4, 1970

CHEMIST & DRUGGIST

wsweekly for pharmacy

Pharmacists and script forgeries: court criticism

Food labelling regulations

Commons debate the Misuse of Drugs Bill

QPL goes decimal

Important announcement

METHYLDOPA

Methyldopa, whether in tablets, capsules, or any other formulation, is covered by Merck and Co., Inc., British Product Patent No 936074.

Merck Sharp & Dohme Limited, Hoddesdon, Hertfordshire, is the only Company authorised by Licence to manufacture and sell Methyldopa in the United Kingdom.

March/April 1970

Issued by Merck Sharp & Dohme Limited, Hoddesdon, Hertfordshire, manufacturers in the United Kingdom of 'Aldomet' (Methyldopa MSD) and 'Hydromet' (Methyldopa MSD and Hydrochlorothiazide MSD). 'Aldomet' and 'Hydromet' are registered trademarks.

0-1869

when analgesics cause headaches

Customers and potential customers alike often consult us when they run into problems of formulation and analytical techniques. Experience over the years as large-scale manufacturers of such products as Morphine, Pethidine and Codeine usually enables us to offer helpful suggestions. On all these analgesics this service is backed by delivery from stock.

MACFARLAN SMITH LTD

Wheatfield Road
Edinburgh 11

Sales Department
Greenford Road
Greenford
Middlesex EH.11 2QA.
Telephone: 01-422 3434

CHEMIST & DRUGGIST

111th year of publication Vol. 193 No. 4702 The newsweekly for pharmacy

CONTENTS

Pharmacies should be in health centres says Council member	461
C&D plans decimalised Quarterly Price List	461
BP Conference local secretary dies	461
Pharmacists criticised for not checking doctors' signatures	462
Doctors offer to stop prescribing amphetamines	463
Ulster talks on limitation	463
The Xrayser column: Amphetamines and LSD	465
Ceylon drug imports are scarce	465
Berk's sales and profits up in 1969	466
Pharmacists and the Misuse of Drugs Bill	474
Comment ☐ A labelling precedent? ☐ A new forgers' ploy	479
Arthritis: theories and treatment	480

WELLCOME INSTITUTE LIBRARY

coll.	WelMOmec
coll.	
no.	

Appointments	466	New Products	481
Business Briefly	466	On Television Next Week	487
Coming Events	490	People	471
Company News	466	Prescription Specialities	482
Contemporary Themes	480	Promotions	487
Deaths	471	Sport	465
Inquests	466	Trade News	488
Letters	471	Ulster Report	463
Market News	489	*Classified Advertisements*	492

Editor Arthur Wright, MPS, DBA

Deputy Editor R. E. Salmon, MPS

Markets Editor W. S. Bowman, MPS, MIPharmM

News Editor Stephen Hatcher

Technical Editor R. Baxter, BPharm, MPS

Information Services I. H. Cotgrove

Price List D. J. Davis

Art Editor Peter Hewitt

Design Alan Crouch

Deputy Publisher and Advertisement Manager Leslie Davies

Advertisement Executives
J. Foster-Firth, MPS D. P. Peevers
E. L. Sheard, 32 Wynford Rise, West Park, Leeds LS16 6HX (Leeds 67-8438)
E. A. Craig, 8 Merrylee Road, Newlands, Glasgow S 3 (Merrylee 6356)

Classified Advertisements Carole Lowe

Production K. Harman

Subscription Manager A. A. Golding 01-777 8271

Publisher Donald Gaffney, MInstM

Published every Saturday by Morgan-Grampian (Publishers) Ltd, 12 Dyott Street, London, WC 1. (01-240 0855)

Subscription Department Summit House, Glebe Way, West Wickham, Kent. (01-777 8271)

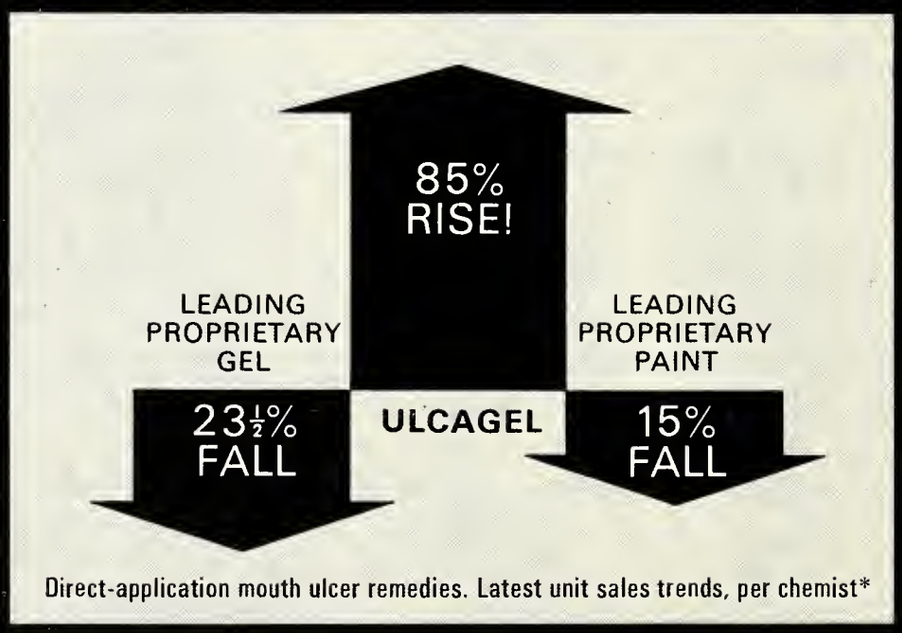
Home and Overseas £6 pa; 5s per copy (including postage)

Contents ©

Member Audit Bureau of Circulations

Mr James Callaghan, Home Secretary, who introduced the second reading of the Misuse of Drugs Bill in the Commons last week (page 474)

Here's profit-making proof of UlcaGel's popularity



Direct-application mouth ulcer remedies. Latest unit sales trends, per chemist*

So stock up now with sales-raising Rinstead UlcaGel

The product is right: Who says so? Your customers themselves! 71% of sufferers researched said Ulcagel "completely relieved" mouth ulcer pain. 60% stated definite intention to purchase! (And the sales figures show they're keeping their word!)

The advertising is right on target: The heavy 1970 campaign is now breaking with hard-selling half-pages in all leading women's mags!

Display Material for the asking: Distinctive display dispensers and other merchandising material are ready and waiting for you!

So this year, back a real winner– Rinstead Ulcagel. The one that's 100% up in sales growth over its nearest competitor! (Already, 50% of chemists stock Rinstead Ulcagel. Are you letting your competitors take your Ulcagel sales?)

**Independent Retail Audit figures, September–December, 1969.*

WHERE THE PROFIT IS.
THAT'S WHAT THE FIGURES SA

A PRODUCT OF WHITE LABORATORIES, LTD., PENARTH ST., SE

Pharmacies should be in health centres says Council member

The Pharmaceutical Society's policy should be changed to bring pharmacies into health centres even where an adequate pharmaceutical service already exists. That is the opinion of Mr D. H. Maddock, member of Council.

Addressing Grimsby Branch recently, Mr Maddock said that if pharmacy was to survive, realism and not idealism must determine policies. There should be co-operation with the authorities in designing pharmacies within health centres, thus eliminating "leapfrogging" and producing a truly planned service. Such pharmacies should be owned and established jointly by existing pharmacists in the area and should be strictly professional.

The health centre pharmacy Mr Maddock saw as the centre of a wheel, with existing pharmacies remaining as the end of the spokes, as either part-time pharmacies or "free-list" merchandising outlets.

This view of health centre pharmacy was defended by the speaker with a description of events taking place at Llanedeynn, a new suburb of Cardiff. A health centre comprising several group practices is being set up as part of a covered shopping precinct. The city council, as a policy decision, first approached "a well-known pharmaceutical multiple" who were asked to choose a site.

"The site chosen by them ensures, due to traffic flow, that even though two out of 25 units have been allocated as chemists, no other pharmacy can possibly be an economic proposition.

"If the city authorities are satisfied with these arrangements, then a similar procedure in a published redevelopment project complete with health centre, must result in the closure of anything up to a dozen pharmacies."

Turning to commercial aspects of pharmacy, Mr Maddock said that large economic units should be the aim, first by amalgamations and then by continued coalescence. "The NPU, for example, might catalyse this change."

Mr Maddock concluded that professional and commercial pharmacy could exist separately in urban areas, or combined in areas where division was impossible economically.

BP Conference local secretary dies suddenly

The organisers of the forthcoming British Pharmaceutical Conference, to be held in Leeds in September received a severe set-back this week by the sudden death on Good Friday of the local committee secretary, Mr Robert Seed Crozier, MPS, Gateland House, Main Street, Leeds 17.

Only an hour before he died, Mr Crozier was discussing Conference matters with one of his fellow officers.

Mr Crozier qualified in 1926 and joined Boots Ltd in 1933. He managed branches in Manchester, Southport, Doncaster and Derby and was appointed territorial general manager in 1949.

Mr Wm. Haworth — secretary of the Leeds Branch and vice-chairman local conference committee writes:

In 1949 Bob Crozier was moved from Cheshire to Leeds. His outstanding knowledge of pharmacy coupled with his wide experiences in many of its facets was soon to be recognised by the members of the Leeds Branch who in 1952 elected him to the Branch committee. He was a most sincere member, honest, and above all he had a flair for winning friendship and respect. Thus in 1959 he became branch chairman, an office he carried out with dignity and ability.

The following year the chairman, Dr James D. Dare emigrated to Australia, Bob Crozier once again occupied the chair.

Bob was always appreciative of the way all members of the branch be they in general practice, industry hospital practice or education had accepted him and it was no surprise to his colleagues when the invitation to the British Pharmaceutical conference to come to Leeds was accepted, that Bob Crozier was unanimously elected local Conference committee secretary.

During the past few months he had given "his all" towards arranging the Conference and we have suffered an irreparable loss indeed. His last effort was for the British Pharmaceutical Conference.

Footnote: The branch's April newsletter which was in the post at the time of Mr Crozier's death contained an appeal by him for volunteers to help at the Conference. Helpers should now contact Mr T. W. Fisher, 11 Woodthorpe Park Drive, Sandal, Wakefield.

The local committee of the British Pharmaceutical Conference at their last meeting in Leeds on March 23. The officers pictured here are (from left) Mr M. Gordon (chairman); Mr W. Howarth (vice-chairman), the late Mr R. S. Crozier and Mr T. W. Fisher (treasurer)

C&D plans decimalised Quarterly Price List

The C & D's unrivalled cumulative price service is already geared to take subscribers into the decimal age. A decimalised Quarterly Price List will be issued on February 1, 1971.

It will replace the list normally issued on March 1.

The December 1970 edition will be the last one to show £ s d prices only. Supplements published between then and February 1, 1971 will show retail prices in both £ s d and decimal currency.

Currency table for shoppers

The recommended layout of the decimal currency Shoppers' table, covering the conversion of all amounts from 1d to 19s 11d, has now been published by the Decimal Currency Board. The £sd amounts are printed on the left in light type and the £p amounts are shown in bold. The two columns are not differentiated by colour. The table converts all £sd penny amounts up to 19s 11d at ½p intervals. These conversions — as distinct from the actual layout — have already been widely publicised and will be used by shopkeepers to reprice their goods when they change to decimal trading.

Copies will be available in various sizes suitable for display in shops.

RPM case starts April 7

The hearing in the Restrictive Practices Court in connection with the resale price maintenance on pharmaceutical products is due to commence on April 7.

It is likely that the hearing will take a considerable time in view of the number of expert witnesses that are being called by the Association of the British Pharmaceutical Industry, the Proprietary Articles Trade Association, the Proprietary Association of Great Britain and the Registrar.

Pharmacists criticised for not checking doctors' signatures

Pharmacists who do not check the signatures of doctors before dispensing prescriptions were criticised at Thames magistrates' court on March 26.

The magistrate, Mr Clive Burt QC, heard that Keith Alexander, aged 22, of Upminster, Essex, had printed his own prescription forms and made them out for drugs by adding the names of fictitious doctors.

Alexander pleaded guilty to obtaining 30 Durophet capsules by means of a forged prescription from Grossman Chemists, Whitechapel High Street, Stepney, on December 22, 1969. He asked for 17 similar offences to be taken into consideration.

Mr Burt remarked: "It's very odd that all these prescriptions should fly around and no one checks that the doctor purported to have signed them exists." The officer in the case said: "Apparently, some do not check."

"They should look them up in the Medical Register," said Mr Burt.

In a statement read to the court, Alexander said that for nearly two years he had been getting drugs on prescriptions which he made himself with the aid of a printing set which can be bought from stationers' shops.

Since about March 1968, he had been getting Durophet and Mandrax by forging private prescriptions and presenting them to chemists in the Tottenham Court Road and City of London areas. He had been passing about two prescriptions a month but he last obtained drugs by this method from Grossman's on December 22, 1969.

It was made out for 30 capsules to a "Mrs G. L. Harris, 135 Amery Road, Hounslow, Middlesex," and the doctor's name on it was "Dr G. L. Harvey, Anslow Gardens, SW 5." Neither the patient nor the doctor existed.

As far as he could remember he had used three names for doctors — "Craig, Carr and Harvey." The names he used for patients were "Mrs G. L. Harvey and Mrs G. L. Harris," although he thought he may have used "Mrs Levy" as well.

"To ensure that I got the prescription form back from the chemist, I also marked it 'repeat once'." I did this so that there would be nothing to connect me with the prescription —apart from the chemist's own entry in his books."

In his statement, Alexander explained how he had started to take drugs and concluded: "I really did want to stop taking drugs; it would have been senseless to go on. It would have got me nowhere so I've decided to make a clean breast of it."

The police officer said if Alexander had not gone to the police the matter would never have come to light. Alexander had two previous convictions for similar offences. On one of these occasions he had asked for 32 similar offences to be considered.

The magistrate told Alexander: "You seemed to find it very easy to go and forge these prescriptions wholesale, and I don't know how you got away with it. It's not to be tolerated." After reading a probation report and a letter from Alexander's doctor Mr Burt granted him a conditional discharge for 12 months.

Comment, see p 479

Return of popular head

The return of Mr Colin Gunn, former head of the School to the Leicester School of Pharmacy Students' Association reunion dinner and dance recently proved a star attraction.

More than 200 tickets were sold for the function and the banqueting room at the Abbey Motor hotel was filled.

Proposing "The Guests" the president of the Association, John Whistler, said that it was especially appropriate that Mr Gunn should be with them as the present third year students would be the last to have come under Mr Gunn's care.

The toast to the old lags was proposed by Mr Ian Richards from the traditional rostrum of a chair and replied to by Mr T. W. J. Mattock.

In connection with the Birmingham area launch of their Jur Pharmacy range last September, Calmic Ltd ran a "holi competition" for retail pharmacists in the area. First prize w to Mr J. Donnai, who opened a new pharmacy at Chalmers Wood, Birmingham last July. With a new business to get on feet Mr Donnai was unable to take advantage of the holi prize, but should certainly be able to make good use of cash equivalent. Recently, however, he and Mrs Donnai m aged to spare a day to visit Calmic headquarters at Cre Hall. In this picture they are seen with Mr R. Chipling (le medical sales manager admiring the wood carving at the hall

Wound healing symposium

In response to an increasing move towards the standardisation of surgical dressings throughout Europe, a symposium on "Surgical dressings and wound healing" will be held at the University of Bradford on July 7 and 8, to evaluate current work in this field. The course organiser will be Mr K. J. Harkiss, lecturer in pharmacognosy at the University.

Topics will include new developments in the standardisation and sterilisation of dressings, their influence on wound repair and their clinical evaluation. Invited contributions have been drawn from hospital and industry in Great Britain and the United States.

Antibiotics in feeding stuffs

Mr J. Scott-Hopkins asked the Minister of Agriculture, Fisheries and Food in the Commons last week whether, under the proposed regulations to stop the administration to farm animals of penicillin, the tetracyclines and certain other antibiotics except on prescription, the veterinarian would be allowed to supply the prescribed antibiotic feed supplement to the compounder, or whether the compounder would be permitted to obt the antibiotic feed supplem from the manufacturer, accordance with present pr tice, taking responsibility incorporating the supplem in the feed.

Mr J. Mackie (Joint Par mentary Secretary) repli "The arrangements required enable compounders to in porate into a feeding stuff antibiotic which has been p scribed for therapeutic p poses are under consideratio

Licensing of vaccines

Sir Ronald Russell asked Secretary of State for Sc Services in the Commons week whether he was av that Great Britain lagged hind some other countrie licensing commercially the of human diploid cells in manufacture of vaccines; if he would increase the of these methods which been tested and shown to satisfactory abroad.

Mr Richard Crossman plied: "I understand that t are two overseas coun where vaccines produced human diploid cells are a able. In this country, vac of this type against rubella poliomyelitis are currently dergoing clinical trials, a can assure you that the portance of such vaccine fully appreciated."

Doctors offer to stop prescribing amphetamines

The Chemist Contractors Committee is backing a proposal that doctors should undertake not to prescribe amphetamines so that pharmacists would be freed of the obligation to carry stocks of those drugs.

The suggestion comes from the secretary of a local medical committee who considered the effect would be to reduce the risks of break-ins at pharmacies. It was discussed at the contractors committee March meeting at the request of the secretary of the local pharmaceutical committee.

The central committee decided to ask all pharmaceutical committees to consult with local medical committees on whether the proposal could be adopted nationally — pharmacists would be recommended to co-operate with doctors in any such scheme.

Local publicity would be required where a scheme was adopted so that the community would come to know that stocks of amphetamines were not held by retail pharmacies. This would remove one of the main incentives for pharmacies to be burgled, and would also make clear to patients the reason for any delay in supplying amphetamines.

Research group at Strathclyde

A new research group in the biochemistry of reproduction is to be established this month in Glasgow at the University of Strathclyde by Professor Peter J. Heald, who has received from the Medical Research Council a grant of £62,000 over five years.

Professor Heald, who is head of the department of biochemistry at Strathclyde, said: "We hope the group's studies may help to develop new and safer methods of contraception as well as providing basic biochemical information on the little-understood processes involved in very early stages of pregnancy."

A Mancunian, Professor Heald has occupied the chair at Strathclyde since 1966. He was formerly head of the department of animal biochemistry at Twyford Laboratories Ltd, Park Royal, London, before which he served with the Rowett Research Institute in Aberdeen

Chemist cleared in fraud case

A case in which a pharmaceutical chemist was charged with fraud was dismissed on March 23 at an all-day hearing at Ayr. Sheriff Douglas Grant, presiding, told Mr W. G. McEwen, MPS, of Main Street, Muirkirk, Ayrshire, that evidence produced to support two charges of fraud could not justify a conviction.

"I think I am entitled to say that as far as you are concerned you leave this court without any taint or any suggestion of taint, either personally or professionally," he added.

The charges arose from a system introduced when prescription charges were revived in June 1968. Provision was made for exemption from the payment of 2s 6d per item in certain cases. Patients excused payment could either endorse the prescription themselves or have it endorsed for them by a representative.

During the hearing more than 40 patients went into the witness box to say they had received prescriptions dispensed by Mr McEwen. All said they had not been excused payment. The fiscal told the sheriff that the prescription forms had later been found to be endorsed, indicating excusal.

But the sheriff was told that on investigation it was found that Mr McEwen had also filed prescriptions which were properly exempted from the fee among those on which a fee had been paid.

Council for Mr McEwen, pointed out that in the second charge, alleging 44 instances of fraud involving £9 7s 6d, 32 occurred in the first month the chemist was in Muirkirk. In the second month the figure dropped to seven. By his third month in the town, where many people had the same names, the figure had dropped to five.

"It is hardly likely that a professional man would defraud the NHS over six months for a return of £2 a month, which is hardly a good return for the risk he would be taking," he said.

Ulster report

Limitation: talks with Ministry

Representatives of the Council of the Pharmaceutical Society of Northern Ireland, the Local Pharmaceutical Committee and the Ulster Chemists' Association, have met officials of the Ministry of Health and Social Services to discuss the recommendations of the Pemberton report concerning limitation of pharmacies and rationalisation of their distribution throughout the Province.

The report has also advised the Ministry to consider the desirability of a statutory limitation on the unrestricted right of entry of registered pharmaceutical chemists to the pharmaceutical list of the Northern Ireland General Health Services Board.

The discussion, reported to the March meeting of the Council, was of a preliminary nature, and reference was made to limitation schemes in operation in other countries. Their unsuitability for Northern Ireland was pointed out. It was said that any form of limitation imposed would preserve the status quo for those with contracts and an applicant refused a contract would have to be advised of an area where a vacancy existed.

The most urgent problem was to arrive at a workload for a pharmacist based on a number of prescriptions. The president said he was pleased with the manner in which the pharmacists had been received. The discussion had taken place in a friendly atmosphere and he felt a genuine effort was being made to tackle a difficult problem. He looked forward with interest to future meetings.

The annual weekend conference of the Ulster Chemists' Association is being held at the Imperial Hotel, Enniskillen, co Fermanagh, May 1-3.

Prescriptions dispensed in Northern Ireland during October 1969 numbered 874,609 (572,952 forms). Total cost was £649,985, an average of 278·36d per prescription.

A party of ten final year pharmacy students from Bath University of Technology visited the NPU headquarters at Mallinson House on March 23. After an introductory welcome from Mr J. Wright (secretary) the party toured the five floors of offices guided by Mr E. J. Downing (assistant secretary) and Mr J. A. Goulding (press officer). During a "question and answer" session after the tour one of the lady students was heard to remark "It all seems too good to be true—there must be a catch somewhere." Pictured here in the council room are (left to right) Mr Downing, the visiting university students, Mr G. Fletcher (lecturer in pharmaceutics at Bath) and Mr Goulding

Beecham Products Toiletries & Medicines Price Announcement

Effective 15th April 1970

Rising costs of raw materials, packaging components and operating expenses, have made it necessary to increase prices of certain products within the Toiletry and Medicine range. Normally the new price structure would have come into force on 1st April 1970. However, because of the possibility of changes in Purchase Tax levels in the Chancellor's Budget on Tuesday, 14th April, the operative date has been deferred until 15th April 1970.

The following retail prices will therefore be incorporated in a revised Trade Price List effective from 15th April (subject to any relevant adjustments necessitated by a change in Purchase Tax).

TOILETRIES: RECOMMENDED RETAIL PRICE

Silvikrin Shampoo	Standard	2/3
,, ,,	Economy	3/5
Vosene Shampoo	Economy	5/3
Free and Lovely Shampoo	Sachet	10d.
,, ,, ,,	Standard	2/11
,, ,, ,,	Economy	5/5
Macleans Toothpaste	Standard	2/9
,, ,,	Large	3/11
,, ,,	Economy	5/6
Silvikrin 75	Standard	3/10
,, ,,	Large	6/-
,, ,,	Spray (6 oz.)	6/-
Silvikrin Hair Dressing		4/7
Pure Silvikrin		13/-
Silvikrin Hair Cream	Large	4/4
Cool Charm Deodorant	Roll-on	5/11
,, ,, ,,	Refill	4/10
Body Mist Deodorant	Squeeze	4/5
,, ,, ,,	Aerosol	5/8

MEDICINES: RETAIL PRICE

(All products with the exception of Germolene Medicated Plasters and Fynnon Spa Bath Salts are sold subject to a condition that they are resold at our fixed selling prices).

Beecham's Powders	Small	3/–
,, ,,	Large	6/–
,, ,,	Single Dose	5d.
,, ,,	Family	8/–
Beecham's Tablets	Small	3/–
,, ,,	Large	6/–
*Beecham's Powders + Hot Lemon		4/–
Phensic	Small	3/–
,,	Large	5/10
,,	Ex. Large	9/7
Cephos Powders	Small	3/–
,, ,,	Single Dose	5d.
Cephos Tablets		3/–
Phosferine Tablets	Small	3/–
,, ,,	Large	5/10
Phosferine Liquid	Small	3/–
,, ,,	Large	5/10
Setlers	Small	3/–
,,	Large	4/5
,,	Roll	1/2
Germolene Tin	Small	3/–
,, ,,	Large	5/5
,, Tube		3/–
Germolene Medicated Plasters		2/7
Germoloids	Small	4/5
,,	Large	8/5
Germoloids Ointment		4/5
Veno's	Small	3/7
,,	Large	5/7
Yeast-Vite	Small	3/-
,,	Large	5/10
Phyllosan	Small	4/7
,,	Medium	7/5
,,	Large	14/7
Iron Jelloids	Small	5/7
,, ,,	Large	9/2
Dr. Cassells Tablets		5/10
Eno	Sachet	3/2
,,	Small	4/3
,, ,,	Large	7/-
Dinnefords		3/9
Maclean Tablets	Small	2/10
,, ,,	Large	5/-
Maclean Powder	Small	3/7
,, ,,	Large	5/-
Beecham's Pills	Small	3/-
,, ,,	Large	5/10
Fynnon Salt		4/-
Fynnon Spa Bath Salts	Standard	3/7
A. & P. Powders		3/-
Ellimans Universal	Standard	3/5
,, ,,	Large	4/5
,, Royal		4/5
Mac Lozenges	Carton	2/5
‡ Diocalm		6/-
Mac-Lemon		4/-

Southern, London and Anglia T.V. Areas Only

‡*Sale is restricted to authorised sellers of poisons and wholesalers licensed under the Dangerous Drugs Act.*

Ceylon drug imports are scarce

The Government of Ceylon has decided to give wider scope to the Food and Drugs Act instead of making piecemeal amendments to it. For that purpose, the existing "obsolete legislation" covering food and drugs will be completely revised and a new Act, termed the Food, Drugs and Cosmetics' Act enacted.

A thorough revision of the 1949 Act has been decided upon with a view to eliminate a host of malpractices currently claimed to be prevalent in the manufacture and sale of food, drugs and also cosmetic preparations.

The Minister of Health, Mr E. L. Senanayake, has appointed a high-powered committee to carry out the task of thoroughly revising the Act and giving it power to bring unscrupulous manufacturers of and traders in food, drugs and cosmetic products to book.

A spokesman for the Ministry of Health said that all aspects of food, drugs and cosmetics, including the manufacture, import, export, storage, advertising and sales will be dealt with in the new Act.

Meanwhile, some private doctors have teamed up to beat the importers of drugs who, they believe, are "manipulating the market." Doctors have decided to form a co-operative to import their own drugs as the only way out of the constant drug shortage faced by them.

At present there is an acute shortage of local anaesthetics and other items urgently required in serious cases. Doctors say that valuable foreign exchange quotas released for the import of drugs are being utilised by importers to buy less important but fast-selling items.

No market survey of actual requirements is made before import orders are sent out and even the Import Control Department does not have a check on the indiscriminate import of non-essential drugs.

SPORT

London Chemists' Golfing Society. The season opens at Royal Mid-Surrey course on April 22 with a joint meeting of the Society with South London and Surrey Pharmacists' Golfing Society. Other highlights of the season are President's Day at Burnham Beeches on May 21 and Captain's Day at Northwood on July 30. The latter is an all-day meeting. Those two meetings and that at Moor Park on June 17 are open to visitors. Cost of all meetings, including Captain's Day is £2 15s, inclusive of green fee, high tea (and lunch at the all-day meeting) gratuities and sweep. The Society welcomes new members. Applications should be sent to the secretary Mr O. A. Savory, 23 Charlton Place, London N 1.

Irish Chemists' Golfing Society. The season began in promising style at Dun Laoghaire on March 18, when, in good weather, keen competition took place for prizes presented by May Roberts (Ireland) Ltd. The occasion marked the return to active competition (and winning form) of popular John Pattison after a serious road accident in 1968 Later new captain Kevin Banks presided at supper when the prizes were presented by director of the donating firm, Tom McAuliffe. *Results*: Class 1, J. Fitzgibbon (4), 36; T. J. Lynch (8), 34; M. O'Shaughnessy (14), 31. Class 2, J. Burns (17), 39; J. A. Pattison (16), 33; J. Kennedy (16), 32. Best score on first nine holes, A. Digan; on second nine, B. Cullen. Next outing—Baltray, April 15.

The Xrayser column

Amphetamines and LSD

Commenting weekly on an issue of the contents of the *Chemist and Druggist* and the current problems in pharmacy demands a close scrutiny of the issues and an appreciation of the breadth of the coverage. Looking across the news columns in the March 28 issue provided a variety of possible topics.

Amphetamines, television, decimals, the physicians of Myddfai, Milton—the preparation, not the writer—rheumatism, "after shaves" and LSD were present. The wide range merely reflecting the innumerable items in a pharmacy and the subjects that are likely to interest a pharmacist.

One of the headlines, however, caused a mixed reaction. It was "14 per cent growth for the aerosol industry in 1969." It cannot be disputed that the introduction of the aerosol system has opened new markets for exploitation. There has also been an expansion in certain other fields where advantages could be claimed for that type of pack.

However, when I look at the multiplicity of the aerosol hair sprays for which I have to find room on my shelves and in my stock room and note the "most significant increase in the field of personal deodorants . . . almost double the figure . . . for 1968" I realise that, like the Editor, I must do some ruthless sub-editing of the stocks. This is essential if I am to cope with the "educating" of my customers by outside sources that can so easily result in a change in their purchasing habits.

Regrettably I fear that the space resulting from a decreased demand for amphetamines is unlikely to be sufficient for all the new stock!

Aftermath of thalidomide

I note there has been a judgment in the High Court by which eighteen thalidomide children and their parents were awarded agreed damages totalling £369,709. That judgment was against Distillers Co (Biochemicals) Ltd who marketed the drug under licence from a German company. That and other similar cases throughout the world are being interpreted in various ways by those whose duty is to record such details.

Having a pharmaceutical training naturally affects my reactions in such matters. However, putting that on one side—if that is possible—I wonder whether those who are so critical of the industry would have taken the same view in respect of those *x*-ray pioneers who suffered from their research work. Perhaps the cases are not entirely parallel—but it is a thought.

Professional awareness

Switching to what might be described as less "professional" matters, I was greatly interested by Mr D. L. Coleman's account of how he weighed the factors involved in the opening of his second shop (p 442).

Here, obviously, is a member of the profession who is extremely aware both of his professional responsibilities and of the pressures that are on the pharmacist in retail practice nowadays to maintain the position of the profession in face of commercial competition.

It seems to me that the point to be taken here is that if our profession is to continue its influence for good in the community, it has a duty to that community to ensure its own survival—and that, whether we like it or not, means commercial survival.

What I like about Mr Coleman's thinking is that he appears to have approached his problems from exactly that angle.

His philosophy seems to me to be admirably summed up in his paragraph: "Ethically I am well pleased. During the recent influenza outbreak, patients waiting for prescriptions could do so without cosmetic customers taking counter space and time. The appearance of the pharmacy can be more ethical and this in turn is giving rise to a slight increase in the request for advice."

Surely, this approach goes to the heart of the pharmacist's *duty* to survive.

COMPANY NEWS

Berk's sales and profit up in 1969

Berk Ltd in 1969 increased their sales to £21·35m (from £20m in 1968) and the pre-tax profit went up to £1·41 m (from £1·27 m).

This increased level of business is being maintained in 1970 which is the centenary year of the business. The board, besides recommending a higher dividend for 1969, 8·4d per share against 8d are proposing to make a scrip-issue of one share for every twenty held.

The net operating profit attributable to Berk Ltd in 1969 was £662,000 (£634,000). After taking into account exceptional profits less losses of £1,908,000 (£213,000), the total profit for the year was £2,570,000 (£847,000). Exports contributed £3,672,000 to this total (1968—£3,054,000).

The company has changed its method of treating the income from trade investments in the accounts. The figures now reported include the profits attributable to the company's shareholding in non-consolidated subsidiaries and associated companies where the company's interest is essentially that of a partner in a joint venture and the activities of the joint venture form a natural part of the business in which the company is engaged.

Previously only the dividends received from such joint venture companies had been included. The figures for 1968 have been adjusted to give a true comparison between the two years.

Jeyes' sales rise

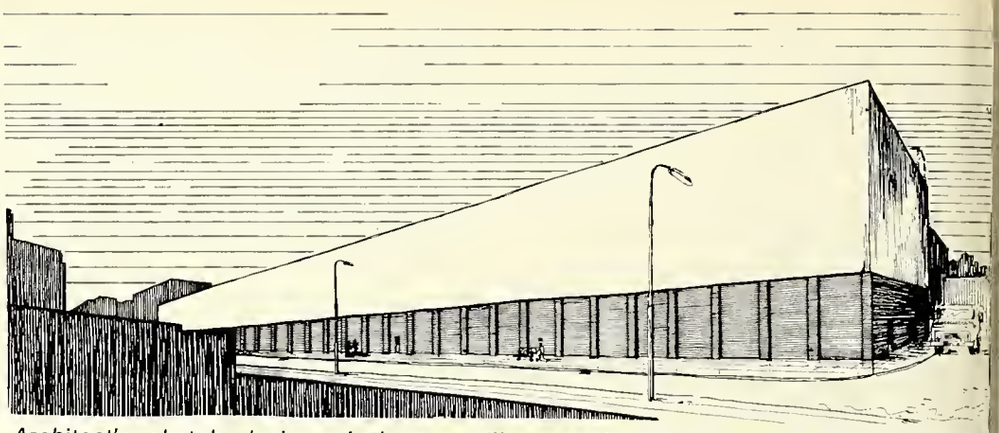
Sales of Jeyes Group Ltd, for the year ended January 3, at £12.83m were, up by 47 per cent on 1968. The chairman's statement accompanying the accounts says that the full benefits and savings expected from recent acquisitions last year have not yet occurred, integration taking longer than was expected.

The need to borrow money over and above budgeted requirements reduced the net profit by £60,000 to £436,311 (£386,365). Total dividend for the year is 11½d per share (7½d previously).

Ilford Ltd to expand

Ilford have signed a contract for the construction of the new photographic film manufacturing facilities costing over £1·75m at their Brentwood, Essex factory. Completion is scheduled for early Autumn of 1971.

The total capital expenditure involved in the new construction, which in addition to the film manufacturing block also comprises a quality control laboratory and additional film packing facilities, is of the order of £4m. This represents the highest amount so far spent by Ilford, now an affiliate of CIBA Ltd, on production facilities at any one time.



Architect's sketch design of the new film manufacturing building at Ilford Ltd's Brentwood, Essex, factory. The exterior of this windowless building will be clad with aluminium

Wilkinson Sword results

The consolidated profit of Wilkinson Sword Ltd at £2,028,711 for 1969 was down by over £1m compared with 1968 (£3,270,964). The board, however, proposes to recommend a final dividend of 10 per cent, making an unchanged total for the year of 15 per cent. The dividend is to be paid on April 28

The chairman (Mr Peter Randolph) said that the statement issued with the interim dividend announcement had forecast a profit for the year "in the region of £2 million" and this had been met. In common with the rest of industry, however, the year had been one in which there had been a constant battle to maintain margins.

Turnover of the shaving division was £14,173,458 (£14,621,060 in 1968).

UK fertiliser makers

The major United Kingdom fertiliser manufacturers, Fisons Ltd, Imperial Chemical Industries Ltd and Shellstar Ltd, have started preliminary discussions to find ways in which inter-company co-operation can help the industry in its common problems, namely low returns, over capacity and falling prices.

In brief

Greyer, Brecheisen & Co Ltd have removed to Derbyshire House, St Chad's Street, London WC 1 (telephone 01-837 0498).

Izal (Overseas) Ltd, last year increased its overseas sales turnover to a record £750,000, being a 30 per cent increase over the previous year.

Phillips Associates (1970) is the new name adopted by Dr M. A. Phillips and Associates, 180 Rush Green Road, Romford, Essex.

Rockware Glass Ltd's group profit in 1969 was £1.08m (against a forecast of £1.2m). Turnover was £26.4m (£23.6m). Dividend is unchanged at 9d per share.

Appointments

William R. Warner & Co Ltd, have appointed Mr R. J. Hamilton their export manager.

Ilford Ltd have appointed Mr George Ashton external affairs advisor to the chief executive (Dr A. J. O. Axford).

United Glass Ltd have appointed Dr John Crawley, director of finance and administration in UG Tableware Ltd, as divisional director of planning in UG Glass Containers Ltd.

Paines & Byrne Ltd: Mr F. P. Diggins formerly in charge of professional services, has been appointed marketing director. Mr L. J. Puddefoot (company secretary) is now financial director.

Mr F. P. Diggins

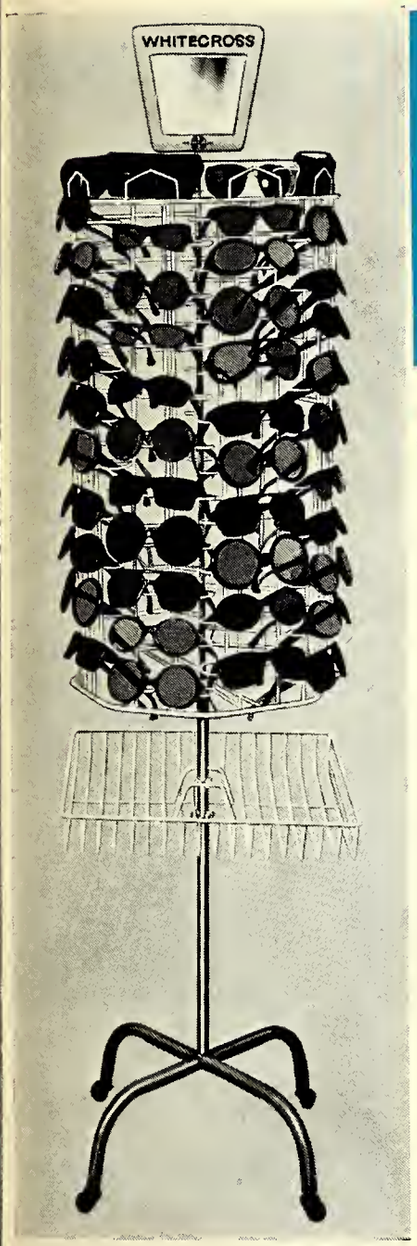
Mr L. J. Puddefoot

Inquests

Loss of premises depressed pharmacist

After a pathologist gave evidence at a Burnley, Lanes, inquest on James Simpson, MPS, that death was caused by barbiturate poisoning, the coroner recorded a verdict that Mr Simpson killed himself while the balance of his mind was disturbed.

Evidence was given that Mr Simpson had become depressed following the take-over of his pharmacy premises in Blackburn for demolition. He later managed a pharmacy in Rishton until ill health compelled him to leave.



FOR PEAK SALES IN 1970 . . .

Whitecross

FASHION SUNGLASSES

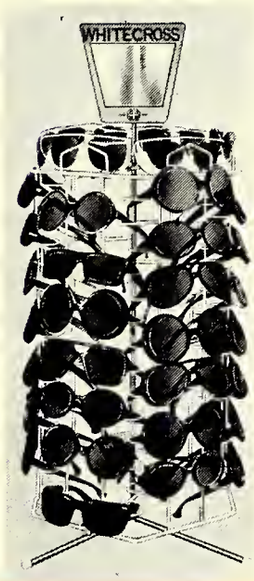
THE WHITECROSS **'APOLLO'**

This FREE revolving floor display stand on castors with merchandising tray with a fashionable range of:—

- 22 dozen assorted sunglasses retailing from 2/6 to 10/6 each
- and 2 dozen assorted clipovers retailing at 6/9 and 8/11 each

TRADE MARK

Cost of complete unit to retailer £63.1.4

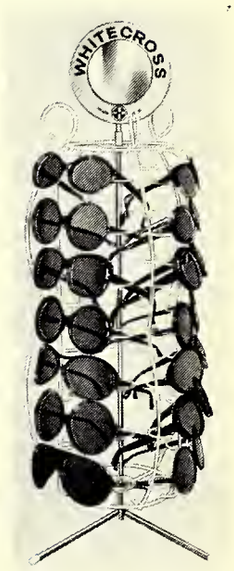


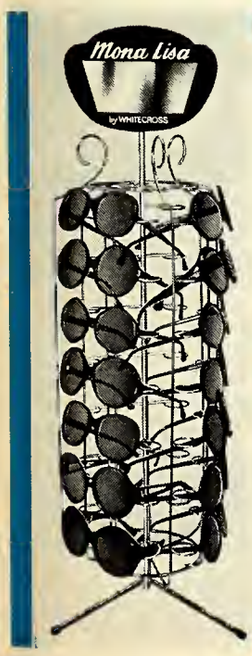
THE WHITECROSS 'RIVIERA' UNIT
comprising FREE display stand with
12 dozen assorted sunglasses retailing from 3/11 to 10/6 each
and 1 doz clipovers retailing at 6/9 each

COST OF COMPLETE UNIT TO RETAILER £37.10.8

THE WHITECROSS 'CAPRICE' UNIT
comprising FREE display stand with
5 dozen assorted sunglasses retailing from 12/6 to 21/- each

COST OF COMPLETE UNIT TO RETAILER £33.15.0





INTRODUCING . . .

COQUILLE LENSES
Mona Lisa
by WHITECROSS

LADIES' SUNGLASSES combining SUPERIOR QUALITY and MODERN STYLING . . .

THE MONA LISA **'CORONET'**

This elegant gilt revolving counter display stand FREE with
3 dozen assorted MONA LISA sunglasses retailing from 21/- to 39/6 each

Cost of complete unit to retailer £35.10.0

ANY STYLE ALSO AVAILABLE INDIVIDUALLY

All our sunglasses are available as individual lines

Ask for our Comprehensive Catalogue showing our complete Range Retailing from 1/-

THE WHITECROSS OPTICAL COMPANY OF LONDON

proprietors:
Fredk. Lehmann Co. Ltd
Frederick Works,
Rochester Place,
London N.W.1.
Tel: 01-485 6731

B

WHAT'S GOING TO MAKE QT SELL EVEN FASTER THIS YEAR?

Britain's leading instant tan is getting all-round promotion this year. QT has proved popular with the Pale Face Set – and we aim to get them into your shop. Fast.

ADS!

National Press Advertising hits the holiday market . . . *hard* . . . Especially the ready-spending teenagers. Campaign is specially designed to reach 85% of all women between 14–24 in the big buying social classes. Exciting comic-strip format guarantees high readership of a story that the high-spending teenagers will want to hear. QT tans in or out of the sun. Advertisements appear every month from May to August in

19, HONEY, TRUE STORY, TRUE ROMANCES, RAVE,
eight times each in the 'weeklies':
PETTICOAT, ROMEO, VALENTINE, FABULOUS 208.

Spearhead of the Campaign is the DAILY MIRROR with special solus advertisements appearing 11 times. Campaign breaks May–runs through August to catch all that vital holiday trade for you!

END THAT FIRST-DAY-ON-THE-BEACH LOOK

Floor Stand

DISPLAYS!

Selling where it counts – in your shop. To meet every shop's needs, QT offer two sales-boosting display units. Give them a prominent display for maximum results and qualify for the extra profit bonuses.

Counter Unit

BONUSES!

1. **FREE with Floor Stand**–1 DOZEN QT AEROSOL *P.T. payable.* (Floor Stand contains 4 dozen 2 oz., 2½ dozen 4 oz. and ½ dozen 8 oz. QT bottles, plus 1 dozen Aerosol QT. Also 1 dozen Shade.)
2. **FREE with Counter Unit** – 1 DOZEN 2 OZ. QT BOTTLES *P.T. payable.* (Counter Unit comes with 6 dozen assorted. Stand holds 2 dozen 2 oz., 1 dozen 4 oz. QT bottles and ½ dozen QT Aerosol.) Also – Impactful Merchandiser which displays a 2 oz. bottle and one Aerosol QT.

THE QT RANGE– STOCK THEM ALL FOR BEST RESULTS.

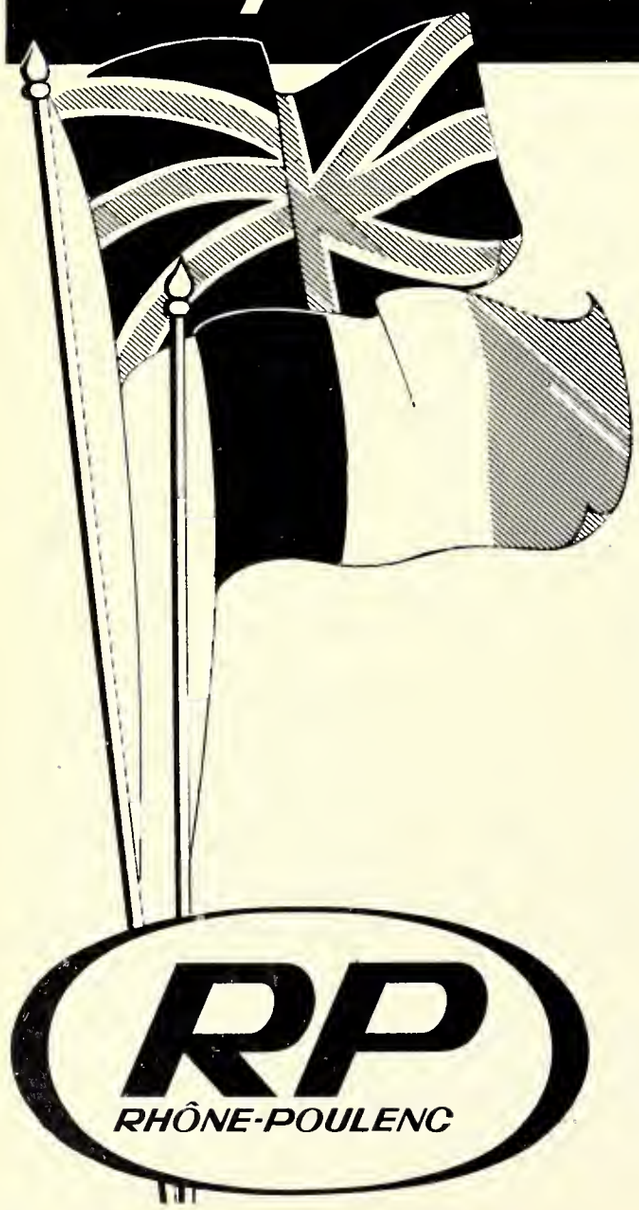
2 oz bottle, 4 oz bottle, 8 oz bottle, 6 oz aerosol, 2 oz Shade.

REMEMBER–ADVERTISING BREAKS IN MAY. STOCK UP NOW, WHILE THE BONUS IS AVAILABLE.

Distributed by Chemist Brokers, Food Broker House, 21a-37a South Street, Dorking, Surrey. Telephone: Dorking 5933

Mesdames et Messieurs

....the best in French pharmaceutical chemicals now available from May & Baker Ltd



Throughout the world the Société des Usines Chimique Rhône-Poulenc is renowned for its wide variety of chemicals of the highest quality.

May & Baker Ltd are happy to announce that their own range of well-established products will now be augmented by those of Rhône-Poulenc. This arrangement offers the advantages of a combined list of bulk pharmaceutical chemicals supported by the May & Baker technical and delivery services.

MAY & BAKER LTD

DAGENHAM ESSEX RM10 7XS

Telephone: 01-592 3060 Extension 303

LETTERS

Refusal to dispense

I disagree absolutely with Xrayser (March 21 issue, p 391), when he refuted my suggestions on refusing to dispense. It is, as he says, "irrelevant" that he has never been in contact with a doctor who abuses the trust which society places in him. He says that he believes that if the pharmacist has confirmed the prescription with the prescriber, "then that should be an end of the matter."

I shall never accept such a subservient and mindless role for this profession. It is supremely supine to expect that the pharmacist receiving prescriptions from that tiny band of doctors, typified by Petro, should be unconcerned with the consequences of his actions.

He must be concerned, because, if we have no responsibility to society in this matter, we are no profession at all. We might as well be technicians, processing prescriptions. As I have said, I shall never accept such a situation, and I shall fight any suggestion that the pharmacist should see himself in the role of a technician.

Xrayser gratuitously throws in the fact that I am chairman of the Society's law committee, and suggests that, as such, I should know better. I can best answer this by turning to the situation in Jersey. Last May, pharmacists on the island were complimented for their action when 17 youths appeared in court on drug charges. The pharmacists had decided to refuse to dispense slimming tablets to young people with prescriptions from a local doctor.

This is precisely the responsible, vigilant attitude we should be fostering now. This brings me to my one point of agreement with Xrayser, he states that the matter "calls for a great deal of thought." This is why I raised it. I want Council to consider it, as I feel that it is vital that, before any pharmacist takes this action, certain steps must have been carried out. Only then can we expect uniform standards of responsibility in this matter of professional conscience.

J. P. Bannerman
Glasgow

Did CAG 'con' electors?

I can well imagine the motives of public interest, and urgent anxiety which prompted Mr Eales to run to the Press with the list of figures he received (*C&D*, March 21, p 385). With regard to Mr Grosset's outburst on the subject (March 28, p 432), there is much I could say.

Perhaps I could indicate to him some of the reasons for the support the CAG enjoys. In February 1968, you kindly published a letter of mine, referring to current legislation. Avid readers of Mr Grosset, will recall that he recently confirmed that the Council at that time, gave this legislation, and its implications, their full attention.

Part of that letter went as follows. "In the light of the Minister's predilection for health centres, and his apparent unwillingness to pronounce on the dispensing doctor, one might ask, how near is the time, when a nurse in a health centre will 'dispense' a pre-packed, pre-labelled container, under the supervision of a doctor in the next room."

If I now say that it seemingly took only two years and that the health centre will be built at Bidford-on-Avon, Mr Grosset will understand why his latest demands cut little ice with me, and I suspect, with many others.

For too long the interests of the pharmacists of this country have been eroded, and lost by default, and at long, long last the members of the profession are beginning to realise this.

I would suggest to Mr Grosset that, in the grim shadow of Bidford-on-Avon, he ease-up on his accusations of "conning" the electorate. Perhaps he, or some other ex-member of Council might care to comment.

Michael Millward
Chairman, Chemists' Action Group
Enfield, Middlesex

Facts and figures

Poor Mr Chemist! Your "Promotions" feature (March 21 issue) describes yet another set of so-called research "facts" purporting to tell the chemist about the effects of sampling to mothers and/or expectant mothers.

One of the main conclusions of this Infamark survey was that all mothers and mothers-to-be visit the chemist. Could this be anything to do with the fact that all *women* visit the chemist. Is research really necessary to confirm this?

Findings are based on 73 completed questionnaires. Is this number *really* intended to be representative of all mothers and expectant mothers? To take one example, the survey claims that only 37 per cent of respondents (ie about 28 women) attended an ante-natal clinic. According to the Department of Health the national figure for ante-natal clinic attendance is over 90 per cent. I know which source I believe.

As for the figures on receipt of Bounty Parcels, Gift Pax, other samples and baby books, leading manufacturers (who have no desire to waste samples or advertising money) prefer to rely on the evidence of much more representative and meaningful surveys than this.

R. J. Harrison
Sales Director, Bounty Services Ltd
London SE 4

Misplaced concern?

How absurd can things get? Anyone can pick up a dozen bottles of aspirin tablets in a supermarket. No-one is even interested in the purchase, let alone making any sale. To criticise the Edinburgh pharmacist is just plain stupid (*C&D*, last week, page 425). Granada TV might try influencing the sale of boot polish, which makes a lovely drink when distilled!

M. Thomas
Taunton

PEOPLE

Mr G. H. J. Robinson and **Mr E. D. Snelling,** both directors of Gillette Industries Ltd, have been elected vice-presidents of the Gillette Co, Boston, Massachusetts.

Mr Robinson became manufacturing director of Gillette Industries Ltd in 1966 and the following year managing director. Mr Snelling held various executive posts in marketing and market research before being appointed a director of the company in 1955.

Mr G. T. M. David, FPS, chairman of the Central N.H.S. Committee was sworn in as a justice of the peace at a ceremony in Swansea on March 18. Mr David has been a member of the National Pharmaceutical Union Executive Committee for the past seventeen years and was chairman 1959-60. He was elected a Fellow of the Pharmaceutical Society in 1966 for distinction in the profession of pharmacy.

In local affairs Mr David has been a member of the Swansea Pharmaceutical Committee for 21 years serving as its chairman for the past four years. He has been a member of the Joint Pricing Committee for Wales since 1962.

Deaths

Armstrong: On March 9, (suddenly) Mr William Armstrong, MPSNI, 50 Fitzwilliam Street, Belfast. Mr Armstrong served his apprenticeship with Mr J. Beatty, Clones, and qualified in Northern Ireland in 1928. In 1948 he entered the Belfast City Hospital as pharmacist, where he served until he retired three years ago, after becoming deputy chief pharmacist.

McRoberts: On February 25, Mr Herbert McRoberts, 76 North Parade, Belfast. Mr McRoberts qualified as a pharmacist in 1926. He then entered partnership with his brother Mr J. A. McRoberts, MPSNI, at 71 Ormeau Road. Almost 25 years ago he opened a pharmacy on his own account at Shaftesbury Square from which he retired seven years ago.

Pennington: On March 24, Mr John William Pennington, MPS, 62A Beaucroft Road, Castleford, Yorks. Mr Pennington qualified in 1948.

Officer: On March 26, Mr Andrew Officer, FPS, 3 Dorchester Place, Glasgow W 2.

Mr Officer registered as a chemist and druggist in 1919 and was designated a Fellow in 1966. A member of the Scottish Executive from 1953 to 1965 he was its chairman 1959-1961. He was also a member of the Pharmaceutical General Council for Scotland and of its standing committee 1947-63.

Mr. Officer was a member of the Glasgow and West of Scotland Branch of the Pharmaceutical Society's committee for over 20 years and was its secretary for many years.

Stone: Recently, Mr Vincent Joseph Stone, MPS, 30 Bramfield Drive, West Brampton, Newcastle, Staffs, aged 73. Mr Stone qualified in 1921, joining Boots Ltd in 1924. He later became manager of their shop in High Street, Newcastle.

IT OFTEN PAYS TO HAVE YOUR OWN TRADE MARK

No. 4771, February 4, 1970 THE TRADE MARKS JOURNAL 201

CLASS 23

Registration of this Trade Mark shall give no right to the exclusive use of a letter "B".

938,547. Yarns included in Class 23. THE BELFAST ROPEWORK COMPANY LIMITED, Connswater, Belfast, Northern Ireland; Manufacturers.—21st February, 1969.

Kanebo

940,247. Yarns and threads, all included in Class 23. KANEGAFUCHI BOSEKI KABUSHIKI KAISHA (KANEGAFUCHI SPINNING CO. LIMITED) (a Joint Stock Company organised and existing under the laws of Japan), 3-26, 3-chome, Tsutsumi-dori, Sumida-ku, Tokyo, Japan; Manufacturers and Merchants.—25th March, 1969. Address for service is c/o Marks & Clerk, 57/58, Lincoln's Inn Fields, London, W.C.2 To be Associated with No. 888,772 (4620, 327) and others.

E.S.C.O.

B941,838. Yarns and threads, all included in Class 23. ENGLISH SEWING LIMITED, 56, Oxford Street, Manchester 1; Manufacturers and Merchants.—28th April, 1969. To be Associated with No. B867,058 (4512, 220).

CLASS 24

TEXTURON

B934,239. Knitted textile piece goods for use in the manufacture of clothing. GOLDSTONE & COMPANY LIMITED, 8-10, Turner Street, Manchester 4; Manufacturers and Merchants.—21st November, 1968. To be Associated with No. B934,240 (4735, 873).

EUROC*O*I*NED

B934,988. Textile piece goods. COIN SALES CORPORATION (a Corporation organised and existing under the laws of the State of Delaware, United States of America), 2, Pennsylvania Plaza, New York, State of New York, United States of America; Manufacturers and Merchants.—6th December, 1968. Address for service is c/o Mewburn Ellis & Co., 70/72, Chancery Lane, London, W.C.2. To be Associated with No. 904,407 (4640, 1202) and others.

Registration of this Trade Mark shall give no right to the exclusive use of a letter "B".

938,548. Textile piece goods. THE BELFAST ROPEWORK COMPANY LIMITED, Connswater, Belfast, Northern Ireland; Manufacturers.—21st February, 1969. To be Associated with No. 938,546 (4771, 197) and another.

PARAWEB

937,817. Textile piece goods; piece goods made of plastics or of textile materials in combination with plastics for use in making articles commonly made of textile materials; all the aforesaid piece goods being in the nature of webbing; and textile articles included in Class 24 made from these materials. IMPERIAL CHEMICAL INDUSTRIES LIMITED, Imperial Chemical House, Millbank, London, S.W.1; Manufacturers and Merchants.—7th February, 1969.

TASSOLIN

B938,882. Wall coverings (in the nature of wall hangings) made wholly or substantially wholly of linen. SKANDINAVISKA JUTE-SPINNERI & VÄVERI-AKTIEBOLAGET (a Joint Stock Company organised under the laws of Sweden), S-313 00 Oskarström, Sweden, Manufacturers.—27th February, 1969. Address for service is c/o Gill, Jennings & Every, 51-52, Chancery Lane, London, W.C.2. To be Associated with No. B926,609 (4728, 588) and another.

In our present brand-dominated age, it i important to everyone in business or in dustry that he has some working know ledge of the law regarding registere names and marks.

English law forbids the carrying o of a business in such a manner as to mis lead customers into confusing one com pany with another. A man named John son, Smith or Jones may start any busi ness he chooses, but if he elects to ope a furniture shop in a street where ther is already an established business in th same field and of the same name, an he uses a similar facia or shop-front, o does anything that might suggest to th public that he is connected with that othe firm, it is quite possible that he will fin himself on the receiving end of a writ fo "passing-off." The same would apply if h were to put on the market a hand lotio or other cosmetic that was named in suc a way as to invite confusion with anothe established brand.

In a "passing-off" action the plainti must prove that he has extensive goodwi for his goods, so that they are widel and readily recognised by members of th public.

The law of "passing off" will protec established lines of an established busine from imitation; but it will not provide shield behind which new goodwill ca be built up.

If, say, you have been marketing for number of years, a product called "D Jumbo's Cure" and a competitor com along with a similar proposition calle "Dr Jimbo's Cure," then you might be abl to obtain an injunction restraining hi from doing so and might obtain damage However, a "passing-off" action is liabl to be an expensive undertaking, and an retailer who intends to market a prepa ation under his own brand name, an who wants the public to associate it solel with him should consider what protectio would be given by the Trade Marks A 1938.

Exclusive right

Registration as the proprietor of a trad mark in respect of any goods gives a exclusive right to use that mark in relatio to those goods. It does not carry wit it the right to stop the use of the mar on goods for which it is not registere

In practice a trade mark should be r gistered for goods on which its owner i tends to use it and for merchandise the same description: that is, goods whic would be recognised by business peopl as belonging to the same trade. So a mar used for a shaving soap ought to b registered to cover all soaps; a mark fo pipe tobacco ought to be registered fo all tobacco preparations, and so on. Ther is one proviso here: that if a registratio is too wide it may lose its effectivenes The best course is to obtain a registratio that is not so narrow that it can be easil avoided — for example, a registration fo two-hole razor blades cannot includ three-hole blades or razors — but tha is not so wide as to be ineffective.

A trade mark will be infringed by th application to the wrong goods not onl of the mark itself but of any other mar

that is so similar as to be misleading.

It was held in one case that the word "Carmyn" used as a trade mark would infringe the registration of the word "Carmen" when both were applied to sherry. However, two similar trade marks for entirely different classes of goods may be acceptable in some cases. If, for example, a mark for cosmetics was registered as "Dawn" and a maker of, say, steam winches, wished to use the mark "Doane," that might well be acceptable; although, at the same time, a mark for a disinfectant, differing by one vowel, could be successfully opposed by the proprietors of a similar mark used on meat extracts, on the grounds that, although they were not goods of the same description, they would both be offered for sale to hospitals and institutions. It could then be held that there was a possibility of confusion. In such a case the registrar could refuse to register any mark the use of which might endanger the public.

The two parts

The Trade Mark Register is divided into Part A and Part B and normally an application to register is concerned with Part A, because marks in this part enjoy a greater measure of protection than those in Part B. However, in certain circumstances it may be advisable, or it may only be possible, to register the mark in Part B.

A plaintiff in an action for infringement of a Part B mark is not required to prove that his goods are known to the public, and to that extent he is in the position of any registered trade mark owner. On the other hand he will fail — as would a "passing off" action, if the defendant can show that, although he used the plaintiff's mark it was not used in a way that was likely to mislead the public. This defence will not avail a defendant in an ordinary trade mark action.

A trade mark must be registered in respect of a particular class or classes of goods and the Trade Marks Rules 1938 Schedule IV lists the classes from which an applicant must choose. Class 3, for example, is as follows:

Bleaching preparations and other substances for laundry use;
Cleansing, scouring and abrasive preparation;
Soaps;
Perfumery, essential oils, cosmetics, hair lotions;
Dentifrices.

The specification may include only those goods required to be covered or could include the whole class. The registrar may refuse any application unless he is satisfied by the applicant as to his intentions regarding use. An applicant can apply to the Registrar of Trade Marks for preliminary advice before he makes his application and if, after receiving the advice he decides to proceed no further, he may in certain circumstances obtain a refund on fees paid.

If a formal application is made, a search is carried out to determine whether similar marks have been registered. If the registrar has no objections to the mark the application will be accepted and the intention to register it will be advertised in the Trade Marks Journal. It will not be registered until long enough after the advertisement for anyone who wants to oppose the application either on the ground that the registrar ought not to have accepted it or on the ground that the registration would be invalid if it were made. The usual reason for opposition is that the new mark is too similar to a mark that the opponents are using, have registered or are intending to register.

At any time within seven years of the date when registration was applied for, it can be removed from the register on the grounds that it ought not to have been registered in the first place.

It is harder to get a mark taken off the register than to prevent its registration.

Having got the mark onto the register and having survived or avoided opposition proceedings, then the registered proprietor is protected for seven years.

At the end of that time he can renew the registration for another fourteen years on payment of a fee of £15. The renewal can be repeated every 14 years.

This article has been mainly concerned with the creating of a brand name for counter lines and other preparations sold by the retail pharmacist. In the industrial field where a patented substance is the subject of a trade mark, it is necessary to take the patent out in the chemical or non-proprietary name and register a brand name as a trade mark, eg, chlordiazepoxide will be covered by the appropriate patent or patents and the brand name registered as a trade mark, eg. "Librium."

Issue of licences

Licences may be granted voluntarily or compulsorily for the patented substance, but the proprietor of the trade mark still retains the protection given to his brand name. The life of that patent is 16 years, and when it expires it may not be possible to obtain an extension and so, while the substance itself is freely available, the brand name is still protected by the registration as a trade mark.

As can be seen from this brief and rather superficial description, this is a technical subject. Generally, most applications to register trade marks are made by trade mark agents who are usually, but not always, patent agents as well. There is nothing to stop the do-it-yourself fiend from "having a bash," but anyone who is seriously intending to use his mark for the extension of his business, and for his protection, may consider that it is a good investment to consult the expert.

The trade mark fees charged by the registrar are quite modest (£6 for application : £6 for registration). The pharmacist, as a professional man, will expect the expert to charge for his professional services. Whatever the fees, if it means that the mark is registered without difficulties arising, and without the need for long and expensive litigation to preserve his legal rights, the proprietor of the trade mark will have made a good investment.

Equipment

Semi-automatic sterile filler

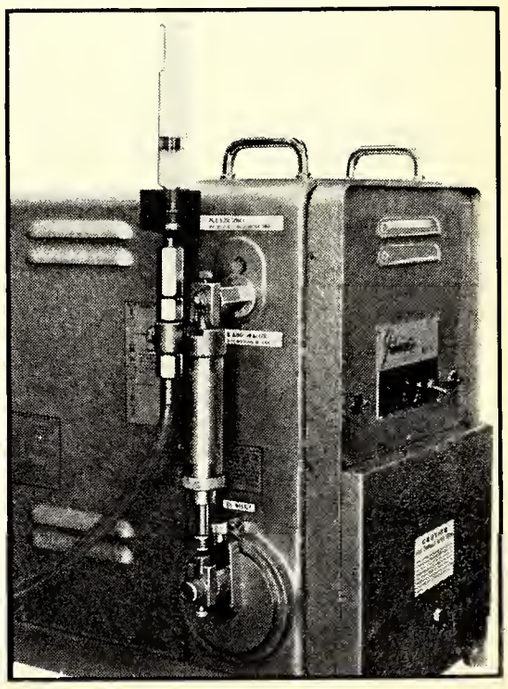
Disposable glass or plastics syringes of 1cc to 30cc capacity may be quickly and easily sterile-filled with accurately-measured volumes of any liquid by the new Filamatic semi-automatic dose filler now available from Shandon Scientific Co Ltd, 65 Pound Lane, London NW 10.

With the required volume pre-set by a micrometer control it is only necessary to insert a syringe, with the plunger at the zero mark, into the filling nozzle and depress a foot-switch. The machine automatically pumps the measured quantity into the syringe from the discharge end, pushing out the plunger to the pre-set point in the process, and then stops in the primed position ready for the next syringe. A transistorised electronic control unit provides fingertip adjustment of filling speed.

The machine can be supplied with a single filling unit or with dual pumps which enable syringes to be filled two at a time. No overhead reservoir is necessary for either type, the intake hose to the pump being merely dropped into any convenient floor- or bench-mounted supply vessel.

A series of Filamatic dose fillers is available, individual models differing only in the number and capacity of the filling units fitted. For example, a single nozzle machine, Model AB5, fitted with one FUS30 filling unit covering the range 3cc to 30cc, costs £328 including the foot-switch but without the Millipore filter or filter holder. Model DAB5, which is precisely similar but is equipped with dual filling units, costs £547 15s 0d. Other models, with filling units of smaller capacity, can be supplied at appropriately lower prices. All models are now available on 10 weeks delivery.

Suitable 1·2 micron Millipore filters cost £9 per 100, and the 47 mm filter holders cost £4 8s. 0d. per packet of two.



House of Commons Debate

PHARMACISTS AND THE MISUSE OF DRUGS BILL

The Misuse of Drugs Bill was welcomed by the Pharmaceutical Society and by the 30,000 pharmacists who in one way or another would be affected by the provisions of the Bill, said MR ERIC OGDEN during the second reading of the Bill in the House of Commons which took place on March 25.

Mr Ogden began by saying that during November 1969 he had been asked to serve as Parliamentary Adviser to the Council of the Pharmaceutical Society.

The Society received a constant flow of information from its members about the supply of drugs either by prescription or across the counter. That information had convinced the Society that the powers sought by the Home Secretary were necessary and should be granted as quickly as possible.

Pharmacists' dilemma

It is a fact that as the drug problem has developed over the past two or three years, pharmacists have found themselves in an increasingly difficult and invidious position. They are the people who see the signs of over-prescription in particular areas. As the evidence accumulates when a patient presents a succession of prescriptions, they are the first ones who see it since they dispense them. They have a duty to dispense those prescriptions; indeed they have a contractual obligation to dispense National Health Service prescriptions.

"When they are convinced that prescriptions are being misused then they have to resolve that question. Their duty is to dispense a prescription lawfully presented to them, yet they have the wider ethical duty of deciding whether it is being done rightly and properly for the benefit of the patient."

Mr Ogden then referred to a case where members had reported excessive prescribing by a doctor. The Society reported the details to the General Medical Council and proceedings were taken for the removal of the doctor from the Medical Register.

He considered the number of "rogue doctors" over-prescribing drugs was very small, but they were a danger to the partnership that existed between the medical and pharmaceutical professions. "Some of these situations can be overcome and have been overcome. But in the main this large difference between the contractual obligations of the pharmacists to prescribe and the wider obligation involving ethics is still to be resolved."

The debate was opened by MR JAMES CALLAGHAN (Home Secretary). He said that compared with even three years ago the pattern of misuse of drugs was much more complicated and more serious.

The increase in heroin addiction had tapered off, almost certainly because control of supplies by the treatment centres to addicts had reduced the amount available in the black market to potential new addicts.

But there was a more sinister side, some would say partly because of this control, in that many addicts had resorted to substitute drugs.

Coping with changing fashions

A new feature with the so-called "needle users" was the widening range of substances taken by experimenters and more habitual users.

"We can draw comfort from the fact that heroin addiction appears less of a threat and convictions for drug offences in the first half of 1969 were no more than 10 per cent higher than in the same period for 1968. Nevertheless, the possibilities are much more serious and new troubles are very real."

The speed of change in the fashion for drugs and the fact they could be spread by a handful of irresponsible medical practitioners meant that our defences were far too inflexible against these evils.

The surplus in the pool of methadone could be reduced at once if no more than a dozen doctors would prescribe less liberally than they were prescribing today.

There had been a recent revival of interest in LSD. It was available as coloured tablets which originated in the United States. Clandestine laboratories were being found in the United Kingdom. The profits were enormous. There had been arrests, the last as recently as September 1969. Detection posed considerable difficulties for the police.

"There is some evidence, however, that London is for some drugs a staging post, and is used as a centre by those who are acquiring drugs in one country, using London, and then passing them on to a third country. It is, therefore, important that we should clean up this trade and this traffic, as the Bill will give us power to do."

Mr Callaghan dealt with the various aspects of the Bill. The drugs had been listed "in the order in which we think they should be classified of harmfulness and danger."

Schedule 2 did not include any of the barbiturates the wide use of which made effective prevention of intravenous misuse difficult to achieve. There were legitimate medical uses for barbiturates, therefore the question of misuse must be considered with some care.

The Advisory Committee on Drug Dependence had been asked to advise as soon as possible whether certain barbiturates should be included in the Bill and what conditions if any should be laid down. Until he had that expert advice, Mr Callaghan said he did not propose to add barbiturates to the Bill. Later Mr Callaghan stressed that the Bill was not intended to interfere with sound medical practice or the jurisdiction of the General Medical Council as regards "infamous conduct in a professional respect." But neither the General Medical Council nor its Disciplinary Committee were ready-made bodies suitable for enforcement of restrictions under the Bill.

MR W. F. DEEDES believed the Bill dwelt too heavily on powers and penalties and too little on the people involved.

The licit prescribing of amphetamines was by no means the least disturbing aspect. There were nearly 14 million N.S.H. prescriptions in 1968. The Secretary of State for Social Services had indicated that there were also about 15 million barbiturate prescriptions. "The true figure is nearer 17 million."

The year before last the prescribing of barbiturates averaged 80 tablets a prescription—roughly four times the fatal dose. It was the overspill from that vast licit overprescribing that provided the drugs which the young abused.

Later, referring to the "cult" of injecting barbiturates, Mr Deedes said he was worried because there was nothing in the Bill that made the use of the needle with drugs other than narcotics notifiable.

Concern over thefts from chemists

MR B. G. IRVINE believed the Bill should provide powers for compulsory treatment. He also added: "One thing which would have a greater effect than anything else would be if the Home Secretary could ensure that drugs which can be used in these ways are kept in greater security. The number of cases of people who have obtained drugs by breaking in warehouses or chemist shops is too high.

MR GORDON OAKES said a great source of trouble in his constituency [Bolton West] during the last 12 months was that young people had broken into and stolen drugs from chemist shops. "The greatest possible security ought to be enforced in all chemist shops."

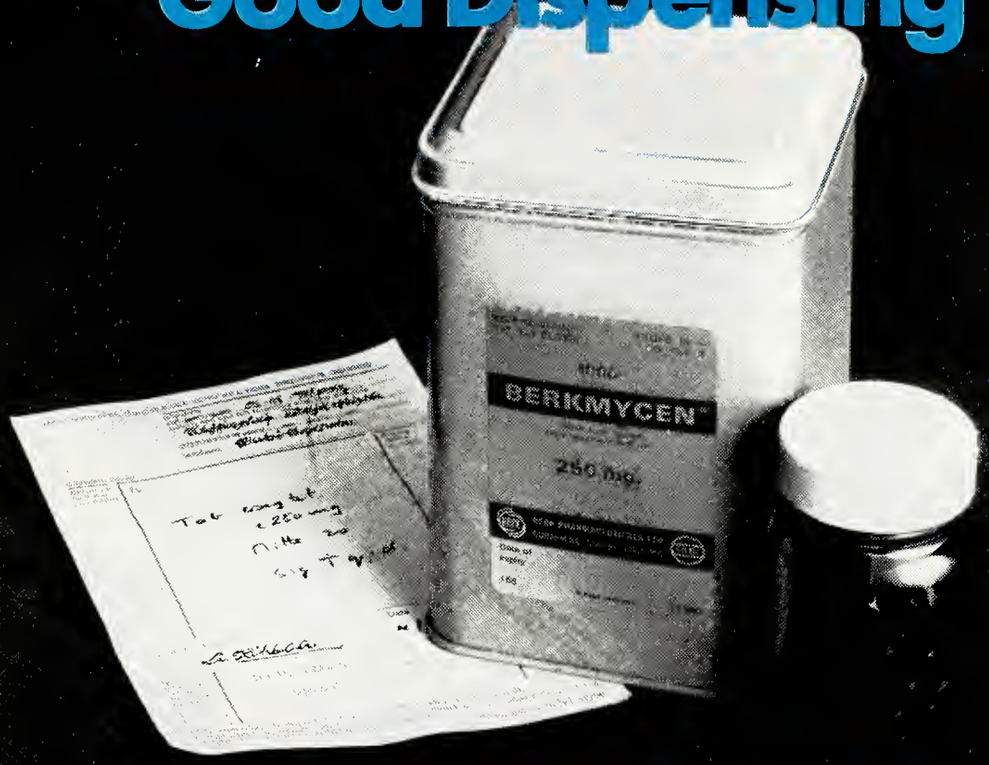
DR M. P. WINSTANLEY believed that when the history of drug addiction was written it would be seen that it was amphetamine and amphetamine drugs generally and not cannabis which provided the fatal link between the soft and the hard drug scenes.

Another Member who referred to the need to ensure the security of premises was MRS RENÉE SHORT who said that whenever chief constables' annual reports were read a considerable number of cases of breaking and entering chemists' shops were brought to light.

What she did not understand in connection with the over-prescribing of drugs was why the Home Secretary did not act on the proposal of the Pharmaceutical Society, that a central record should be kept of all prescriptions for drugs liable to misuse.

The Bill received an unopposed second reading.

Good Dispensing



Good Business

Both by professional and business standards BERK Economy Brands are the best choice for "open" prescriptions.
All are made with the same care as the specialities upon which our reputation is firmly based, yet prices are remarkably low.
When you need standard preparations to meet "open" prescriptions, the brands named below will give you the best possible value for money, including the assurance of quality upon which our name depends.

Approved Name	Berk Brand Name	Presentation	Packs
Bendrofluazide	**BERKOZIDE ®**	Tabs 2.5 mg & 5 mg	100 & 1000
Erythromycin	**ERYCEN***	Tabs 250 mg	100 & 500
Imipramine	**BERKOMINE ®**	Tabs 10 mg Tabs 25 mg	250 & 1000 200 & 1000
Nitrofurantoin	**BERKFURIN ®**	Tabs 50 mg & 100 mg	100 & 1000
Oxytetracycline	**BERKMYCEN ®**	Tabs & Caps 250 mg Syrup 125 mg/5 ml	100 & 1000 500 ml
Penicillin V	**ECONOPEN ® V**	Tabs 125 mg & 250 mg	100 & 500
Phenylbutazone	**FLEXAZONE ®**	Tabs 100 mg Tabs 200 mg	250 & 1000 250
Quinidine sulphate	**AURIQUIN***	Tabs 200 mg & 300 mg	100 & 500
Tetracycline	**TETRACHEL***	Tabs 250 mg Caps 250 mg Syrup 125 mg/ml	100 & 1000 100 & 500 500 ml

Further details available on request

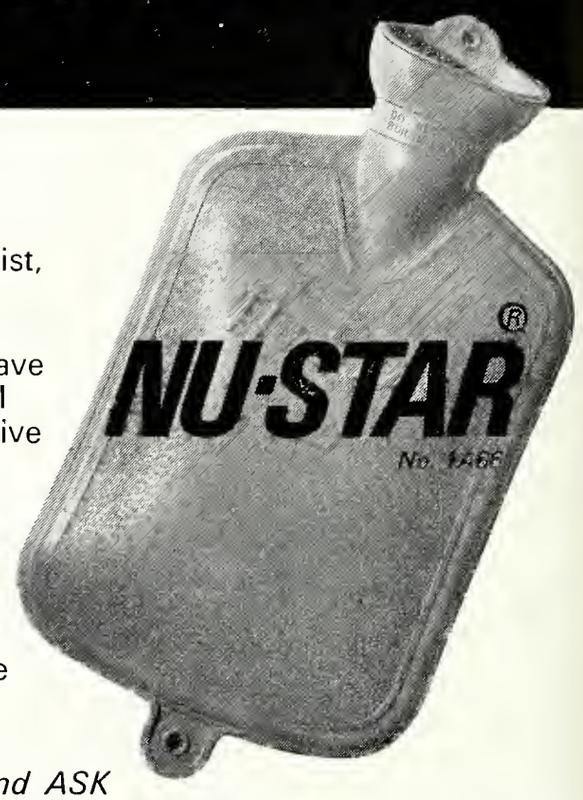
BERK PHARMACEUTICALS LIMITED · GODALMING & SHALFORD · SURREY

*Trade Mark ® Regd. Trade Mark

L3043

MR CHEMIST...

NU... NU



- Here is a new range of Hot-Water Bottles by the manufacturers of Suba-Seal to be retailed EXCLUSIVELY through the Chemist! *You,* Mr. Chemist, will reap the full benefit of this promotion.
- Nu-Star, Nu-Sun and Nu-Ray Hot-Water Bottles have the powerful sales-appeal of the famous Suba-Seal name behind them, and can retail at really competitive prices—the news will quickly spread that *you* are offering real bargains in hot-water bottles!
- Each bottle is packed in a specially designed, high clarity polythene bag giving full display to the product and to the key slogan "Buy . . . from your Chemist". Eye-catching showcards in full-colour are available on request.

WRITE OR PHONE FOR OUR REP. TO CALL and ASK FOR ILLUSTRATED BUYER'S GUIDE IN FULL-COLOUR!

WILLIAM FREEMAN & CO LTD

SUBA-SEAL WORKS, STAINCROSS, BARNSLEY, YORKS. PHONE: 0226 4081

Made to B.S. 1970 specification and carrying our usual replacement guarantee. Moulded in tested quality rubber with choice of pink or blue. Full No. 3 size. Screw closure.

BUY YOUR TOP QUALITY BOTTLES FROM THE EXTENSIVE

10 EXCLUSIVE SAFETY FEATURES OF THE GENUINE SUBA-SEAL RANGE

1. Easy filling. 2. No overbubble
3. No air lock. 4. Easy stoppering
5. No leakage. 6. All rubber
7. No bands to break.
8. Seamless throughout.
9. Stoppers cannot come out or get lost.
10. Full B.S. 1970 Specification PLUS!

Suba-Seal Standard No. 1A2 | Streamline No. 1A5 | Suba-Seal Standard Cot No. 1A8 | Suba-Alpha Teacher ®

SUBA-SEAL IS

Corrections and additions to
March Quarterly Price List

EEKLY PRICE CHANGES AND NEW PRODUCT ADDITIONS

prices and Purchase Tax are given per dozen. Bold upright figures (**2 9**) in the retail column indicate the price is subject to retail price nance. Italic figures (*2 9*) is manufacturers price. Light upright figures (2 9) is a suggested guide.

ce Advanced. *R*=Price Reduced. ●=New entry. *D*=Delete. *C*=Correction. */*=Insert.

		Trade	Tax	Retail	
ls (1227 THP)					
ectant medium		16 11	—	1 10	
giant		23 2	—	2 7	
economy		34 8	—	3 10	
(682 KCL)					
shave		36 0	19 10	6 3	
(60 Arden)					
101.02		—	—	22 0	
porin (208 BW) T5					
5mu.		12 4ea	—	17 0	/
(608 Hinders)					
s pr.		27 0	3 7	—	
o-Culver (1437 ACC)					
et hair spray					
al hold	120g	32 0	17 6	5 3	
	303g	51 10	28 6	8 5	
hold	120g	32 0	17 6	5 3	
	303g	51 10	28 6	8 5	
easy hair	120g	32 0	17 6	5 3	
	303g	51 10	28 6	8 5	
lotion		24 2	13 4	3 11	
poo	200g	29 11	10 11	4 5	
hairdressing					
ular or blue)	42g	45 4	25 0	7 6	
spray	130g	45 4	25 0	7 6	
	220g	73 9	40 7	12 0	
y for grey)	176g	73 9	40 7	12 0	
1545 Vestric)					D
1154 5NP)					
reparations					
rescein 2%					
ri units	10	26 4ea	—	—	
trol drops	5ml	12 0ea	—	—	
tment		10 11ea	—	—	
acaine steri					
ts †	10	26 4ea	—	—	
ury's (34 A & H)					
fatted soap					D
rs (488 Fylde)					
	2·5k	15 0ea	3 4ea	—	
	6lb	—	—	—	D
33 Alo)					/
tan		7 6ea	4 1½ea	*17 6*	
		12 0ea	6 7ea	*28 0*	
y masque		6 9ea	3 8½ea	*15 9*	
		10 3ea	5 8ea	*24 0*	
y matte		7 6ea	4 1½ea	*17 6*	
ointment		6 0ea	2 2½ea	*12 6*	
		9 3ea	3 5ea	*19 0*	
e compact					
der		6 9ea	3 8½ea	*15 9*	
e rouge		7 0ea	3 10ea	*16 3*	
er cake		8 0ea	4 5ea	*18 9*	
er/eyebrow					
il		3 0ea	1 8ea	*7 0*	
adow trio		8 0ea	4 5ea	*18 9*	
n tan		7 6ea	4 1½ea	*17 6*	
		12 0ea	6 7ea	*28 0*	
ield		5 0ea	1 10ea	*11 6*	
k		4 6ea	2 6ea	*10 6*	
lised		4 6ea	2 6ea	*10 6*	
'n' under		4 6ea	2 6ea	*10 6*	
ra		5 5ea	3 0ea	*12 6*	
al eye care cream		10 6ea	5 9ea	*24 6*	
al body beautifier		8 3ea	4 6½ea	*19 3*	
		13 0ea	7 2ea	*30 6*	
al hand lotion		6 9ea	3 8½ea	*15 9*	
al leg moisturiser		5 3ea	2 11ea	*12 3*	
		8 0ea	4 5ea	*18 9*	
al moisture plus		7 6ea	4 1½ea	*17 6*	
		11 0ea	6 0½ea	*25 6*	
al moisturiser		6 9ea	3 8½ea	*15 9*	
		12 0ea	6 7ea	*28 0*	
al skin cleanser		6 0ea	3 3½ea	*14 9*	
		9 3ea	5 1ea	*21 6*	
al skin toner		7 6ea	4 1½ea	*17 6*	
		12 0ea	6 7ea	*28 0*	
		6 6ea	2 4½ea	*13 6*	
(301 Coty)					D

		Trade	Tax	Retail	
Amami (105 BTD)					
styling lotion	80cc	21 5	11 10	*3 4*	
Ambassador (1375 ATPL)					
after shave lotion					
	65ml	10 3ea	5 8ea	*24 0*	
	113ml	15 0ea	8 3ea	*35 0*	
plastic pack	80g	8 2ea	4 6ea	*19 0*	
Cologne for men	65ml	12 11ea	7 1ea	*30 0*	
	113ml	19 9ea	10 10ea	*46 0*	
plastic pack	80g	9 9ea	5 4ea	*23 0*	
deodorant aerosol	85g	8 9ea	4 10ea	*21 0*	
spray	70g	5 4ea	2 11ea	*12 6*	
hair oil for men	65ml	4 9ea	2 7ea	*11 0*	
pre-shave lotion	65ml	10 3ea	5 8ea	*24 0*	
	113ml	15 0ea	8 3ea	*35 0*	
plastic pack	80g	8 2ea	4 6ea	*19 0*	
shave bowl	5¼oz	11 6ea	4 3ea	*24 0*	
refill	5¼oz	4 10ea	1 9ea	*10 0*	
soap tablet	6½oz	5 10ea	2 2ea	*12 0*	
talc for men	65g	7 7ea	4 2ea	*18 0*	
vitamise hair tonic					
	113ml	11 6ea	6 4ea	*27 0*	
forty-four ronge					
after shave lotion					
	100cc	8 11ea	4 11ea	*21 0*	
Cologne	100cc	10 6ea	5 9ea	*25 0*	
deodorant Cologne					
	100cc	8 11ea	4 11ea	*21 0*	
pre-shave lotion					
	100cc	8 11ea	4 11ea	*21 0*	
Anahaemin (179 B.D.H.)					
ampoules	1ml × 25				D
vials	10ml				D
Anaspasmine (1490 IAPS)					
	125m	52 0	19 1	*7 4*	
	500ml	15 0ea	5 6ea	*25 6*	
Andre Philippe (48 AP)					
bath salt decanter	29	75 0	41 3	*12 11*	
bubble bath					
bubble bottle	25	32 0	11 9	*4 11*	
cruet set	31	63 0	23 1	*9 11*	
swan dimple	3	32 0	11 9	*4 11*	
piggy bank	21	35 0	12 10	*5 6*	
Cologne swan dimple					
	23	29 0	16 0	*4 11*	
toilet water decanter					
	26	75 0	41 3	*12 11*	
hearts and flowers	33	—	—	—	D
Cologne/lavender	24	—	—	—	D
three for beauty	18	—	—	—	D
Andrex (153 B5C) 25 case minimum order					
tissue 2-roll		32 6 (1½ doz.)	—	2 4	
Anestan (47 Anestan)					D
Anestan (325 C-A)					/
Angier (172 BMCL)					
junior aspirin	50	16 7	6 1	2 6	
Animalintex (1073 Robinson)					
poultice dressing (vet.)					
	10	47 1	17 3	*8 0*	
Ankle Vigger (608 Hinders)					
ankle bandage No. 1					
	pr.	106 0	—	—	
natural	pr.	93 0	—	—	
Anzora (47 Anestan)					D
Anzora (325 C-A)					/
Apple Blossom (596 HR)					
bath essence	3303	—	—	*20 0*	
salts	3319	—	—	*21 0*	
cubes	3321	—	—	*11 0*	
deodorant spray	2422	—	—	*14 0*	
anti-perspirant	2433	—	—	*16 6*	
dusting powder					
drum	3208	—	—	*25 0*	
spray bottle	3212	—	—	*13 0*	
sprinkler flask	3233	—	—	*14 6*	
foaming bath oil	3356	—	—	*22 6*	
hand lotion	2234	—	—	*13 6*	
perfume creme	3032	—	—	*23 0*	

		Trade	Tax	Retail	
perfume					
concentrated	3111	—	—	*37 0*	
perfume mist	3013	—	—	*21 0*	
crystal bottle	3122	—	—	*80 0*	
skin perfume spray					
	3002	—	—	*18 6*	
	3006	—	—	*29 0*	
	3022	—	—	*35 0*	
refill	3023	—	—	*19 6*	
soap guest, six	3331	—	—	*12 0*	
complexion, three	3333	—	—	*15 0*	
bath, three	3336	—	—	*22 6*	
solid fragrance stick					
	3020	—	—	*15 0*	
stroke on perfume					
	3130	—	—	*21 0*	
travellers joy	3460	—	—	*30 0*	
Apres Soleil (525 Golden)					
	120cc	70 8	38 10	*12 2*	/
Ardena (60 Arden)					
bronze glow	712·00	—	—	*17 0*	
covering cream	123·01	—	—	*16 0*	
highlighter	542·00	—	—	*29 0*	
refill	543·00	—	—	*13 0*	
mosque	108·99	—	—	*28 0*	
powder	520·00	—	—	*18 0*	
	514·00	—	—	*29 0*	
	511·00	—	—	*22 0*	
shader	544·00	—	—	*29 0*	
refill	545·00	—	—	*13 0*	
sun control	713·00	—	—	*23 0*	
traveller 11 case					
	956.00	—	—	*45 0*	
wax depilatory set					
	720.00	—	—	*55 0*	
refill	721.00	—	—	*17 0*	
Arnold's (1415 Arnold)					
dried brewer's yeast					
	1lb	52 0	—	*6 6*	
Ash-Ling (Melina (1406 5GBP)					
deodorant		—	—	*9 6*	/
creamy skin perfume		—	—	*15 6*	
Aureomycin (340 C of GB) T5VPO					
powder 2%	6×15g	35 0ea	—	*52 6*	
Babettes (153 B5C) 25 case minimum order					
baby napkins	10	46 5 (2 doz)	—	2 6	
	20	46 5	—	5 0	
pants		31 2	—	3 3	
Babezone (488 Fylde)					
bronchial syrup	3oz	24 2	8 10	3 7	
Babycleen(47 Anestan)					D
Babycleen (325 C-A)					/
Baby Life (1499 BLP)					
baby pants					
unpacked		7 0	—	*10*	
triple pack		21 6	—	2 6	
Bain Nouveau (624 Houbigant)					
body powder mist					
	3733	—	—	*20 0*	
Cologne friction	3729	—	—	*25 0*	
	3727	—	—	*45 0*	
	3728	—	—	*76 0*	
Bansor (1232 T & R)					
mouth and throat antiseptic		12 9	4 8	2 3	
Basic Sheen (60 Arden)					
	414.00	—	—	*22 0*	
Beecham's (104 BP)					
powders + hot lemon		28 4	8 11	3 11	
	6				
tablets	small	20 6	7 7	2 10	
Bellobarb (17 Agprolin) †s1s4A					
tablets	100	5 0ea	—	—	
	500	20 0ea	—	—	
Benzodent (300 Cottrell) †					
denture ointment					
	tube	4 6ea	—	6 9	
Betadine (878 Napp)					
vaginal douch	240ml	15 0ea	—	20 0	
vaginal gel	90g	17 6ea	—	23 4	

Specify 'Wellcome' brand Insulins
Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin
Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent

		Trade	Tax	Retail	
Bidrolar (61 APC)					
syrup	100 ml	5 0ea	—	7 6	
Bilostat (1314 Weddel)					D
Binki (419 Elsinor) existing entry					D
Binki (419 Elsinor)					I
baby pants					
elastic leg		12 0	—	1 6	
bound leg		12 0	—	1 6	
luxury		22 0	—	2 9	
Princess		34 0	—	4 3	
party pants 3 row		27 0	—	3 3	
6 row		42 9	—	5 3	
Rosebud		50 6	—	6 3	
under nappies	large	18 0	—	2 for 4 6	
	ex. large	22 0	—	2 for 5 6	
Bio-Clear (596 HR)					
coverfluid	0841	—	—	15 0	
cream	0801	—	—	12 0	
minute make-up	0852	—	—	12 0	
medicated puff	0860	—	—	2 6	
pore lotion	0822	—	—	12 6	
shampoo	0832	—	—	9 6	
treatment set	0870	—	—	33 0	
wash	0813	—	—	14 0	
Bisks (1530 Fisons)					
water biscuits	15oz	77 9	—	8 0	
	12oz	—	—	—	D
Bleachine (60 Arden)					
cream	105·02	—	—	17 0	
Blenderm (1500 MM & M)					
surgical tape					
½in × 5yd		65 2 (2 doz)	—	4 1	
1in × 5yd		57 9 (1 doz)	—	7 2	
1½in × 5yd		54 10 (⅔ doz)	—	10 4	
Blue Grass (60 Arden)					
bath cubes	733·75	—	—	17 0	
bath mitt	743·75	—	—	26 0	
bath oil	766·82	—	—	48 0	
5 phials	765·00	—	—	35 0	
salts, fine	765·75	—	—	25 0	
	753·75	—	—	42 0	
brilliantine	301·75	—	—	13 0	
deodorant liquid	724·90	—	—	13 0	
aerosol		—	—	28 0	
stick	729·00	—	—	15 0	
fluffy	730·00	—	—	15 0	
roll on	731·00	—	—	13 0	
dusting powder	755·75	—	—	15 0	
	746·75	—	—	31 0	
	754·75	—	—	36 0	
	759·75	—	—	63 0	
	739·75	—	—	23 0	
tin	744·75	—	—	16 0	
eau de parfum	800·37	—	—	35 0	
flower mist	800·32	—	—	22 0	
	800·21	—	—	30 0	
	800·23	—	—	47 0	
	800·22	—	—	47 0	
	800·46	—	—	30 0	
	800·56	—	—	30 0	
de luxe	800·24	—	—	35 0	
	800·25	—	—	55 0	
fluffy milk bath	740·88	—	—	36 0	
gift box	969·00	—	—	110 0	
	979·00	—	—	150 0	
	980·00	—	—	155 0	
	987·01	—	—	145 0	
	988·01	—	—	330 0	
	989·01	—	—	600 0	
week ender	324·75	—	—	29 0	
hair spray	316·75	—	—	13 0	
	318·75	—	—	22 0	
hand lotion	347·75	—	—	13 0	
	347·71	—	—	21 0	
	347·97	—	—	42 0	
	347·88	—	—	21 0	
moisture bath	761·75	—	—	52 0	
perfumair	800·06	—	—	35 0	
de luxe	800·07	—	—	40 0	
perfume	800·41	—	—	85 0	
	800·42	—	—	135 0	
	800·43	—	—	200 0	
	800·44	—	—	350 0	
perfumiser	800·50	—	—	44 0	
gold atomiser refill	800·48	—	—	74 0	
perfume mist	800·34	—	—	50 0	
	800·33	—	—	75 0	
oil	800·35	—	—	40 0	
soap, bath (3)	748·75	—	—	36 0	
hand (3)	749·75	—	—	22 0	
travel	752·75	—	—	12 0	
solid Cologne	825·01	—	—	16 0	
Bourjois (150 Bourjois)					
bath cubes Freesia	9337	11 2	6 1	2 0	
rouge rosette brun	117	15 4	8 5	2 9	
soap polythene bag pack (4)	9379	19 6	8 2	2 8	
talcum Mountain Heather	9349	21 3	11 8	3 6	

		Trade	Tax	Retail	
Bourn-Vita (216 Cadbury)					
	¼lb	20 0	—	2 0	
	½lb	35 8	—	3 7	
	1lb	62 1	—	6 3	
Bravit (489 Galen)					
tablets	100	21 8ea	—	32 6	
	500	100 0ea	—	150 0	
Breck (1509 C of GB)					
shampoos for dry hair, oily hair, normal hair					
	sachet	17 3 (3 doz)	6 6 (3 doz)	10	
	70cc	22 9	8 5	3 3	
	120cc	34 0	12 6	4 11	
old packs		—	—	—	D
Breeze (756 Lever)					
soap	toilet	52 5 (6 doz)	19 3 (6 doz)	1 2	
	bath	41 6 (3 doz)	15 3 (3 doz)	1 10	
Bristow's (105 BTD)					
shampoo's cream, liquid					
	standard	16 1	5 11	2 3	
	economy	25 0	9 2	3 6	
Bronnley (194 Bronnley)					
antiseptic lotion		—	—	8 7	
Bruten (147 Boots)					
tablets	100	50 0ea	—	75 0	
	500	240 0ea	—	360 0	
Brylcreem (105 BTD)					
dispenser	large				D
Cadbury (216 Cadbury)					
diabetic chocolate plain	¼lb	—	—	2 7	
Caffoxen (211 Butler)					
	100ml	33 0	12 1	5 3	
	3oz	—	—	—	D
Calcium-Sandoz (1098 Sandoz)					
syrup	250ml				D
Camdogon (221 Camden)					
horse ringworm treatment	450ml	24 0ea	8 10ea	44 10	
Camelia (60 Arden)					
hand cream	342·99	—	—	13	
Canoe (350 Dana)					
deodorant spray talc		6 9ea	3 9ea	15 0	
Cologne sprayette		8 8ea	4 9ea	19 6	
Canon (1136 Silber)					
cameras					
Canonet QL 19		—	—	1199 5	
QL 17		—	—	1399 6	
Caphedradine (211 Butler)					D
Cardioquin (878 Napp)					
tablets	100	75 0ea	—	100 0	
Carnation (339 CG)					
bunion rings thin		16 0	—	2 0	
chiropody felt		16 0	—	2 0	
corn rings thin or thick		16 0	—	2 0	
Casilan (518 Glaxo) 8oz		65 0	—	7 0	
Ce-Cobalin (930 P & B)					
syrup	115ml	40 0	—	5 0	
	4oz	—	—	—	D
Celtex (1164 SSL)					
sanitary belt adjustable		18 7	2 6	2 4	
sanitary towels super soft	12	25 11	—	2 8	
	18	36 6	—	3 9	
	30	58 4	—	6 0	
Cendevax (1153 SKF)TS					
rubella vaccine single dose vial		21 4ea	—	32 0	
Certor (786 Macdonald)					
bandage crepe					
2in × 5yd		28 8	—	—	
2½in × 5 yd		34 1	—	—	
3in × 5yd		40 2	—	—	
3½ × 5yd		47 8	—	—	
4in × 5yd		54 1	—	—	
6in × 5yd		78 8	—	—	
cellulose tissue	16oz	61 0	—	—	
gauze plain unsterilised					
	25yd	18 1ea	—	—	
	50yd	35 9ea	—	—	
	100yd	70 8ea	—	—	
Cestra (1073 Robinson)					
face masks standard		230 0 (1 gross)	—	27 6 (1 doz)	
Chantilly (624 Houbigant)					
compact	1392				D
Chapstick (1071 Robins)		19 0	7 0	2 11	
Charles Perry (960 Perry)					I
almond deep-cleanser					
	115cc	—	—	9 6	
	580cc	—	—	36 11	
aqua euphrasiae eye lotion	115cc	—	—	8 3	
avacado hand cream	115cc	—	—	8 3	
calendula talcum	84g	—	—	8 3	
cosmetic lotion	115cc	—	—	9 6	
cucumber astringent					
	115cc	—	—	9 6	
	580cc	—	—	36 11	
Indian elm foundation	115cc	—	—	10 11	

		Trade	Tax	Retail	
lemon deep-cleanser					
	115cc	—	—		
	580cc	—	—		
marshmallow skin tonic	115cc	—	—		
	580cc	—	—		
perfume No. 2, No. 5, ashen violet, blue narcissus, fougere, giroflee, jasmin, lilly of the valley, celeste		—	—		
protein skin cream	115cc	—	—		
seaweed bath essence	115cc	—	—		
	580cc	—	—		
shampoo's wild honey, herbal, plant oil	115cc	—	—		
	580cc	—	—		
sunflower tissue oil	115cc	—	—		
	580cc	—	—		
sun tan oil	115cc	—	—		
	580cc	—	—		
vitamin hair tonic	115cc	—	—		
	580cc	—	—		
wheat germ beauty mask	115cc	—	—		
wild honey hair nutrient	115cc	—	—		
hand cream	115cc	—	—		
for men after shave balm	115cc	—	—		
lotion	115cc	—	—		
hair cream	115cc	—	—		
talcum	84g	—	—		
Chemico (302 Chemico)					
household cleanser	medium	53 2 (2 doz)	—		
	large	43 10	—		
	No.6	34 8 (⅓ doz)	—		
	28lb	26 9ea	—		
Chlorstreptin (938 PD)					
Chypre (301 Coty)					
creamy skin perfume	2958	10 1ea	5 6½ea		
dusting powder	348	14 3ea	7 10ea		
refill	29351	7 11ea	4 4ea		
perfume	113	14 1ea	7 9ea		
spray	112	19 9ea	10 10ea		
Clic (538 Greebex)					
magnetic soap holder		21 0	3 0		
Clinitetrin (518 Glaxo) T5					
tablets	1000	270 0ea	—		
Clovercide (1208 Syn)					
weed killer	4oz	64 0	8	—	
Colgate (280 CP) 5 pack minimum order					
instant shave		17 11 (3 doz)	6 6 (3 doz)		
dental cream standard		75 11 (4 doz)	27 6 (4 doz)		
	large	81 0 (3 doz)	29 4 (3 doz)		
	ex-large	38 2	13 10		
fluoride toothpaste	standard	38 0 (2 doz)	13 10 (2 doz)		
	large	54 0 (2 doz)	19 7 (2 doz)		
Coltex (1232 T & R)					
cream		20 0	—		
Complan (518 Glaxo)					
	1lb	53 0	—		
Coolene (682 KCL)					
sunburn relief		22 0	8 1		
Cooltan (682 KCL)					
sun bronzing lotion		52 0	28 7		
suntan cream	No. 1	26 0	14 4		
	No. 2	38 0	20 11		
	No. 3	52 0	28 7		
Coppatan (682 KCL)					
suntan cream		38 0	20 11		
oil		38 0	20 11		
foam aerosol		70 0	38 6		
Coty (301 Coty) existing entry					
Coty (301 Coty)					
airspun powder	2050	49 0	26 11½		
beauty facial	316	52 0	28 7		
cream powder compact	584	52 0	28 7		
refill	581	40 0	22 0		
twinset	2094	106 0	58 3½		
deodorant mist	330	56 0	30 9½		
roll-on	319	51 0	28 0½		
eye make-up browpencil	448	37 0	20 4		
browshadow	449	50 0	27 6		
cakeliner	453	47 0	25 10		
eyeshadow	444	50 0	27 6		
eyeshine	456	48 0	26 5		
linepencil	450	84 0	46 2½		
refill	451	30 0	16 6		

		Trade	Tax	Retail	
erbrush	452	50 0	27 6	8 9	
uidline	446	63 0	34 8	11 0	
glash	440	97 0	53 4	17 3	
rfill	441	67 0	36 10	11 9	
scara	442	57 0	31 4	10 0	
l-on-lash	454	84 0	46 2½	14 9	
dowbrush	445	50 0	27 6	8 9	
ckshadow	443	50 0	27 4	8 9	
inshadow	447	59 0	32 5½	10 6	
dation cream	549	54 9	30 1	9 6	
d care	296	36 0	19 9½	6 6	
vation					
liner gel	401	54 0	29 8½	9 6	
eshadow gel	402	54 0	29 8½	9 6	
ke-up gel	400	66 0	36 3½	11 6	
ant cleanser	301	83 0	45 8	14 6	
t and Lovely	530	56 0	30 9½	9 9	
tick	203	46 0	25 3½	8 0	
rrored case	205	55 0	30 3	9 6	
perclear	208	52 0	28 7	9 0	
id base	354	52 0	28 7	9 0	
sture balancer	304	100 0	55 0	17 6	
sture veil	353	79 0	43 5½	13 9	
-in-one	355	72 0	39 7	12 6	
e formers	356	98 0	53 11	17 0	
rishing cream	310	83 0	45 8	14 6	
talising cream	313	98 0	53 11	17 0	
ge	255	49 0	26 11½	8 6	
freshener	307	83 0	45 8	13 6	
derline pressed					
wder compact	585	80 0	44 0	14 0	
tint	541	29 0	15 11½	5 0	
himmer					
ke-up	538	80 0	44 0	14 0	
slucent					
hlighter	535	75 0	41 3	13 0	
se powder	580	86 0	47 3½	15 0	
ssed powder	583	75 0	41 3	13 0	
nd Gate (307 C & G)					I
food					
l cream	16oz	46 8	—	4 5	
f cream	16oz	46 8	—	4 5	
manized	16oz	46 8	—	4 5	
e Puff (813 MF)					
pact slim		44 8	23 4	7 6	
(389 Druker)					I
ectives					
na	(3)	90 0 (48 pkts)	—	5 0	
urac	(3)	70 0 (48 pkts)	—	3 9	
	(3)	49 0 (48 pkts)	—	—	
kell's (306 GC)					
ow mixture	200ml	22 6	8 3	3 6	
	500ml	47 9	17 6	7 6	
	6oz & 16oz	—	—	—	D
o (453 Fecher) existing entry					D
o (453 Fecher)					
n blocks carded		22 4	8 2	—	
nal wool	½oz	9 0	—	—	
	1oz	16 0	—	—	
	2oz	26 8	—	—	
	8oz	87 0	—	—	
dage fasteners (6)		10 6	—	—	
st reliever	2oz	64 0	—	—	
shes iodine loose		2 9	—	—	
	carded	3 9	—	—	
shes throat NH5		13 0	—	—	
tic pencils 40%		8 0	2 11	—	
	95%	13 0	—	—	
ppers medicine		3 8	—	—	
	eye NHS	3 8	—	—	
caps babies		4 8ea	—	—	
mas NH5		96 0	—	—	
aths plastic squat					
	NH5	3 4	5	—	
	pedestal	3 4	5	—	
rods NHS		1 8	—	—	
thol cones		9 0	—	—	
l douche NH5		9 4	—	—	
ple shield glass NH5		8 4	—	—	
	polythene NH5	7 0	—	—	
d silk 12×12in		21 4	—	—	
	36×36in	15 4ea	—	—	
nice stone boxed		14 4	7 10	—	
	loose	12 8	7 0	—	
tic pencils					
	3in carded	3 4	1 2	—	
	2in in case	5 4	1 11	—	
nge ear NH5	2oz	26 0	—	—	
hing rings carded		3 7	—	—	
rling spray	8oz	120 0	—	—	
et (705 Kirby)					
nge and halibut					
amin tablets	100	60 0	—	9 0	I
s (Rigaud (47 Anestan)					D
es (Rigaud (325 C-A)					I
re (Rigaud (47 Anestan)					D
ere (Rigaud (325 C-A)					I
ts (705 Kirby)					D
cortone (837 M5D)					
ets 1 mg		—	—	—	D
an (1255 UP) existing entry					D
nan (1255 UP)					I
brush	D.18	38 3	14 0	6 0	
	D.28	70 5	25 10	11 0	
ular massager	D.6	2 11	2 11	1 3	

		Trade	Tax	Retail
comb Mary Anne				
fantail	D.10	7 11	2 11	1 3
rat tail	D.11	7 11	2 11	1 3
minor	D.16	7 11	2 11	1 3
corn eraser	D.34	15 5	5 8	2 5
hair brushes				
gents Debonnair	D.23	32 0	11 9	5 0
minor	D.3	64 0	23 5	10 0
styling	D.1	20 9	7 7	3 3
	D.1A	27 1	9 11	4 3
	D.1B	20 9	7 7	3 3
	D.4	109 4	40 1	17 0
	D.5	190 0	70 5	30 0
tangle and curl	D.14	44 9	16 5	7 0
handbag brush	D.33	16 7	6 1	2 7
hand toilet brush	D.19	32 0	11 9	5 0
nail brush Perfect	D.17	10 3	3 9	1 7
oval stimulator	D.7	19 3	7 1	3 0
Dermicel (672 Johnson)				
surgical tape ⅛in×5yd		26 0	—	3 2
1in×5yd		42 0	—	5 3
2in×5yd		76 0	—	9 6
Deteclo (746 Lederle) T5				
tablets 300mg	500	207 0ea	—	310 10
De Witt's (372 De Witt)				
cough control †s7				
	½gal	45 0ea	—	— I
	1gal	80 0ea	—	—
pills	medium	41 3	15 1	6 0
kidney & bladder pills				
	medium	41 3	15 1	6 0
worm syrup	1oz	20 0	—	3 0
	4oz	45 0	—	6 0
cough control	2oz	—	—	— D
healing powder		—	—	— D
Dorothy Gray (385 DG)				
eye shades		128 0	70 0	22 6
Dramamine (1121 5earle) †s7				
tablets 50mg	100	18 6ea	—	27 9
Dr. Browns (1442 BCB) †DDI				
cough bottle		30 0	11 0	4 4
pastilles		18 2	6 8	2 9
D.X. (608 Hinders)				
vaporiser insole	pr.	53 0	7 0	—
Easifix (1160 5olport)				
finger stalls				
leather	small	11 0	—	1 4
	medium	11 4	—	1 5
	large	12 4	—	1 6
	ex. large	13 3	—	1 8
	ex. ex. large	14 0	—	1 9
EG (1246 TYE)				
tablets	300	23 6	—	2 11 I
	1000	60 0	—	7 11
Electrique (813 MF)				
bubbling bath				
fragrance		44 8	15 7	6 11
dusting powder		94 8	49 6	16 0
parfum Cologne	2oz	80 0	41 10	13 6
parfum creme		116 0	60 7	19 7
perfume	phial	59 4	31 0	10 0
presentation		127 4	66 6	21 6
Elix. creosote codeine co. (211 Butler)				D
Elix. phenobarb co. (211 Butler)				D
Elizabeth Arden (60 Arden)				
all day foundation				
	404·00	—	—	22 0
anti brown masque				
	114·01	—	—	23 0
astringent cream				
	104·02	—	—	28 0
astringent patter				
	770·00	—	—	45 0
atomiser	788·00	—	—	17 0
base coat clear	356·65	—	—	12 0
pearly	354·65	—	—	12 0
Beauty Sleep		—	—	35 0
	127·34	—	—	65 0
	127·35	—	—	115 0
body cream	344·88	—	—	23 0
By-lines	214·02	—	—	55 0
cleansing cream				
	110·02	—	—	17 0
	110·04	—	—	28 0
	110·08	—	—	45 0
	110·16	—	—	75 0
colour clear blushing gel		—	—	30 0
bronzing gel		—	—	38 0
colour veil set	547·00	—	—	62 0
compact	546·00	—	—	34 0
refill	548·66	—	—	15 0
blending brush				
	796·00	—	—	28 0
complexion clear				
	120·02	—	—	23 0
	120·04	—	—	43 0
cream patter	780·00	—	—	45 0
creme blush	541·00	—	—	32 0
creme extor-	125·01	—	—	42 0
dinaire	125·02	—	—	72 0
	125·35	—	—	112 0
cuticle cream	341·00	—	—	12 0
eight hour cream				
	118·01	—	—	17 0
	118·02	—	—	28 0
tube	118·99	—	—	22 0
eyebrow brush	781·00	—	—	5 0

		Trade	Tax	Retail
eyebrow pencil	373·00	—	—	8 0
automatic	394·00	—	—	19 0
refill	395·00	—	—	8 0
eyelashes	398·00	—	—	41 0
extra thick	399·00	—	—	47 0
extra long	368·00	—	—	49 0
eye jewel with fixtures				
	396·00	—	—	22 0
adhesive refill	398·99	—	—	7 0
eye liner brush	790·00	—	—	7 0
eye liner pencil	369·00	—	—	19 0
refill	370·00	—	—	8 0
eye liner cake	379·00	—	—	16 0
liquid	390·00	—	—	17 0
eye make-up remover				
	367·99	—	—	15 0
eye shadow cake				
	381·00	—	—	16 0
eye shadow cream				
	360·00	—	—	16 0
creamy powder				
	377·00	—	—	23 0
shado III compact			—	29 0
eyebrow tweezers				
	774·00	—	—	23 0
eyelash cosmetique in				
pastic case	392·00	—	—	19 0
faint blush	419·00	—	—	41 0
fluffy cleansing cream				
	112·02	—	—	17 0
	112·04	—	—	28 0
	112·08	—	—	45 0
	112·16	—	—	75 0
featherlight foundation				
	403·00	—	—	17 0
gift box	950·00	—	—	290 0
	982·00	—	—	55 0
	984·00	—	—	220 0
	960·00	—	—	340 0
	985·00	—	—	280 0
	963·00	—	—	520 0
	976·00	—	—	630 0
	966·00	—	—	105 0
	970·00	—	—	65 0
	954·00	—	—	500 0
	986·00	—	—	360 0
	955·01	—	—	42 0
	983·00	—	—	165 0
gloss stick	630·00	—	—	12 0
handkerchief tissues				
roll	777·00	—	—	5 0
healing cream	102·02	—	—	15 0
Illusion foundation				
	410·00	—	—	34 0
	411·00	—	—	46 0
invisible veil powder				
	526·00	—	—	22 0
	524·00	—	—	47 0
diamond cut compact				
	582·00	—	—	75 0
florentine compact				
	581·00	—	—	85 0
napoleon compact				
refill	553·60	—	—	16 0
invisible veil pressed				
powder gilt compact				
	559·66	—	—	30 0
refill	560·00	—	—	13 0
"Urn" compact				
	579·00	—	—	21 0
refill	580·00	—	—	14 0
flower gilt complete				
	567·00	—	—	55 0
diamond cut complete				
	568·00	—	—	118 0
refill	566·00	—	—	15 0
leg tint		—	—	28 0
lip brush	787·00	—	—	22 0
lip outline pencil				
	644·00	—	—	19 0
refill	645·00	—	—	8 0
lipstick case gilt				
	214·02	—	—	19 0
flows design	658·00	—	—	30 0
diamond cut	660·00	—	—	35 0
colour clear	637·00	—	—	12 0
interchange refill				
	633·00	—	—	12 0
silverings	636·00	—	—	12 0
liquid night cream				
	126·02	—	—	52 0
	126·04	—	—	92 0
	126·08	—	—	152 0
make-up brush	791·00	—	—	8 0
	792·00	—	—	9 0
	794·00	—	—	18 0
make-up purse	326·00	—	—	42 0
mascarette	388·00	—	—	25 0
refill	389·00	—	—	17 0
men's				
after-bath talc	909·06	—	—	24 0
	909·03	—	—	15 0
after-shave lotion				
	900·00	—	—	19 0
	901·00	—	—	35 0
sandalwood	900·11	—	—	19 0
	901·11	—	—	35 0
atomiser	924·00	—	—	18 0
brilliantine solid				
	949·00	—	—	18 0

		Trade	Tax	Retail
Classic Cologne	927·00	—	—	32 0
eau de Cologne	925·00	—	—	27 0
	926·00	—	—	49 0
	923·00	—	—	23 0
eau de toilette	931·00	—	—	68 0
deodorant liquid	919·00	—	—	13 0
aerosol	918·00	—	—	28 0
roll-on	935·00	—	—	13 0
cream	920·00	—	—	15 0
hair spray	938·00	—	—	25 0
hair tonic	936·00	—	—	28 0
hair cream	933·00	—	—	15 0
pre-electric shave lotion	916·00	—	—	19 0
	917·00	—	—	35 0
shaving cream	905·00	—	—	15 0
shaving cream foam	903·00	—	—	17 0
soap hand	921·00	—	—	10 0
bath	922·00	—	—	14 0
soap hand in dish	921·23	—	—	14 0
weekender	323·00	—	—	34 0
gift box	940·00	—	—	45 0
	943·62	—	—	105 0
	915·00	—	—	135 0
	945·00	—	—	190 0
milky liquid cleanser	202·72	—	—	22 0
	202·56	—	—	17 0
	202·80	—	—	28 0
	202·81	—	—	50 0
moisture cream	103·01	—	—	16 0
moisture oil	209·55	—	—	12 0
	209·59	—	—	26 0
nail lacquer	345·00	—	—	11 0
	345·01	—	—	13 6
silverings	346·00	—	—	13 6
remover	343·62	—	—	8 0
orange skin food	113·01	—	—	17 0
	113·02	—	—	28 0
	113·04	—	—	45 0
	113·08	—	—	75 0
	113·16	—	—	125 0
perfect finish	421·00	—	—	34 0
pore cream	115·01	—	—	17 0
	115·28	—	—	12 0
puff for invisible veil compact	783·01	—	—	4 0
rouge cream	602·00	—	—	16 0
sensitive skin cream		—	—	19 0
		—	—	32 0
		—	—	52 0
shampoo egg fluff	313·83	—	—	14 0
skin tonic glass	208·69	—	—	17 0
	208·79	—	—	34 0
	208·81	—	—	64 0
	208·82	—	—	90 0
lightweight	208·56	—	—	17 0
	208·80	—	—	34 0
	208·96	—	—	90 0
soothing lotion	203·00	—	—	14 0
spatula	789·00	—	—	4 0
special astringent	201·59	—	—	19 0
	201·69	—	—	32 0
	201·76	—	—	47 0
special eye cream	361·02	—	—	17 0
	361·01	—	—	12 0
special hormone cream	121·01	—	—	45 0
	121·02	—	—	75 0
spot pruf cream	119·01	—	—	39 0
sun gelee	701·99	—	—	19 0
sunpruf cream	700·99	—	—	17 0
suntan oil	703·61	—	—	15 0
tooth paste	778·99	—	—	6 0
top coat	355·65	—	—	12 0
transparent powder	503·00	—	—	34 0
compact	504·00	—	—	22 0
refill	505·00	—	—	15 0
Ultra Amoretta	402·00	—	—	17 0
vitamin cream	117·01	—	—	19 0
	117·02	—	—	32 0
	117·04	—	—	52 0

Elle (47 Anestan) D

Elle (325 C-A)

Elnett (525 Golden)

		Trade	Tax	Retail
5atin aerosol	75g	43 0	23 8	6 11

Emotion (596 HR)

		Trade	Tax	Retail
dusting powder	6708	—	—	35 0
eau de parfum	6502	—	—	34 0
spray	6501	—	—	50 0
hand and body lotion	6844	—	—	24 0
parfum	6612	—	—	147 0
parfum creme	6533	—	—	47 0
perfume spray	6610	—	—	45 0
soap (3)	6883	—	—	30 0
talcum	6733	—	—	19 6

Ephazone (47 Anestan) D

Ephazone (325 C-A) I

Erace (813 MF)

		Trade	Tax	Retail
plus		62 0	32 5	10 5

Estee Lauder (425 ELC)

		Trade	Tax	Retail
eye products				
eyebrow cake		—	—	50 0
ete drops		—	—	50 0
eyelash night creme roll-on		—	—	50 0
eyelid foundation		—	—	50 0
eyelid liner cake		—	—	50 0
liquid		—	—	50 0
eyelid shadow pressed		—	—	50 0
solid creme		—	—	50 0
eye make-up finishers		—	—	50 0
remover liquid		—	—	42 0
remover pads		—	—	50 0
lash lengthening mascara cake		—	—	50 0
roll-on		—	—	42 0
under eye primer stick		—	—	50 0

Ever Ready (964 Personna)

		Trade	Tax	Retail
razor blades stainless single edge	4	46 0 (24pkts)	16 11 (24pkts)	3 7

Eve Reve (Rigaud (47 Anestan) D

Eve Reve (Rigaud (325 C-A) I

Exmarid (441 Exrid)

		Trade	Tax	Retail
lotion	200ml	2 8ea	1 0ea	5 0
	6oz	—	—	— D

Exuberance (813 MF)

		Trade	Tax	Retail
bubbling bath fragrance		44 8	15 7	6 11
dusting powder		94 8	49 6	16 0

Fairy (1010 P & G)

		Trade	Tax	Retail
soap complexion		54 2 (6doz)	19 4 (6doz)	1 2
	bath	56 11 (4doz)	20 4 (4doz)	1 10
	family	36 2 (2doz)	12 11 (2doz)	2 4

Famel (690 Keldon)

		Trade	Tax	Retail
pastilles		23 1	8 3	3 3
children's		21 3	7 7	3 0
syrup †DDI	small	28 5	10 2	4 0
	large	44 4	15 10	6 3
	family	76 10	27 6	10 10

Femfresh (47 Anestan) D

Femfresh (325 C-A) I

Fenjal (1113 S & 8)

		Trade	Tax	Retail
"Classic" creme bath	231cc	220 1	111 1	34 6
"Fresh" creme bath	21cc	27 1	13 8	4 3
	98cc	107 0	54 0	16 9

Fergluvite (17 Agprolin)

		Trade	Tax	Retail
tablets	100	4 6ea	—	—

Fiesta (153 85C) 25 case minimum order

		Trade	Tax	Retail
towels 1-roll		33 8 (2 doz)	4 8 (2 doz)	2 4
2-roll		49 3 (1½ doz)	6 9 (1½ doz)	3 8

Firmo-Lift (60 Arden)

		Trade	Tax	Retail
treatment lotion	204·57	—	—	32 0
	204·65	—	—	55 0
oil	210·55	—	—	28 0
	210·59	—	—	52 0

Floradix (1034 R & P)

		Trade	Tax	Retail
bio elixir	350cc	—	—	30 0 I
	12oz	—	—	— D

Floris (468 F)

		Trade	Tax	Retail
creme de lys		—	—	13 0
		—	—	25 6

Fluggelin (1034 R & P) existing entry D

Fluggelin (1034 R & P) I

		Trade	Tax	Retail
	8oz	—	—	9 0
	16oz	—	—	17 6
	4lb	—	—	68 0

French Almond (1070 Windsor)

		Trade	Tax	Retail
spray Cologne	50g	92 8	49 8	17 6

Fresh & Dry (172 8MCL)

		Trade	Tax	Retail
	100g	49 4	27 2	7 9
	185g	74 9	41 1	11 9
roll-on		40 2	22 1	6 5
refill		35 0	19 3	5 5

Gala of London (876 MP)

		Trade	Tax	Retail
azure cleaner	1GE9	65 10	36 2	11 9
moisture	1GF2	71 5	39 3	12 9
toner	1GE1	65 10	36 2	11 9
miniature	1GG1	70 0	38 6	12 6
eyelashes				
half measures	1GH7	109 3	60 1	19 6
full measures	1GH6	120 5	68 9	21 6
Face Lift	1GG8	77 0	42 4	13 9
golden cleanser	1GF6	65 10	36 2	11 9
toner	1GF7	65 10	36 2	11 9
moisture	1GG2	71 5	39 3	12 9
dry skin	1GF9	70 0	38 6	12 6
natural cleanser	1GF3	65 10	36 2	11 9
moisture	1GF5	71 5	39 3	12 9
toner	1GF4	65 10	36 2	11 9
miniatures	1GF8	70 6	38 9	12 6
Night Life	1GC6	88 3	48 6	15
pure moisture	1GG7	88 3	48 6	15
party palette	1GJ1	141 0	77 6	24
wash off	1GG9	86 11	47 10	1
beauty soap	1G64	—	—	
cleansing milk	1G47	—	—	
hand lotion	1G61	—	—	
lemon cleanser, pink cleanse, tonic	1G47	—	—	
maxima cleanser	1G53	—	—	
gelee	1G60	—	—	
hand care	1G59	—	—	
matte velvet	1G11	—	—	
velvet bloom brush	1G02	—	—	
toning lotion	1G48	—	—	

Gelufen (17 Agprolin)

		Trade	Tax	Retail
mixture	500ml	11 0ea	—	
	1l	20 0ea	—	
	2l	36 0ea	—	

Genticin (187 85) Ts

		Trade	Tax	Retail
cream	100g	46 0ea	—	6
injection paediatric	2ml	6 58 0ea	—	8

Geordie (1463 V8L)

		Trade	Tax	Retail
home brewing kits beer	2gal	6 2ea	—	
	5gal	9 9ea	—	1
stout	2gal	6 10ea	—	

Geriatone (1091 Rybar)

Gerivin (1091 Rybar)

		Trade	Tax	Retail
tonic	115ml	42 0	15 5	
	250ml	84 0	30 10	1

Gestone (930 P & 8) †s48

		Trade	Tax	Retail
ampoules 50mg/1ml	6	72 0	—	9
100mg/2ml	6	96 0	—	12

Gibbs (509 Gibbs)

		Trade	Tax	Retail
fluoride toothpaste standard		19 9	7 3	
large		27 8	10 2	
economy		39 1	14 4	

Gillette (514 Gillette)

		Trade	Tax	Retail
razor three piece		32 4	11 7	
5portsman set		—	—	

Glyco Thymoline (261 Christy)

Glykola (17 Agprolin)

		Trade	Tax	Retail
	500ml	11 0ea	—	
	1l	20 0ea	—	
	2l	36 0ea	—	
pro. infans	500ml	9 0ea	—	
	1l	16 0ea	—	
	2l	30 0ea	—	

Golden Babe (761 Lilia-White)

		Trade	Tax	Retail
Bouncer baby pants		15 8	—	
disposable napkins	10	23 8	—	
	20	45 1	—	
	48	106 5	—	1
5nuggi-pants		32 3	—	

G.P. (302 Chemico)

		Trade	Tax	Retail
cream cleaner	15oz	29 3	—	
	1gal	20 0ea	—	

Gravindex (922 Ortho)

		Trade	Tax	Retail
pregnancy slide test	20-pack	75 0ea	—	11
	100-pack	345 0ea	—	

Green Velvet (596 HR)

		Trade	Tax	Retail
bath essence	5303	—	—	2
dusting powder	5208	—	—	2
flask	5233	—	—	1
spray	5212	—	—	1
hand lotion	5344	—	—	1
perfume spray	5102	—	—	3
skin perfume	5023	—	—	2
spray	5002	—	—	1
	5022	—	—	3
soap complexion (3)	5333	—	—	1
bath (3)	5336	—	—	2

Griptiny (1349 LW) feederette

Halina (1136 5ilber)

		Trade	Tax	Retail
500 camera 35mm		—	—	45

Handy Andies (153 85C) 25 case minimum order

		Trade	Tax	Retail
tissues		47 3 (1 gross)	6 6 (1 gross)	

Hanimex (565 Hanimex)

		Trade	Tax	Retail
projector slide Hanimette 100		—	—	19

Harriet Hubbard Ayer (575 HHA)

Harvey's (139 8leasdale)

		Trade	Tax	Retail
veterinary products aconite powders †s1		52 0	19 1	
embrocation †s1	7dr.	44 0	16 1	
	2½oz	74 0	27 1	
	10oz	224 0	82 1	
hair restoring ointment		41 0	15 0	
red lotion	1pt	46 0	16 10	
	1qt	60 0	22 0	
worm condition powders without balls †s1		52 0	19 1	
for foals and yearlings †s1		52 0	19 1	

Hazeline Snow (208 8W)

Heaven Sent (596 HR)

		Trade	Tax	Retail
bath cubes (6)	4321	—	—	1
bath essence	4303	—	—	2
dusting powder	4233	—	—	1
	4208	—	—	2
	4212	—	—	1

		Trade	Tax	Retail
l lotion	4344	—	—	14 6
ume	4122	—	—	82 6
ume creme	4032	—	—	24 0
perfume	4023	—	—	21 0
ay	4002	—	—	19 6
	4022	—	—	36 0
complexion (3)	4333	—	—	15 0
h (3)	4336	—	—	22 6
ller's joy	4460	—	—	30 0
(593 Heinz) (all 5 to 9 case rate)				
ler foods				
aroni & beef in tomato				
ce, vegetable &				
b stew, thick				
ken broth with				
etable & rice,				
etables with beef				
can 7¾oz		24 2 (2 doz)	—	1 3
a Rubinstein (596 HR)				
wrinkle lotion	0304	—	—	22 6
	0308	—	—	39 0
matic sable				
brush	1620	—	—	12 6
er lipstick	1611	—	—	14 0
ty case	8914	—	—	350 0
	8940	—	—	125 0
	8945	—	—	220 0
	8946	—	—	208 0
	8947	—	—	178 0
tilift	0605	—	—	50 0
ty tissues	1900	—	—	3 6
ty sun fluid	2854	—	—	16 0
m	2813	—	—	12 6
hing cream	0621	—	—	14 0
eal	1475	—	—	16 6
our-Lift film	0662	—	—	37 0
cleanser	0122	—	—	12 6
	0124	—	—	16 0
	0129	—	—	27 0
orant anti-spirant roll dry	2402	—	—	12 6
le Cologne	8002	—	—	18 0
y	8022	—	—	33 0
	8023	—	—	19 0
erte	0632	—	—	42 0
ow pencils	1750	—	—	4 6
point	1751	—	—	18 6
ll	1752	—	—	7 9
ashes real hair	1770	—	—	37 6
a thick	1772	—	—	47 6
ner liquid	1761	—	—	13 6
sable brush	1762	—	—	8 0
er pencil	1763	—	—	15 0
	1764	—	—	7 9
hadow stick				
pelling	1760	—	—	15 0
n brow	1755	—	—	17 6
n matte shadoe	1765	—	—	16 6
an anti-wrinkle				
m	0211	—	—	16 0
liner	8531	—	—	16 0
l skin tonic	0315	—	—	14 0
	0318	—	—	22 6
essence				
ty bath	1134	—	—	35 0
	1138	—	—	60 0
y smooth	1146	—	—	32 6
ination compact				
e-up	1020	—	—	48 0
ll	1025	—	—	17 0
ow brush-on	1055	—	—	36 0
er cake	1080	—	—	33 0
er fluid	1082	—	—	33 0
hadow cake	1072	—	—	36 0
hadow stick	1070	—	—	21 0
powder	1002	—	—	50 0
dation	1011	—	—	50 0
ick	1060	—	—	21 0
cara brush wand			—	32 0
ll	1087	—	—	20 0
ge	1604	—	—	12 0
k golden	1601	—	—	12 0
dine	0651	—	—	16 0
ra				
over pads	1742	—	—	12 6
ra new silk				
-lash	1713	—	—	19 6
ll	1714	—	—	12 6
ated cream	0601	—	—	16 0
al blush	1830	—	—	42 0
idual compact	1831	—	—	16 6
copic brush	1835	—	—	25 6
ight cream	0201	—	—	16 6
	0202	—	—	28 0
arized cream	0104	—	—	25 0
	0108	—	—	40 0
g lotion	0322	—	—	14 0
	0324	—	—	24 0
	0328	—	—	40 0

		Trade	Tax	Retail
rouge cream	1811	—	—	14 0
liquid	1801	—	—	14 0
Scimitar long-lash	1703	—	—	25 0
refill	1704	—	—	16 6
shampoo				
blonde tone	8542	—	—	10 0
brunette tone	8552	—	—	10 0
silk sheen	8512	—	—	9 0
	8514	—	—	14 6
silver tone	8522	—	—	10 0
silk film	1340	—	—	16 0
silk highlights	1330	—	—	21 0
silk leg & body make-up		—	—	30 0
skin clearing cream	0611	—	—	16 0
toning lotion special	0344	—	—	24 0
	0348	—	—	40 0
snow lotion	1434	—	—	16 0
special pore mask	0502	—	—	17 6
"stay-long" hair spray	8537/9	—	—	14 6
sun tan oil	2805	—	—	12 6
sun tonic	2842	—	—	16 0
tan in a minute	2834	—	—	16 0
Town and Country foundation	1451/61	—	—	16 0
	1452	—	—	24 0
Ultra Feminine beauty oil				57 0
cream	0452	—	—	57 0
vitamin nail food	2290	—	—	15 0
washing grains	0672	—	—	12 6
Water Lily cleansing cream	0114	—	—	25 0
youthifying eye cream	0604	—	—	16 0
Hemolac (307 C & G)	16oz	43 0	—	4 2 I
Heparin (930 P & 8)				D
Hermesetas (47 Anestan)				D
Hermesetas (325 C-A)				I
Hi-Fi (813 MF)				
cream mascara		35 4	18 6	6 0
fluid make-up		38 0	19 10	6 5
		50 0	26 2	8 5
Hi-Lift (1246 TYE)				
honey & yeast tablets	60	19 6	—	2 6
	150	42 0	—	5 0
	300	60 0	—	7 0
	1000	10 0ea	—	15 0
molasses & yeast tablets	60	19 6	—	2 6
	150	42 0	—	5 0
	300	60 0	—	7 0
	1000	10 0ea	—	15 0
Hygroton (501 Geigy) tablets 100 mg	15	—	—	— D
Hypnotique (813 MF)				
bubbling bath fragrance		44 8	15 7	6 11
dusting powder		94 8	49 6	16 0
parfum Cologne	2oz	80 0	41 10	13 6
parfum creme		116 0	60 7	19 7
perfume	phial	59 4	31 0	10 0
presentation size		127 4	66 6	21 6
Ibcol (671 Jeyes)				
disinfectant	medium	16 11	—	1 10
	giant	23 4	—	2 7
	economy	34 11	—	3 10
extra	1gal	13 10ea	—	17 4
	5gal	61 8ea	—	79 4
Ilford (645 Ilford)				
films black and white				
FP4	126	36 0	20 0	6 0
Selochrome	126	—	—	— D
ID-11 developer	600cc	2 8ea	—	4 0
Ilfofix	11	4 0ea	—	6 0
PQ universal developer	20oz	7 0ea		10 6
ID-11 developer	20oz	—	—	— D
Ilonium (1575 Ilon)	100g	8 0ea	2 11ea	—
	450g	32 0ea	11 9ea	—
Immac (655 ICC) hair remover aerosol		153 11	84 8	25 0
Inco (1073 Robinson) pads	10	5 8ea	—	7 9
Intradex (518 Glaxo)				D
Intralipid (930 P & 8) 20% 100ml				D
Introflodex (518 Glaxo)				D
Iodex (1153 SKF) with methyl sal.	25g	24 0	8 9	3 9
	1oz	—	—	— D
Jackel (1412 Jackel) combs aluminium				
pocket	200	27 4	10 0	4 3
medium	210GF	32 0	11 9	4 11
dressing	225	32 0	11 9	4 11
tail	252	33 9	12 5	5 3
combs shell	108	25 9	9 5	4 0
	110	25 9	9 5	4 0
	152	32 3	11 10	5 0
	163	32 3	11 10	5 0

		Trade	Tax	Retail
Jacksons (1307 Waterhouse)				
drawing ointment		12 0	4 5	1 10
		19 6	7 1	2 10
febrifuge		19 6	7 1	2 10
		41 0	15 1	6 0
		63 0	23 1	8 9
Jacquelle (1412 Jackel) sunglasses				
664		22 0	—	2 9
124; 819		40 0	—	5 0
881; 880		56 0	—	6 11
965; 1879		72 0	—	8 11
889		76 0	—	9 6
311		84 0	—	10 6
564; 565		100 0	—	12 6
1175; 1205; 885; 886		124 0	—	15 6
436; 2511		156 0	—	19 6
2505		168 0	—	21 0
Jean Sorelle (669 Sorelle) existing entry				D
Jean Sorelle (669 Sorelle)				I
apothecary jar	107	57 4	21 0	8 11
bubble bath				
astronauts	91	48 2	17 8	7 6
baby in bath	90	32 1	11 9	5 0
Egyptian vase	92	63 9	23 4	9 11
new decanter	97	83 0	30 5	12 11
poodle	89	80 4	29 5	12 6
spiral bottle	71	31 7	11 7	4 11
bubble bath refill	707	17 8	6 4	2 9
bubble car	929	31 7	11 7	4 11
bunny pack	930	57 4	20 6	8 11
captive tiger	923	50 10	18 2	7 11
cat & dog money box	79	40 6	22 3	6 11
champagne bubble bath	19A	41 9	15 4	6 6
junior	38	22 6	8 3	3 6
miniature	40	11 9	4 4	1 10
trio pack	105	37 0	13 7	5 9
cotton wool puffs	705	33 9	9 11	5 0
glass decanter with bath salts	220	52 2	28 8	8 11
glass decanter bubble bath	804	61 0	22 4	9 6
Judith bath cream	77	34 0	18 8	5 11
jug vase	922	67 6	24 9	10 6
lantern perfume	815	40 6	21 9	6 11
Little Miss Bathtime	809	55 0	24 7	8 11
little squaw	928	57 4	20 11	8 11
luxury bath salts	78	75 8	41 7	12 11
new aquaflora	956	50 10	18 8	7 11
new decanter	921	57 4	20 11	8 11
p.v.c.	73	63 9	23 4	9 11
posie holder	806	40 6	21 9	6 11
ribbed bath salts	75	43 11	24 2	7 6
sesqui refill 1lb	706	13 2	7 1	2 3
sitting doll	933	54 8	20 0	8 6
thumb bottle creamy	74	44 5	16 3	6 11
Timothy Turtle	820	57 4	20 11	8 11
vinyl duck & soap	80	63 9	23 4	9 11
vinyl walrus & soap	81	63 9	23 4	9 11
novelty range				
almonds	203	12 6	4 7	1 11
animal soap	212	61 0	22 4	9 6
apothecary jar	208	70 2	25 9	10 11
autumn leaves	214	57 4	21 0	8 11
camberwick green	808	20 10	7 8	3 3
cricket ball	206	25 2	9 3	3 11
deep sea fish	213	28 11	10 7	4 6
guest soap	211	31 7	11 7	4 11
hearts & roses tray	210	38 0	13 11	5 11
Hector's House	300	20 10	7 8	3 3
Mickey Mouse	200	9 8	3 6	1 6
pannets 312; 313;	314	48 2	17 8	7 6
rattan baskets	204	80 4	29 5	12 6
soap-on-a-rope	306	38 0	13 11	5 11
three animals	303	28 11	10 7	4 6
three ducks	301	44 5	16 3	6 11
three lambs	302	44 5	16 3	6 11
travel soap	308	16 1	5 11	2 6
Trumpton	801	20 10	7 8	3 3
Jertox (1232 T & R) existing entry				D
Jertox (1232 T & R)				
deodorant tablets		16 5 (3 doz)	—	8
holders		4 5	—	6
fly killer aerosol		35 3	—	1 11
fly spray		15 3	—	3 9
household	8oz	15 3	—	—
lavatory blocks and holder		10 0	—	1 3
moth proofer aerosol		30 0	—	3 6
moth crystals	100g	8 5	—	—
	200g	14 10	—	—
	500g	30 0	—	—
Jeyes (671 Jeyes) air freshener blocks (Whiz)		24 7 (3 doz)	—	11
fluid	7oz	16 2	—	1 9
	20oz	27 9	—	3 0
	40oz	50 10	—	5 6
	1gal	13 5ea	—	17 1
	5gal	57 11ea	—	69 11
Freshbin powder	680g	17 6	—	1 10
toilet flats soft single		38 1 (3 doz)	—	1 6

	Trade	Tax	Retail
double	34 10 (1½ doz)	—	2 7
baby soft single	27 5 (3 doz)	—	1 0
double	26 1 (1½ doz)	—	1 11
manilla single	40 8 (3 doz)	—	1 6
double	37 3 (1½ doz)	—	2 8
toilet rolls			
babysoft twin	37 2 (1½ doz)	—	2 8
manilla	39 9 (3 doz)	—	1 5
Jeypine (671 Jeyes)			
disinfectant medium	16 11	—	1 10
giant	23 2	—	2 7
economy	34 8	—	3 10
1gal	13 10ea	—	17 4
5gal	61 8ea	—	79 4
Johnsons (672 Johnson)			
bandages w.o.w. B.P.C.			
1in × 4yd	4 3	—	7
2in × 4yd	6 11	—	10
3in × 4yd	9 8	—	1 2
4in × 4yd	12 5	—	1 7
bandages crepe B.P.C.			
2in	25 0	—	3 0
2½in	30 3	—	3 5
3in	36 2	—	4 2
3½in	41 4	—	4 7
4in	47 2	—	5 2
6in	70 6	—	7 9
cellulose wadding B.P.C. 16oz	36 0	—	4 0
cotton wool B.P.C.			
1oz	9 5	—	1 2
4oz	26 4	—	3 0
16oz	87 6	—	9 9
cotton wool hospital			
1oz	8 2	—	1 0
4oz	21 3	—	2 5
16oz	67 6	—	7 7
dressing pack sterilised	18 7	—	2 3
gauze B.P.C. 1yd	14 2	—	1 9
3yd	31 2	—	4 0
6yd	56 11	—	6 5
12yd	110 6	—	12 2
gauze and cotton tissue B.P.C. 16oz	104 0	—	11 9
Drug Tariff 16oz	88 0	—	9 9
incontinence pads 12	78 0	—	9 6
lint B.P.C. 1oz	14 1	—	1 9
4oz	45 0	—	5 0
16oz	162 6	—	18 0
lint boric 1oz	14 10	—	1 10
4oz	48 0	—	5 5
multiple pack dressing			
No. 1	42 4	—	4 9
No. 2	85 8	—	9 5
N-A dressings	5 10	—	9
sterilised lint dressings			
small	6 3	—	1 0
medium	9 2	—	1 2
large	14 7	—	2 0
triangular bandage	21 3	—	2 7
Johnsons (673 J of H)			
cotton wool No.1	7 4ea	—	11 0
No.2	5 4ea	—	8 0
Jonquille (813 MF)			
bubbling bath fragrance	44 8	15 7	6 11
Jordan (1339Wilkinson)			
toothbrushes adult	28 3	—	3 6
child	20 2	—	2 6
June Geranium (60 Arden)			
hand lotion 348·64	—	—	13 0
soap hand (3) 749·81	—	—	22 0
bath (3) 748881	—	—	36 0
hand lotion 348·56	—	—	— D
Keflex (413 Lilly)			
suspension 125mg/5ml 100ml	37 6ea	—	56 3
Kemicetine (227 Erba)			
syrup			D
Knights (756 Lever)			
castile soap toilet	48 4 (6 doz)	17 9 (6 doz)	1 1
bath	52 5 (4 doz)	19...3 (4 doz)	1 9
Kodak (711 Kodak)			
Instamatic camera			
"25"	28 2ea	15 6ea	58 10
"33"	40 0ea	22 0ea	83 6
colour outfits "33"	45 6ea	25 0ea	93 3
"133"	77 8ea	38 6ea	154 3
"233"	117 8ea	60 6ea	237 10
projectors			
Carousel S	800 0ea	440 0ea	1670 9
Carousel S-AV	1070 0ea	588 6ea	2234 8
Instamatic movie cameras			
M22	235 0ea	129 3ea	490 9
M24	350 0ea	192 6ea	731 0
M26	457 6ea	251 7ea	955 6
M30	705 0ea	387 9ea	1472 4
cases	65 5ea	36 0ea	136 8

	Trade	Tax	Retail
K.Y. (672 Johnson)			
jelly 41g	17 1	—	2 2
Lactocalamine (324 Crookes)			D
Lactocalamine (325 C-A)			I
Lembena (103 Beecham)			D
Lentheric (753 Lentheric)			
cleansing mousse	—	—	11 6 I
enriched skin cream	—	—	12 6
	—	—	21 0
eye shadow pressed powder	—	—	15 9
refill	—	—	7 6
applicator	—	—	4 9
face powder	—	—	11 6
Finishing Touch puffs	—	—	1 9
foundation lotion	—	—	12 9
cream	—	—	12 9
mascara fixamatique	—	—	21 0
refill	—	—	15 0
matt magic	—	—	10 9
Miss Lentheric			
bath foam	—	—	16 6
eau de toilette			
miniature	—	—	9 6
1oz	—	—	15 3
2oz	—	—	19 9
spray	—	—	21 0
eau de parfum spray	—	—	23 6 I
hand lotion	—	—	11 9
parfum creme	—	—	19 6
perfume module	—	—	23 9
¼oz	—	—	44 3
½oz	—	—	64 9
soap twin pack	—	—	8 0
talcum	—	—	9 3
Onyx			
after shave lotion	—	—	12 9
	—	—	19 6
balm	—	—	12 9
	—	—	19 6
brilliantine	—	—	19 6
Cologne	—	—	14 6
	—	—	21 9
hair dressing	—	—	12 9
	—	—	19 6
hair cream	—	—	12 9
	—	—	19 6
hair lotion without oil	—	—	12 9
	—	—	19 6
pre-shave lotion	—	—	12 9
	—	—	19 6
soap toilet (1)	—	—	4 9
bath (2)	—	—	12 10
skin moist dry cream	—	—	11 6 I
special skin mousse	—	—	12 6
	—	—	21 0 I
Tiara			
perfume purse flacon	—	—	35 0
Tweed			
perfume replica	—	—	28 9
purse flacon	—	—	33 9
¼oz	—	—	49 9
½oz	—	—	78 0
atomiser	—	—	60 9
bouquet spray	—	—	22 6 I
eau de parfum spray	—	—	25 0
bath foam	—	—	17 9
cream skin perfume	—	—	24 3
soap guest (5)	—	—	12 3
toilet (2)	—	—	9 0
bath	—	—	7 0
traveller	—	—	25 9
cream rouge			D
eye shadow cream and stick	—	—	D
frosted dusting	—	—	D
golden dusting	—	—	D
lively lashes	—	—	D
make-up case de luxe	—	—	D
nail colour	—	—	D
remover	—	—	D
base coat	—	—	D
top coat	—	—	D
Onyx Cologne spray	—	—	D
deodorant stick	—	—	D
Royal Rose range	—	—	D
special hand cream	—	—	D
Tiara perfume ½ oz	—	—	D
Tweed bouquet mist	—	—	D
parfum solide	—	—	D
Lifebuoy (756 Lever)			
soap toilet	56 5 (6 doz)	20 8 (6 doz)	1 3
bath	57 11 (4 doz)	21 3 (4 doz)	1 11
family	36 5 (2 doz)	13 4 (2 doz)	2 5
Lilia (761 Lilia—White)	—	—	
sanitary belts	17 11	2 7	2 3
sanitary towels 6	14 0	—	1 5
12	25 7	—	2 7
Lil-lets (761 Lilia-White)			
regular 10	22 7	—	2 4
20	39 9	—	4 2
super 10	24 9	—	2 7
20	44 8	—	4 8
super plus 10	27 2	—	2 10
20	49 4	—	5 2

	Trade	Tax	Re
Li-lo (308 Cow)			
hot water bottles			
Airflow junior	65 0	—	8
double heat	78 0	—	9
standard	81 0	—	10
major	90 0	—	11
sheerline	84 0	—	10
Linomel (1034 R & P) existing entry			
Linomel (1034 R & P)			
8oz	—	—	9
16oz	—	—	17
4lb	—	—	68
Lloyd's (629 HL)			
adrenaline cream†			
tube 30g	35 0	—	
50g	53 0	—	
100g	75 0	—	
Lorexane (649 ICI)			
dusting powder 0·6% (vet.) 100g	24 0	—	
75g	—	—	
Lucozade (103 Beecham)			
small	15 6 (2 doz)	3 6 (2 doz)	
* Includes 3d for contain			
large	25 9	5 8	
* Includes 4d for contain			
Lux (756 Lever)			
toilet soap small	56 5 (6 doz)	20 8 (6 doz)	
large	57 11 (4 doz)	21 3 (4 doz)	
Lydrin (211 Butler)			
500ml	144 0	—	1
Macdonald (786 Macdonald)			
belladonna plasters †			
white cloth 5 × 7½	11 6	4 3	
7 × 11	23 0	8 5	
red felt 5 × 7½	22 6	8 3	
7 × 11	45 0	16 6	
red flannalette			
5 × 7½	17 0	6 3	
7 × 11	34 0	12 6	
burn dressing No. 10	59 0 (1 gross)	—	
No. 11	104 0 (1 gross)	—	
No. 12	166 0 (1 gross)	—	
cotton wool sterilised ½oz	7 6	—	
eye pads	116 0 (1 gross)	—	
Macey (1412 Jackel) existing entry			
Macey (1412 Jackel)			
facecloths			
218	14 9	2 0	
236	18 4	2 6	
217	19 0	2 7	
110	20 0	2 9	
112; 219; 234	21 4	2 11	
202; 216; 237	23 9	3 3	
138	25 8	3 6	
231; 232; 233; 235	27 6	3 9½	
220; 243	28 9	3 11½	
223; 230	33 0	4 6½	
140; 211; 239; 240	36 0	4 11½	
139; 226	40 4	5 6½	
229	47 8	6 7	
132	48 0	6 7	
143	62 3	8 7	
Mafu (506 Gerhardt)			
(distributors 1377 R & A)			
insecticide strip 10	5 11ea	—	
40	11 9ea	—	
Ma Griffe (1469 PC)			
Cologne gift pack C8111	112 9	60 6	
Mandleberg (1287 Vitalam)			
hot water bottles			
candlewick covered	10 5ea	—	
quilted satin	14 2ea	—	
velour	13 1ea	—	
Mary Quant (876 MP)			
sun face	58 6	32 2	
sun soother	80 9	44 5	
sun stick	55 3	30 5	
topspeed tan	89 8	49 4	
Matthodorm (809 M & W) †s4B			
tablets 1000	150 0ea	—	2
Max Factor (813 MF)			
astringent lotion	56 8	29 7	
bargain in beauty	85 4	44 7	
beauty trio	35 4	18 6	
cake mascara	24 0	12 6	
cake rouge	38 8	20 2	
California bronze glosses	44 8	23 4	
sun sticks	44 8	23 4	
cleansing cream	50 0	26 2	
cosmetic soap tube	48 8	16 11	
cream rouge	38 8	20 2	
cuticle remover	32 8	17 1	
dry skin cream	50 0	26 2	
eye liner cake	35 4	18 6	
eye liner shiny	56 0	29 3	
eye pencil self sharpening refill	28 0	14 8	
eye shadow aqua factors	35 4	18 6	
frosted	36 8	19 2	

		Trade	Tax	Retail	
dow Creme		35 4	18 6	6 0	
dow Play		35 4	18 6	6 0	
ush		36 0	12 6	5 7	I
powder		44 8	23 4	7 6	
nslucent		46 8	24 5	7 10	I
ly deodorant spray		52 8	27 6	8 11	
on lower lashes		74 0	38 8	12 6	
puff		6 0	3 2	1 0	
ible foundation		50 0	26 2	8 5	
i tube		32 8	17 1	5 6	
rosting		44 8	23 4	7 6	
loss		38 8	20 2	6 6	
ick		44 8	23 4	7 6	
icure oil		32 8	17 1	5 6	
cara wand refill		32 8	17 1	5 6	
sh tip		50 0	26 2	8 5	
base coat		32 8	17 1	5 6	
polish		26 0	13 7	4 5	
lescent		31 4	16 4	5 3	I
formula		38 0	19 10	6 5	
nover		38 8	20 2	6 6	
coat		32 8	17 1	5 6	I
el touch		64 0	33 5	10 9	
on deodorant		44 8	23 4	7 6	
n freshener		56 8	29 7	9 7	
men					
r shave lotion		62 8	32 9	10 7	
ly talc		46 0	24 0	7 9	
ar gel	tube	28 0	14 8	4 9	
odorant Cologne		74 0	38 8	12 6	
odorant spray		56 0	29 3	9 5	
y shave		58 0	20 2	8 11	
-electric shave		62 8	32 9	10 7	
ic hair dressing		62 8	32 9	10 7	
elline (1377 R & A)					
cara magic		39 0	21 5	6 6	
ill		27 0	14 10	4 6	
ralash		39 0	21 5	6 6	
fill		27 0	14 10	4 6	
w Blossoms (280 CP) 5 pack minimum order					
t soap	(4)	49 0 (1 gross)	17 9 (1 gross)	2 3	
oire Cherie (60 Arden)					
cubes (6)	733·84	—	—	18 0	
oil 5 phials					
	766·84	—	—	40 0	
salts	763·84	—	—	48 0	
vel	764·84	—	—	29 0	
dorant roll-on					
	732·00	—	—	14 0	
ing powder					
	744·84	—	—	19 0	
	754·84	—	—	39 0	
	759·84	—	—	66 0	
f-puff	755·84	—	—	16 0	
	379·84	—	—	26 0	
	809·29	—	—	25 0	
er mist	809·30	—	—	44 0	
	809·46	—	—	34 0	
box	991·01	—	—	165 0	
	973·00	—	—	135 0	
	974·00	—	—	190 0	
spray	319·84	—	—	24 0	
ndbag	316·84	—	—	14 0	
d lotion	357·64	—	—	17 0	
	357·71	—	—	25 0	
	357·56	—	—	17 0	
	357·88	—	—	25 0	
sture bath	761·84	—	—	58 0	
umair	809·05	—	—	42 0	
ume	809·41	—	—	95 0	
	809·42	—	—	140 0	
	809·43	—	—	210 0	
	809·44	—	—	360 0	
lden atomiser					
	809·47	—	—	103 0	
ume mist	809·34	—	—	57 0	
	809·33	—	—	82 0	
umiser	809·50	—	—	49 0	
bath	750·84	—	—	13 6	
hand (3)	749·84	—	—	25 6	
travel	752·84	—	—	13 6	
k-ender	332·84	—	—	34 0	
phthone (930 P & B)					D
pore (1500 MM & M)					
gical tape					
×5yd		51 0 (2 doz)	—	3 2	
×5yd		42 0 (1 doz)	—	5 3	
×5yd		37 9 (½ doz)	—	9 6	
of Magnesia (976 PL)					
	4oz	22 6	7 5	3 0	
	12oz	51 11	17 0	6 11	
permint flavoured					
	4oz	22 6	7 5	3 0	
	8oz	41 3	13 6	5 6	
lets	handy	20 0	6 8	2 8	
	medium	41 3	13 8	5 6	
	large	63 8	21 1	8 6	
ette (1413 P & S)					
tributors 1545 Vestric)					D
tributors 649 ICI)					I
ospray (1413 P & S)					
tributors 1545 Vestric)					D
tributors 649 ICI)					I
Bisks (1530 Fisons)					D
arpine (930 P & B) †s1					
thalmic solution					
%	10cc	4 3ea	—	—	I
	15ml	—	—	—	D

		Trade	Tax	Retail	
Mister Smiths (1157 S)					
shave foam	11oz				D
***Mist. podophyllin* co.** (211 Butler)					D
Mist. tomorind co. rub. (211 Butler)					D
Mist. voler. brom. co. (211 Butler)					D
Molamel (1034 R & P)					
	1lb	—	—	11 6	I
Moorland (751 LL)					
indigestion tablets	40	18 3	6 8	2 7	
	80	31 2	11 5	4 5	
Mum (172 BMCL)					
for Fresh & Dry see under Fresh & Dry					
Mysore (47 Anestan)					D
Mysore (325 C-A)					I
Negram (97 Bayer) TS					
tablets	56	40 10ea	—	61 3	
Nerissa (1160 Solport) existing entry					D
Nerissa (1160 Solport)					I
puffs duet foam 2½in	(2)	15 9 (2 doz)	8 8 (2 doz)	1 4	
flock foam	(2)	42 6 (3 doz)	23 5 (3 doz)	2 5	
fur 2½in	(3)	4 4ea	2 7ea	8 11	
lambskin 3in		25 6	14 0	4 4	
lambskin bath with bow 4in		60 0	33 0	10 3	
4½in		70 6	38 9	12 0	
5in		82 0	45 2	14 0	
nylon 2¾in		11 0	6 0	1 10	
velour single sided carded 2½in		16 9 (2doz)	9 2 (2doz)	1 5	
double sided carded 2½in		11 3	6 2	1 11	
3in		12 9	7 0	2 2	
3½in		14 9	8 1	2 6	
4in		16 9	9 2	2 10	
Noa Noa (596 HR)					
bath essence	7302	—	—	31 0	
dusting powder					
drum	7208	—	—	28 0	
flask	7233	—	—	17 0	
perfume	7122	—	—	90 0	
skin perfume	7004	—	—	37 0	
spray	7002	—	—	24 0	
	7022	—	—	42 0	
soap toilet (3)	7334	—	—	24 0	
Nocold (705 Kirby)†					
tablets	12	24 0	8 10	4 0	
old pack		—	—	—	D
Norlutin-A (938 PD)					
tablets	30				D
Norolen (1045 R)					D
Norton (900 Norton)					
gift sets					
after-shave lime	Q2	64 0	35 2	11 0	
after-shave and soap	Q8	96 0	52 9	15 0	
Be My Guest	G30	144 0	33 0	21 0	
perfume sachets	RR1	19 6	10 9	3 4	
soccer ball/wash cloth	L12	68 0	17 0	10 0	
tennis ball/wash cloth	L11	68 0	17 0	10 0	
wash cloth guest discs	G24	93 0	22 0	13 6	
wash cloth rose soaps	G25	84 0	19 0	12 6	
bubble bath					
cognac	Q12	61 0	22 4	9 6	
dolly	Q7	42 6	15 7	6 7	
gin	Q4	58 0	21 3	9 0	
Harry Hare	B1	63 0	23 1	9 9	
MRN jar	H8	76 0	27 10	11 9	
Pedro	P2	63 0	23 1	9 6	
Picasso	P1	42 0	15 5	6 6	
stem jar	H12	96 0	35 2	15 0	
novelty soaps					
3 animals	B4	40 0	14 8	6 3	
3 tennis balls	L7	69 0	25 3	10 9	
3 tulips	T1	63 0	23 1	9 6	
4 dice	L6	38 0	13 11	5 11	
4 golf balls	L5	40 0	14 8	6 3	
12 golf balls	L4	77 0	28 3	12 0	
Age of Elegance	W1	67 0	24 7	10 6	
Algy magic rabbit	X1	23 0	8 5	3 6	
Apple for the Teacher	C6	31 0	11 4	4 9	
bath time dolly	Q14	53 0	19 5	8 3	
bouquet of 5 carnations	F1	45 0	16 6	6 11	
capsules and doll	B9	66 0	24 2	10 3	
Chitty Chitty Bang Bang	M6	25 0	9 2	3 11	
double decker	G41	80 0	29 4	12 6	
Fleur de Tabac shower	HA2	76 0	27 10	11 9	
gilt jar/rose soaps	H7	76 0	27 10	11 9	
gin and lime	Q9	96 0	35 2	15 0	
guest roses (6)	G6	55 0	20 2	8 6	
hamburger	G4	40 0	14 8	6 3	
hand grenade bottle	Q3	58 0	21 3	9 0	
hotdog	G5	40 0	14 8	6 3	
Koko magic poodle	X3	25 6	9 4	3 11	
lemon	E8	15 0	5 6	2 4	

		Trade	Tax	Retail	
Mickey Mouse series	M1	48 0	17 7	7 6	
Mini magic cat	X2	25 6	9 4	3 11	
Music Masters	53	51 0	18 8	7 11	
owl & pussy cat	B2	54 0	19 9	8 6	
punnets					
3 lemons	D3	45 0	16 6	6 11	
3 oranges	D2	45 0	16 6	6 11	
min lemons	D13	55 0	20 2	8 6	
mixed fruit	D17	55 0	20 2	8 6	
orange/lemon	D9	45 0	16 6	6 11	
strawberries	D12	55 0	20 2	8 6	
rectangular basket mixed fruit	R2	102 0	37 5	15 6	
roses and doll	B8	51 6	18 10	7 11	
Rugby ball on rope	L9	42 0	15 5	6 6	
sea shells	G1	45 0	16 6	6 11	
large shells	G2	45 0	16 6	6 11	
mermaid	G3	45 0	16 6	6 11	
capsules	G9	61 0	22 4	9 6	
shells and dolls	B7	51 6	18 10	7 11	
soap mitts	C7/8	48 0	17 7	7 6	
soap on rope lemon	HA3	67 0	24 7	10 6	
stem jar pellets	H14	114 0	41 9	17 6	
stick basket lemon	D9B	55 0	20 2	8 6	
stopper jar mixed fruit	H35	88 0	32 2	13 6	
strawberry	D5B	55 0	20 2	8 6	
tangerine	D7B	55 0	20 2	8 6	
schoolgirl talc/puff	C21	48 0	26 5	7 9	
transfers					
Alice in Wonderland	M16	48 0	17 7	7 6	
Ford car	M3	108 0	39 7	16 9	
Flying machines	M7	48 0	17 7	7 6	
Toulouse Lautrec	M30	55 0	20 2	8 6	
Veteran Cars	M4	48 0	17 7	7 6	
Winnie the Pooh	M5	48 0	17 7	7 6	
Troika	G26	121 0	44 4	19 6	
wood crate					
lemons	E4	121 0	44 4	18 9	
mixed fruit	E3	121 0	44 4	18 9	
oranges	E5	121 0	44 4	18 9	
Noshine (60 Arden)	207·51	—	—	12 0	
No-Slip (608 Hinders)					
hose saver	pr.	16 9	2 3	—	
Notensil (1530 Fisons)					D
Noveril (1303 Wander)†s4B					
tablets	100	30 0ea	—	45 0	
Nudit (596 HR)					
hair remover					
facial	2061	—	—	15 6	
legs	2602	—	—	15 0	
Nutritive tonic (211 Butler)					D
Odo-Ro-No (256 CPL)					
deodorant stick	15g	23 2	12 9	3 9	
unperfumed	15g	23 10	8 9	3 6	
roll-on	40g	36 5	20 0	5 11	
squeeze pack	30g	27 9	15 3	4 6	
Dri Mist aerosol	120g	48 8	26 9	7 11	
old packs		—	—	—	D
Oestrosolve (930 P & B)					D
Okasa (47 Anestan)					D
Okasa (325 C-A)					I
Oranabol (971 PSMB)					D
Oranabol 10 (973 Pharmitalia)†s4B					
tablets	25	16 0ea	—	—	
	100	60 0ea	—	—	
Oxynhaler (183 BOC)					
oxygen bulbs (5)		18 9ea	—	25 0	
Pabestrol (930 P & B)					
ampoules 1mg					D
tablets 0·05, 0·1 and 0·5mg					D
E/C 0·5mg					D
Paddi (1073 Robinson)					
cotton wool balls white	50	10 8	—	1 4	
Palmolive (280 CP) 5 pack minimum order					
rapid shave regular, lime or mint		17 11 (½doz)	6 6 (½doz)	5 3	
soap green	toilet	56 11 (6doz)	20 8 (6doz)	1 3	
	bath	58 8 (4doz)	21 3 (4doz)	1 11	
	family	37 0 (2doz)	13 5 (2doz)	2 5	
gold	toilet	28 6 (3doz)	10 4 (3doz)	1 3	
	bath	29 4 (2doz)	10 8 (2doz)	1 11	
Ponogesic (898 Northern)					D
Pan-Cake (813 MF)					
make-up		41 4	21 7	7 0	
Pan-Stik (813 MF)		44 8	23 4	7 6	
Parenamps (930 P & B)					
ampoules	12				D
Parmacetyl (417 EPL)					
tablets	100	108 0	38 6	15 0	
Parozone (671 Jeyes)					
	20oz	11 11	—	1 3	
	32oz	14 11	—	1 7	
	1gal	5 4ea	—	7 0	
Pat-a-Creme (60 Arden)	408·00	—	—	18 0	

	Trade	Tax	Retail	
Pedigree Chum (967 Petfoods)				
handy	71 6 (6doz)	13 10 (6doz)	1 5	
large	89 7 (4doz)	17 4 (4doz)	2 8	
Pegina (1417 Coraline)				
indigestion mixture	48 0	17 8	6 11	
Penetrol (751 LL)				
inhalant	25 9	9 5	4 0	
inhaler	19 4	7 1	3 0	
Permaware (1412 Jackel) existing entry				D
Permaware (1412 Jackel)				1
Nursery Rhyme cup, beaker	59 0	8 1	8 0	
deep plate, flat plate, cereal bowl	62 6	8 7	8 6	
egg cup	29 6	4 1	4 0	
Chicken cup, porringer, beaker	59 0	8 1	8 0	
non-spill bowl, deep plate	62 6	8 7	8 6	
egg cup	29 6	4 1	4 0	
Personna (964 Personna)				
blades platinum 5	42 10 (20 pkts)	15 9 (20 pkts)	4 4	
Petal (153 B5C) 25 case minimum order				
tissue 2-roll	23 1 (1½doz)	—	1 9	
4-roll	30 9	—	3 4	
Phensic (104 BP)				
tablets strip 36	20 3	7 6	1 0	1
48	—	—	—	D
Philips (977 PE)				
Philishave shavers				
de luxe HP1112	124 2ea	45 6ea	210 0	
special HP1109	105 6ea	38 8ea	178 6	
compact HP1204	74 6ea	26 8ea	126 0	
Phosferine (1082 RKO)				D
Phosferine (109 Schweppes)				1
Pickles (982 Pickles)				
Coolman	20 6	11 3	3 6	
Hotspur	16 0	5 10	2 6	
Snufflebabe	11 0	4 1	1 9	
Koologne	20 6	11 3	3 6	1
Koolstick	—	—	—	D
Winter balm	—	—	—	D
Pilogene (985 Pilogene)				
haemorrhoid compound 50g	45 0	16 6	6 11	
Placidex (372 De Witt)				
syrup 100ml	40 0	—	5 0	
PLJ (103 Beecham)				1
lemon juice small	27 0	6 0	3 6 *	
large	46 10	10 4	5 9 *	
* Includes 4d for container				
Polaroid (989 Polaroid)				
camera 330	—	—	980 0	
340	—	—	1180 0	
350	—	—	1780 0	
Poly (721 LC)				
hair dye reducer	47 11	25 0	7 11	
Polyblonde (721 LC)	45 5	23 9	7 6	
PolyCare (721 LC)				
instant	17 8	9 3	2 11	
Polycolour (721 LC)†	43 4	22 8	7 [illegible]	
Polyfair (721 LC)				
cream shampoo	45 5	23 9	7 6	
Polyherb (721 LC)				1
vials	12 4	4 4	1 10	
Polyset (721 LC) existing entry				D
Polyset (721 LC)				1
vials	12 0	6 3	2 0	
bottles 78cc	29 9	15 7	5 0	
Polytint (721 LC)†	49 5	25 10	8 2	
Pondets (1352 Wyeth)				D
Portia (1160 Solport)				
animal wool ½oz	9 6	—	1 2	
1oz	17 6	—	2 2	
2oz	29 0	—	3 8	
8oz	92 0	—	11 6	
16oz	16 0ea	—	24 0	
baby balances D57	72 0	—	9 0	
D60	156 0	—	19 6	
blackhead remover	7 9	4 3	1 4	
caustic pencils	17 0	—	2 2	
iodine brushes loose	5 2	—	8	
carded	5 6	—	9	
nail brush B518	28 0	10 3	4 4	
B519	22 6	8 3	3 6	
B516	33 6	12 3	5 3	
pumice stone (mouse)	14 6	7 11	2 6	
styptic pencils carded 3in labelled and cello wrapped D1660C	4 8	1 8	9	
2in. in plastic case D1663C	7 3	4 0	1 1	
tincture and lotion brushes				
duck size	4 8	—	7	
favelon	5 9	—	9	
goose size	7 0	—	10	
Potter & Moore (994 P & M)				
smelling salts lavender	30 0	16 6	5 0	
Predsol (518 Glaxo) T5				
suppositories 5mg 10	8 9ea	—	11 8	
6	—	—		D

	Trade	Tax	Retail	
Primitif (813 MF)				
bubbling bath fragrance	44 8	15 7	6 11	
dusting powder	94 8	49 6	16 0	
parfum creme	116 0	60 7	19 7	
parfum Cologne 2 oz	80 0	41 10	13 6	
perfume phial	59 4	31 0	10 0	
presentation size	127 4	66 6	21 6	
Protecta (60 Arden)				
cream 705·99	—	—	18 0	1
Pularin (436 Evans)				1
ampoules 1000iu/ml 2ml × 100	81 0ea	—	—	
bottle 5ml	2 1ea	—	—	
5000iu/ml 5ml	5 0ea	—	—	
ampoules 12,500iu/ml 1	3 10ea	—	—	
bottle 25,000iu/ml 5ml	25 0ea	—	—	
Pulmo Bailly (115 Bengue) †DDI				
500cc	16 4ea	—	—	
2l	58 0ea	—	—	
16oz & 80oz	—	—	—	D
Pure Magic (813 MF)				
astringent	60 0	31 4	10 1	
cake make-up	68 8	35 11	11 7	
clear up cream	54 0	28 3	9 1	
compact powder	82 8	43 2	13 11	
cover up stick	68 8	35 11	11 7	
cleanser	61 4	32 1	10 4	
liquid make-up	50 8	26 6	8 7	
normalising pads	88 0	46 0	14 10	
Quix (608 Hinders)				
heel grips				
de luxe pr.	14 0	1 11	—	
standard pr.	8 3	1 1	—	
sponge rubber pr.	15 3	2 1	—	
Radiaray (608 Hinders)				
lamps				
infra-red/radiant heat No. 101	72 0ea	—	102 0	
250w infra-red No. 101	72 0ea	—	102 0	
450w infra-red No. 101	78 0ea	—	110 0	
infra-red/radiant heat No. 102	92 0ea	—	130 0	
250w infra-red No. 102	92 0ea	—	130 0	
450w infra-red No. 102	98 0ea	—	138 0	
infra-red radiant heat No. 103	92 0ea	—	130 0	
250w infra-red No. 103	92 0ea	—	130 0	
450w infra-red No. 103	98 0ea	—	138 0	
infra-red/radiant heat No. 104	207 0ea	—	293 0	
250w infra-red No. 104	207 0ea	—	293 0	
450w infra-red No. 104	213 0ea	—	301 0	
Rayvit (1034 R & P) existing entry				D
Rayvit (1034 R & P)				1
bonemeal plus tablets 150	—	—	7 6	
600	—	—	25 0	
brewers yeast tablets 200	—	—	6 0	
600	—	—	16 0	
carob flour 8oz	—	—	8 6	
comfrey tablets 150	—	—	9 0	
600	—	—	32 0	
flour 4oz	—	—	5 6	
1lb	—	—	19 6	
garlic perles 60	—	—	6 0	
200	—	—	17 6	
halibut oil capsules 125	—	—	7 6	
450	—	—	24 0	
krauterkraft tablets 60	—	—	12 0	
lecithin capsules 150	—	—	11 6	
500	—	—	33 6	
molasses and yeast 250	—	—	9 0	
850	—	—	28 6	
proteolised liver tablets 50	—	—	6 6	
200	—	—	23 6	
rose-hip tablets 120	—	—	10 0	
450	—	—	31 0	
safflower oil capsules 50	—	—	11 6	
savory spread 4oz	—	—	5 0	
seaweed tablets 150	—	—	7 0	
500	—	—	19 6	
sunflower oil 1pt	—	—	7 6	
½gal	—	—	25 0	
vitamin D capsules 45	—	—	6 0	
160	—	—	20 0	
vitamin E capsules 30iu 40	—	—	7 0	
150	—	—	23 6	
100iu 40	—	—	13 6	
150	—	—	44 6	
wheat germ capsules 70	—	—	6 0	
250	—	—	19 6	

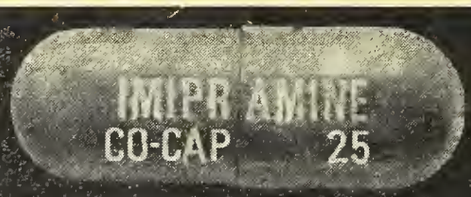
	Trade	Tax	Re	
Rentokil (1047 Rentokil)				
cream polish ½pt	—	—		
1gal	—	—	4	
dry rot fluid ½gal	—	—	2	
1gal	—	—	3	
5gal	—	—	17	
Insectrol aerosol 20oz	—	—	1	
moth proofer aerosol 20oz	—	—	1	
wood preservative 1qt	—	—	1	
½gal	—	—	1	
1gal	—	—	3	
5gal	—	—	14	
woodworm fluid 5oz	—	—		
10oz	—	—		
20oz	—	—	1	
1qt	—	—	1	
½gal	—	—	2	
1gal	—	—	3	
5gal	—	—	17	
aerosol 6oz	—	—		
quick drying 1pt	—	—	1	
1qt	—	—	1	
½gal	—	—	2	
1gal	—	—	4	
5gal	—	—	19	
junior injector	—	—		
Revlon (1052 Revlon)				
Eyemaker a la Carte				
eyeliner colourmated	—	—	1	
eye shadow brush-on colourmated	—	—	2	
eye make-up remover	—	—	1	
mascara brush-on colourmated	—	—	1	
Ribena (103 Beecham)				
blackcurrant drink				
standard	32 3	7 2		
family	45 11	10 2		
* Includes 4d for cont				
Ricotiv (211 Butler) † 2l	30 0ea	—	4	
Rite Diet (1545 Vestric)				
Rite Diet (1440 WFL)				
diabetic fruit cake 14oz	6 3ea	—		
gluten free products flour 28 × 1lb	68 0ea	—		
4 × 7lb	63 0ea	—		
plain sweet biscuits 5½oz	2 2ea	—		
protein free products flour 28 × 1lb	82 0ea	—		
4 × 7lb	72 0ea	—		
gluten free/protein free bread 8oz	2 8ea	—		
Robinson's (285 Colman)				
barley cereal				
low calorie drinks				
patent groats				
triple strength drinks				
sweet corn cereal				
Rodine (1047 Rentokil)				
mouse bait sachet	12 0	—		
rat bait sachet	24 0	—		
large	64 0	—		
7lb	13 4ea	—	2	
14lb	25 0ea	—	3	
28lb	43 0ea	—	6	
56lb	74 8ea	—	11	
Rondase (179 BDH)				
Rosedale (451 F & J)				
shampoo family	22 6	8 3		
Rose's (109 Schweppes)				
lime juice cordial 20oz	24 9	5 5		
½bott	—	—		
marmalade sugar free ½lb	21 5	—		
Royal Sweden (1412 Jackel) existing entry				
Royal Sweden (1412 Jackel)				
hair brushes ladies				
15111	51 0	18 8½		
15505	80 4	29 5½	1	
1890; 1984; 1986; 1987; 1988; 15244; 15468; 15431; 15461	128 6	47 1½	2	
15471; 15472; 15473	286 0	104 10	4	
501; 503	408 0	149 7	6	
507	472 0	173 1	7	
hair brushes men's				
2059; 2060	128 6	47 1½	2	
2059B	135 0	49 6	2	
2045	151 0	55 4	2	
Rybar (1091 Rybar)				
tonic tablets (dogs) 30	18 0	6 7		
100	48 0	17 7		
Sanatogen (1530 Fisons)				
selected multivitamines 45	—	—		
plus iron 45	89 3	—		
Sanilav (671 Jeyes)				
medium	16 11	—		
giant	27 10	—		
Satin Flow (813 MF)				
medium	34 8	18 1		
standard	50 0	26 2		
Scent-Off (1208 Syn)				
dog and cat repellant	56 0	—		

		Trade	Tax	Retail	
es (153 85C) 25 case minimum order					
es	150	44 8 (2doz)	6 2 (2doz)	3 0	
	200	56 8 (2doz)	7 10 (2doz)	3 6	
size		48 11 (2doz)	6 9 (2doz)	3 2	
wels (153 85C) 25 case minimum order					
ls 1-roll		32 7 (2doz)	4 6 (2doz)	2 0	
2-roll		47 9 (1½doz)	6 7 (1½doz)	3 9	
holders		23 4 (1doz)	3 2 (1doz)	3 1	
(1118 RM5)					
try cookies	6½oz	30 9 (1½doz)	—	2 2	
sks	7oz	37 2 (1½doz)	—	2 8	
r nuts	6½oz	30 9 (1½doz)	—	2 2	
y	7oz	39 0 (1½doz)	—	2 9	
cinal charcoal					
uits	7oz	40 2 (1½doz)	—	2 10	
nt Health	7oz	28 4 (1½doz)	—	2 0	
ty	7oz	28 4 (1½doz)	—	2 0	
s (671 Jeyes) ‡					
nia		19 5	—	2 2	
l (1493 Zyma)					
s	20	5 0ea	—	7 6	
	100	21 10ea	—	32 9	
(1127 5eton)					
ibutors 93 8J)					
et colostomy bags					
×5½in	(100)	71 6ea	—	—	
×4in	(100)	71 6ea	—	—	
×5in	(100)	82 6ea	—	—	
atric urine					
ctors	(100)	55 9ea	—	—	
drainage bags					
idually sealed					
oxes					
dard (long tube)	(250)	277 6ea	—		
(short tube)	(250)	277 6ea	—	—	
-return valve	(250)	328 6ea	—	—	
ainage outlet	(250)	607 3ea	—	—	
packed boxes				—	
ndard (long tube)	(250)	226 8ea	—	—	
(short tube)	(250)	226 8ea	—	—	
-return valve	(250)	277 6ea	—	—	
ainage outlet	(250)	556 4ea	—	—	
ileo/colostomy		—	—	—	D
last (1127 5eton)					
ibutors 93 8J)					
proof strapping					
5yd		23 0	—	—	
5yd		38 0	—	—	
5yd		50 0	—	—	
ne (657 IL)					
ibutors 1363 Alcos)					
Genius (813 MF)					
er cream		50 8	26 6	8 7	
awn (Melina (1406 SG8P)					
orant		—	—	9 6	I
y skin perfume		—	—	17 6	
(509 Gibbs)					
paste standard		19 9	7 3	2 9	
large		27 8	10 2	3 11	
economy		39 1	14 4	5 6	
giant		49 9	18 3	7 0	
(786 Macdonald)					
ry towels					
l size 1	12	25 7	—	2 9	
2	12	31 0	—	3 4	
3	12	35 8	—	3 10	
4	12	43 5	—	4 8	
ble 1	6	12 0	—	1 3	
	12	21 7	—	2 3	
l (786 Macdonald)					
		66 4	9 1	7 11	
	10	14 0	—	1 6	
ls	10	18 9	—	2 0	
(786 Macdonald)					
ry towels					
e 2	12	26 6	—	2 10	
ble	6	11 2	—	1 2	
	12	21 7	—	2 3	
(67 Ashe)					
ning plan 14 day		84 0	—	9 11	
ew (596 HR)					
n	0711	—	—	28 0	
	0712	—	—	45 0	
sion	0701	—	—	16 6	
	0702	—	—	28 0	
	0704	—	—	45 0	
ream	0770	—	—	22 6	
ener	0744	—	—	16 6	

		Trade	Tax	Retail	
Skin Life (596 HR)					
cream	0902	—	—	85 0	
	0904	—	—	143 0	
emulsion	0912	—	—	57 0	
	0913	—	—	95 0	
eye cream	0970	—	—	36 0	
foundation	0921	—	—	37 6	
hand treatment	0964	—	—	35 0	
honey tonic	0944	—	—	40 0	
	0948	—	—	67 0	
liquid cleanser	0934	—	—	24 0	
	0939	—	—	40 0	
mask	0952	—	—	40 0	
throat and neck lotion	0972	—	—	52 0	
treatment	0990	—	—	82 0	
Sleek (60 Arden)					
	728·99	—	—	15 0	
	725·99	—	—	19 0	
Slim Disks (1568 Trentham) (distributors 994 P & M) original chocolate flavour or new fruit flavour					
	30	44 0	—	5 6	
	100	112 0	—	14 0	
Smith Kendon (1152 5K) glucose boiled sweets					
	8oz	28 5	5 9	3 6	
	16oz	49 6	10 1	6 3	
Snowdrop (1431 Erica) baby pants		12 0	—	1 6	
Sof-Set (813 MF)					
shampoo	sachet	5 4	1 10	10	
	bottle	25 4	8 10	3 11	
Sorexa (1162 Sorex) existing entry					D
Sorexa (1162 5orex)					I
I rodenticide	1lb	—	—	7 6	
	6lb	—	—	33 0	
5	1lb	—	—	14 3	
	6lb	—	—	66 0	
warfarin bait	1lb	—	—	4 0	
	3lb	—	—	8 9	
	7lb	—	—	17 6	
	28lb	—	—	52 6	
5pa (1167 Spa) existing entry					D
Spa (1167 Spa)					I
baby brush set	851	40 0	14 8	6 3	
bath brushes					
nylon filled	331	36 0	13 3	5 7	
sponge brush	332	36 0	13 3	5 7	
Mermaid	337	100 0	36 8	15 7	
3-piece set	367	276 0	67 5	40 2	
Dolphin	341	72 0	26 5	11 2	
sponge brush	340	44 0	16 2	6 10	
bath presentation set	351	72 0	26 5	11 2	
bath rack Atlantis	738	140 0	19 3	19 1	
bath towel ring					
Mermaid	737	160 0	22 0	21 10	
clothes brushes					
cat	714	32 0	11 9	5 0	
dog	715	40 0	14 8	6 3	
cat and dog presentation	714/5	88 0	32 4	13 8	
Dandy Duck	771	220 0	80 8	34 5	
Debonair	40	44 0	16 2	6 10	
Penguin	719	220 0	80 8	34 5	
pocket	701	12 0	4 5	1 10	
Tribesman	718	260 0	95 4	40 6	
dental after treatment brush	251	20 0	—	2 6	
dental plate brush	281	16 0	—	2 0	
gent's hairbrushes					
oval military	415	96 0	35 3	14 11	
	452	52 0	19 1	8 1	
travel set	453	128 0	47 0	19 11	
ladies hairbrushes					
radial	57	160 0	58 8	24 11	
slimline	535	58 0	21 4	9 0	
featherweight	556	22 0	8 1	3 5	
comb and curl brush	613	11 0	4 1	1 9	
ladies gift sets					
Rhythm 3-piece	570	64 0	23 6	10 0	
Rhapsody 3-piece	571	72 0	26 5	11 2	
Melody 5-piece	572	84 0	30 10	13 1	
Symphony 4-piece	573	96 0	35 3	14 11	
nail brushes					
cosmetic	306	16 0	5 11	2 6	
Dolphin	310	40 0	14 8	6 3	
family	305	20 0	7 4	3 1	
grippy	304	12 0	4 5	1 11	
major	328	36 0	13 3	5 7	
Mermaid	327	32 0	11 9	5 0	
surgeon's	320	32 0	11 9	5 0	
universal	307	14 0	5 2	2 2	
shaving brushes	771	58 0	21 4	9 0	
	772	72 0	26 5	11 2	
	774	160 0	58 8	24 11	
Sparklets (183 8OC)					
syphons					
Globemaster		91 11ea	12 8ea	135 0	
bulbs	10	73 6	16 2	9 6	
Spontex (1174 5poncel)					
Moppet sponge		18 3	10	10	
Spray Tan (47 Anestan)					D
Spray Tan (325 C-A)					I

		Trade	Tax	Retail	
S.R. (509 Gibbs)					
toothpaste standard		19 9	7 3	2 9	
large		27 8	10 2	3 11	
economy		39 1	14 4	5 6	
giant		49 9	18 3	7 0	
Stimulash (60 Arden)	363·00	—	—	12 0	
Stone's (1194 5tone) essence of rennet					
	100ml	18 0	—	2 0	
	200ml	30 0	—	3 3	
	3oz & 6oz	—	—	—	D
Stugeron (666 Janssen) tablets †s7					
Suleo (671 Jeyes)					
emulsion		17 9	6 6	2 8	
shampoo standard		21 10	8 0	3 4	
Sunpure (903 NPU) fruit drinks					
orange, lemon, lemon barley		22 10	5 0	2 9	
lime		25 3	5 6½	3 3	
Sure Shield (549 Guest) †DDI pastilles					
Gee's 8PC		15 0	—	2 0	
Sweet Sue (1412 Jackel)					
perfume sachet		17 6	9 7½	3 0	
perfumed talc pad		28 9	15 10	4 11	
Syr. glycerophosph co. (211 8utler)					D
Syr. vitamin co. (211 8utler)					D
Tace (838 Merrell) †s4B					
capsules	250	65 0ea	—	97 6	
	300	—	—	—	D
tablets	50	23 0ea	—	34 6	
	30	—	—	—	D
Tang (596 HR)					
after shave lotion	9522	—	—	9 6	
	9524	—	—	13 6	
	9529	—	—	38 0	
roll-on	9525	—	—	13 6	
close shave aerosol	9585	—	—	9 6	
Cologne	9554	—	—	15 6	
	9559	—	—	49 6	
deodorant anti-perspirant spray	9563	—	—	10 0	
deodorant stick	9561	—	—	12 6	
hair groom	9594	—	—	12 6	
pre-electric shave	9514	—	—	13 6	
shampoo	9534	—	—	10 6	
talc	9545	—	—	11 0	
travel kit	9621	—	—	38 0	
Target (105 8TD) men's deodorant		35 4	19 6	5 6	I
Tercoda (17 Agprolin)	500ml	12 0ea	—	—	
	1l	23 0ea	—	—	
	2l	40 0ea	—	—	
Tetracyn (969 Pfizer) tablets 250mg	16				D
Theograd (2 Abbott)					
Filmtabs	100	25 0ea	—	37 6	
	500	120 0ea	—	180 0	
Thermogene (1073 Robinson)					
wool	small	20 0	7 4	3 1	
	large	33 6	12 3	5 2	
Thiamoplex (930 P & 8) ampoules	12				D
Thompson's (992 P & C) dandelion coffee essence					
	5oz	38 0	—	4 2	
	8oz	48 10	—	5 4	
	4oz	—	—	—	D
Thomson's (1231 Thomson)					
capsules iodised vitamin	75	90 0	—	10 0	
cod-liver oil cream	8oz	74 0	—	8 0	
	20oz	146 0	—	15 6	
iodised cream	8oz	74 0	—	8 0	
	20oz	146 0	—	15 6	
Togal (533 Grabowski) tablets	42	42 0	15 2	6 6	
Tommee Tippee (1412 Jackel)					
baby care sets	TG51	172 3	23 8	23 6	
	TG52	91 8	12 7	12 6	
baby sponge		11 6	4 2½	1 9	
cup and single hot plate set		121 0	16 8	16 6	
hot plate double		88 0	12 1	12 0	
nappy bag		103 0	37 9	16 0	
with zip		241 0	88 4	37 6	
saddle potty		128 0	—	16 0	
junior		60 0	—	7 6	
teeth-a-rattle		54 8	20 0	8 6	
teether circus		54 8	20 0	8 6	
Tried & True (813 MF) soft colour		83 4	43 7	14 1	
Tuf (1174 Sponcel) plastic sponge		17 0	6 3	2 8	
Twice as Lasting (525 Golden) existing entry					D
Twice as Lasting (525 Golden) hair style retaining lotion					I
No 1 or 2	single	12 0	6 7	2 0	
	large	54 0	14 10	9 0	
for greasy hair	single	13 6	7 5	2 3	
	large	58 6	32 2	9 9	
with colour		13 6	7 5	2 3	

NEW from Co-Caps



Imipramin

Each capsule contains 25 mg Imipramine BP 42/- per 250 (Basic NHS) 10% Discount when ordered direct from CO-CAPS 361 Lillie Road London SW6 Telephone 01-370 4664 (reverse c

	Trade	Tax	Retail	
Ultra Brite (280 CP) 5 pack minimum order				
toothpaste standard	75 11 (4doz)	27 6 (4doz)	2 9	
large	81 0 (3doz)	29 4 (3doz)	3 11	
ex-large	38 2	13 10	5 6	
Un Air Embaume (Rigaud (47 Anestan)				D
Un Air Embaume (Rigaud (325 C-A)				I
Uniflu (1367 Unigreg) †				
tablets 24	6 2ea	—	9 3	
Vacromist (331 C of C)				
vapour spray 114g	46 6	16 8	6 11	
Valtresol (211 Butler)				
2l	8 0ea	—	12 0	
16oz and 80oz	—	—	—	D
Vaporole (208 BW)				
aromatic ammonia 6	2 6ea	11ea	4	
Vax (191 BVF) existing entry				D
Vax (191 BVF)				I
vacuum flasks metal				
Mono-Vac				
16oz CH1	4 7ea	7ea	7 7	
23oz CH2T	6 9ea	10½ea	11 4	
36oz CH3	8 2ea	1 1ea	13 7	
43oz CH3M	10 6ea	1 4½ea	17 6	
vacuum flasks plastic				
yellow 8oz CH8P	5 4ea	8½ea	8 10	
16oz CH16P	5 11ea	9½ea	9 10	
box design				
8oz NP8	6 0ea	9½ea	8 10	
16oz NP16	6 8ea	10½ea	9 10	
Diddy 8oz NP8A	6 6ea	10ea	9 6	
replacements				
cups 8oz V8	10 0	1 3	1 3	
16oz V16	12 0	1 6	1 6	
23oz & 36oz outer V36	14 0	2 0	1 9	
23oz & 36oz inner V916	10 0	1 3	1 3	
bodies 16oz RCH1	4 1ea	6½ea	6 0	
23oz RCH2	6 6ea	10ea	9 6	
36oz RCH3	6 6ea	10ea	9 6	
refills 8oz R8	4 2ea	—	5 6	
16oz R16	4 5ea	—	5 11	
stoppers screw				
16oz 551	16 0	—	1 9	
23oz & 36oz 553	20 0	—	2 3	
Expandavac				
8oz & 16oz E1	14 0	2 0	1 9	
23oz & 36oz E3	18 0	2 6	2 3	
Veiled Radiance (60 Arden)				
417·34	—	—	52 0	
417·33	—	—	32 0	
Velva (60 Arden)				
cream 116·02	—	—	17 0	
116·04	—	—	28 0	
116·08	—	—	45 0	
116·16	—	—	75 0	
cream masque 109·99	—	—	32 0	
liquid 211·64	—	—	19 0	I
moisture film 416·47	—	—	19 0	
416·48	—	—	32 0	
416·49	—	—	58 0	
shampoo 306·99	—	—	11 0	
smooth lotion 205·91	—	—	32 0	
205·95	—	—	52 0	
Vichy (1519 5A)				
Surpastilles	20 8 (3 doz)	4 7 (3 doz)	1 6	
pastilles	—	—	—	D
Virormone (930 P & B)				
ampoules 5mg 12				D
10mg 12				D
25mg 12				D
50mg 12				D
100mg 12				D
Vitabrill (1530 Fisons)				D
Vitapointe (1530 Fisons)				
hair spray 328g				D
Wasp-eze (992 P & C) †				
aerosol for stings	44 0	—	5 3	
	66 6	—	7 11	
Whiskas (967 Petfoods)	75 8 (6doz)	14 7 (6doz)	1 6	
Witch Doctor (427 Ethichem) (distributors 128 Biometica)				
witch hazel gel	27 0	9 8	3 11	

	Trade	Tax	Retail	
White's Dr. (761 Lilia-White)				
Koronet briefs	48 0	6 2	5 11	
pads	19 3	—	2 0	
sanitary belt	17 11	2 7	2 3	
towels 0	25 2	—	2 7	
1	27 5	—	2 10	
2	30 8	—	3 3	
3	32 9	—	3 5	
E1	14 6	—	1 6	
White Magnolia (596 HR)				
bath essence 6301	—	—	14 6	
6303	—	—	21 0	
bath salts 6319	—	—	22 6	
dusting powder 6208	—	—	27 0	
6212	—	—	13 6	
flask 6233	—	—	15 0	
hand lotion 6344	—	—	14 6	
perfume spray 6102	—	—	37 0	
crystal bottle 6122	—	—	82 6	
skin perfume 6002	—	—	19 6	
6023	—	—	21 0	
spray 6022	—	—	36 0	
soap complexion (3) 6333	—	—	15 0	
Wilkinson (1339 Wilkinson)				
New Sword blades (5)	58 2 (25pkts)	21 4 (25pkts)	4 4	I
Super Sword Edge	—	—	—	D
Woltz Italiana (128 Biometica)				
manicurebase coat	32 0	17 2	5 9	
cuticle remover	32 0	17 2	5 9	
nail enamel regular	32 0	17 2	5 9	
mini-regular	23 8	12 8	4 3	
pearl	46 9	25 1	8 5	
mini-pearl	30 0	16 1	5 5	
Venetian Carnival	46 9	25 1	8 5	
mini-Venetian	30 0	16 1	5 5	
super brilliant	58 11	31 7	10 7	
super creme	46 9	25 1	8 5	
nail hardener	54 8	29 4	10 0	
nail polish removers				
lanolin	32 0	17 2	5 9	
nail enamel thinner	24 7	13 2	4 5	
top coat	32 0	17 2	5 9	
Wright's (1351 WLU)				
coal-tar soap toilet	31 6 (3 doz)	11 7 (3 doz)	1 5	
bath	33 8 (2 doz)	12 4 (2 doz)	2 3	
giant	24 1	8 10	3 3	
sandalwood soap bath	25 4 (2 doz)	9 4 (2 doz)	1 7	
deodorant stick 70g	36 6	20 2	6 3	
talcum powder	17 4	9 6	2 11	
liquor carbonis detergens 100ml	30 0	11 0	4 3	I
200ml	51 3	18 10	7 3	
500ml	110 0	—	—	
2l	340 0	—	—	
Yaxa (366 Dendron)				
anti-perspirant super dry	61 0	31 11	9 11	
Yeast-Pac (994 P & M)				
beauty mask	8 0	4 5	1 5	
medicated tube	33 0	11 10	5 0	

	Trade	Tax	Re
Yestamin (1246 TYE)			
powder 8oz	42 0	—	5
16oz	60 0	—	7
7lb	28 0ea	—	42
14lb	48 0ea	—	72
tablets 50	17 0	—	2
100	26 0	—	3
300	58 0	—	6
1000	7 0ea	—	10
5000	34 0ea	—	51
18000	110 0ea	—	165

AMENDMENTS AND ADDITION TO KEY TO SUPPLIERS

93 BJ=**Bateman-Jackson**, Tubeton House, M Street, Oldham, Lancs. 061-652 2222.

128 Biometica=**Biometica Division of Sales Af Ltd.**, Barnet By-pass, Boreham Wood, Herts. 3145.

325 C-A=**Crookes-Anestan Ltd**, Rankine Daneshill Estate, Basingstoke, Hants. 0256-25051.

352 Darlington=**W. Darlington & Sons Ltd**, Road, Rustington, Littlehampton, Sussex. Rus 3232.

369 DL=**Denver Laboratories Ltd.**, Fulton Empire Way, Wembley, Middlesex. 01-902 8686

389 Druker=**D. & M. Druker Ltd.**, 230a Com Road, London, E.1. 01-790 3939.

878 Napp=**H. R. Napp Ltd.**, Hill Farm Avenue, den, North Watford, Herts. Garston 75255.

879 NW=**Nappi-Wite Ltd.**, 8 Wigmore London, W.1. 01-636 6055.

960 Perry=**Charles Perry (Cosmetics Ealing) C** 155 Pitshanger Lane, London, W.5. 01-997 2663.

985 Pilogene=**Pilogene Ltd.**, 296 Kensington, Li L72RR. 051-263 6451.

1034 R & P=**Rayner & Pennycook Ltd.**, Rayvit Govett Avenue, Shepperton, Middlesex. Wal Thames 27237.

1070 Windsor=**The House of Roberts W** Colwick Industrial Estate, Nottingham NG 0602-247208.

1127 Seton=**Seton Products Ltd.**, Tubiton Medlock Street, Oldham, Lancs. 061-652 2222.

1157 5=**Sophistique Ltd.**, New Road, Winsford 0606-81 3822.

1167 Spa=**Spa Brushes Ltd.**, Freeman Works, Cl Bucks. 0240-56371.

1194 Stone=**Stones (Exeter) Ltd.**, Marsh Gree Marsh Barton, Exeter. 0392-55803.

1225 Thermega=**Thermega Ltd.**, Ermyn Way, L head, Surrey. Leatherhead 3433.

1287 Vitalam=**Vitalam Ltd.**, Seaford Road Pendleton, Salford 6, Lancs. 061-736 5343.

1431 Erica=**Erica Products Ltd.**, 231 The Vale, London, W.3. 01-743 0797.

1440WFL=**Welfare Foods (Stockport) Ltd**, 63 Hillgate, Stockport, Cheshire, SK1 3HE. 061-480

1463 VBL=**Viking Brews Ltd.**, 28 Clive Street, Shields, Northumberland. 0894-573402.

THIS WEEK'S CHANGES

	Trade	Tax	Retail	
Ad-Pilo (930 P & B)				D
Ad-Pilo (1476 SMP)				I
Allbee (1071 Robins)				
capsules with vit. C 500	170 6ea	—	255 0	●
Atkinsons (76 Atkinson)				
English lavender parfum de toilette mini mist	79 6	43 9	13 6	●
Gold Medal eau de Cologne parfum de toilette mist mini	79 6	43 9	13 6	●
A toi (76 Atkinson)				
parfum de toilette mini mist	88 6	54 2	15 0	●
Brut (446 FI)				
lotion	12 6ea	6 11ea	27 6	●
Buchanan (1220 CT)				I
laryngectomy protector (10)	42 6ea	—	50 0	
Carlton (228 Carlton)				
suspension NK				D
Carmycin (228 Carlton)				●
suspension 4oz	87 0	—	—	
16oz	26 6ea	—	—	

	Trade	Tax	R
Chantage (76 Atkinson)			
parfum de toilette mini mist	88 6	54 2	I
Colivac (328 CCC)			
(vet.) 100ml	33 0ea	—	4
Coopers (295 CM & R)			
Safe insect powder puffer	24 0	—	
Creme Puff (813 MF)			
refill	37 4	19 6	
Custom (1505 CD & C)			
camera cases Classic III	108 0ea	37 6ea	19
Dandricide (1113 5 & B)			
Dandricide (25 AS)			
Daptazole (894 Nicholas)			
injection 30mg 25			
tablets 100mg 20			
Diecac (328 CCC)			
injection (vet.) 100ml	33 0ea	—	4
Droleptan (922 Ortho)†s4B			
ampoules 2ml 10	44 0ea	—	6
tablets 2·5mg 50	13 0ea	—	1
Energen (1114 SEF)			
rye crispbread 4oz	19 0	—	

		Trade	Tax	Retail	
ory crispbread	3oz	20 8	—	2 1	R
at crispbread	4oz	19 0	—	1 11	A
at flakes	8oz	26 5	—	2 8	
quin (312 AC)†DDI					A
ets	20	23 0	8 5	3 9	
yptine (115 Bengue)					D
p (824 MCP)					●
ules	30	6 0ea	—	9 0	
	2500	312 6ea	—	468 9	
p C (824 MCP)					●
ules	30	8 6ea	—	12 9	
	1000	200 0ea	—	300 0	
p folic (824 MCP)					●
ules	30	7 6ea	—	11 3	
	500	75 6ea	—	113 3	
	2500	333 4ea	—	500 0	
(76 Atkinson)					
ium de toilette					
ni mist		97 6	53 7	16 6	●
(328 CCC)					A
der (vet.)		17 8ea	—	26 6	
		61 4ea	—	92 0	
		133 4ea	—	200 0	
cin (187 BS)TS					
ment	100g	46 0ea	—	69 0	I
s (1328 White Hudson)					A
		19 4 (4doz)	6 11 (4doz)	8	
thene bags		22 1 (1½doz)	7 11 (1½doz)	2 0	
	5lb	23 4ea	6 2ea	—	
dor (328 CCC)					I
	5×50g	16 0ea	5 4ea	29 4	
(446 FI)					
ogne spray		10 9ea	5 11ea	22 6	●
Factor (813 MF)					
make-up remover					
ts		44 8	23 4	7 6	A
nide (894 Nicholas)					
oules 10ml	25				D
pax (894 Nicholas)†s4B					
m	20g	45 0	16 6	7 1	C
ets	250	—	—	—	D
rpine (930 P & B)					D
rpine (1476 SMP)					I
ol (930 P & B)					D
ol (1476 SMP)					I
y (862 Morny)					
bath Cologne					
	22352	—	—	14 9	A
	22362	—	—	24 9	
or Sandalwood					
	22352	—	—	15 9	
	22362	—	—	26 6	
foam	22561	—	—	12 6	●
ty Bath					
m	22531	—	—	12 6	A
	22541	—	—	21 0	
ing powder with					
ff	27310	—	—	17 6	
or Sandalwood					
th puff		—	—	18 6	
de toilette	22301	—	—	10 6	
nighter	22980	—	—	16 6	
ume roll-on F/F					
	22101	—	—	17 6	
umes Gardenia,					
of the Valley					
	22191	—	—	11 6	●
or Sandalwood		—	—	12 6	
osol	22201	—	—	24 9	A
F/F, Pink Lilac,					
denia, Lavender					
wers, Lily of the					
ley, Sandlewood.					
ilet (3)		—	—	7 9	
th (2)		—	—	8 6	
(3)		—	—	12 9	
itors (5)		—	—	7 9	
et traveller 21411		—	—	5 0	
Cantil (824 MCP)TS					●
	100ml	21 6ea	7 10ea	40 1	
ts	50	35 4ea	12 11ea	65 11	
(346 Dales)					I
ts	60	27 0ea	—	40 6	
	100	40 0ea	—	60 0	
	500	180 0ea	—	270 0	
m (1568 Trentham)					●
ts	100	10 0ea	—	15 0	
ce (328 CCC)					A
ol (vet.)		14 8ea	—	22 0	
ne (328 CCC)					A
	12×1oz	38 4ea	—	57 6	
y (479 WF)					●
water bottles		58 6	—	—	

		Trade	Tax	Retail	
Nu-Star (479WF)					●
hot water bottles		55 0	—	—	
Nu-Sun (479 WF)					●
hot water bottles		55 0	—	—	
Oblivon (187 BS)					
elixir	500ml				D
Palfium (824 MCP)s1DD					
suppositories	10	15 8ea	—	23 6	●
Pekk (328 CCC)					A
(vet.)	1cwt	205 4ea	—	308 0	
Peksol (328 CCC)					A
soluble vitamins					
(vet.)	2oz	96 0	—	12 0	
	20oz	58 8ea	—	88 0	
Pifco (983 Pifco)					
comb'n go	1355	29 7ea	10 7ea	50 0	A
hair curlers					
multi curl	1255	41 5ea	14 10ea	70 0	
vanity curl	1155	29 7ea	10 7ea	50 0	
hair dryers					
Go Girl	1170	52 8ea	18 10ea	89 0	
trio	1970	60 4ea	21 7ea	102 0	
Hi-speed	1050	73 11ea	26 5ea	125 0	
threesome	1950	85 9ea	30 8ea	145 0	
Princess	1060	58 7ea	20 11ea	99 0	
Salon	1990	188 8ea	67 5ea	319 0	
vibratory massager	1556	70 5ea	25 2ea	119 0	R
Polaroid (989 Polaroid)					
sunglasses	366	39 10ea	3ea	60 0	
	367	39 10ea	3ea	60 0	
Poli-grip (1178 Stafford)					A
denture cream	21g	24 0	—	3 0	
	49g	36 0	—	4 6	
Polycrol (894 Nicholas)					
gel	300ml	108 0	39 7	16 10	C
tablets	200	25 9ea	9 5ea	48 1	
Pritchards (1008 Prithcard)					A
cooling powders	20	30 0	11 0	4 6	
	45	53 0	19 5	8 0	
	100	105 0	38 6	16 0	
DDT spray-a-mist		20 0	—	2 6	
refill	8oz	17 9	—	1 11	
	15oz	30 0	—	3 9	
powder puffer drum		16 6	—	1 10	
junior aspirins	18	5 0	1 10	9	
	25	8 0	2 11	1 2	
	35	8 9	3 2	1 4	
junior pills	20	9 11	3 8	1 6	
Prity Baby (1008 Pritchard)					A
gripe mixture	6oz	19 0	6 11	2 9	
Puraseptic (1008 Pritchard)					R
	2oz	13 4	4 10	2 0	
	8oz	28 6	10 2	4 3	
Puro Pine (1008 Pritchard)					A
disinfectant	large	10 6	—	1 2	
	340ml	16 0	—	1 10	
	1gal	11 3ea	—	14 8	
Purosan (1008 Pritchard)					A
disinfectant	large	13 6	—	1 6	
	giant	22 6	—	2 6	
	1gal	12 11ea	—	17 6	
Quickies (451 F & J)					A
		14 2	7 10	2 5	
		21 0	11 7	3 7	
	jar	37 6	20 8	6 5	
all day pads		37 6	20 8	6 5	I
cream pads		16 7	9 2	2 10	A
eye make-up remover					
small		14 2	7 10	2 5	
nail varnish remover		14 2	7 10	2 5	
sun tan lotion pads		27 10	15 0	4 9	
oil pads		27 10	15 0	4 9	
Schacht (1220 CT) existing entry					D
Schacht (1220 CT)					I
ileostomy appliance		44 0ea	—	55 0	
colostomy appliance		40 0ea	—	50 0	
spares					
elastic belt		8 0ea	—	10 0	
foam sponge rings		1 7ea	—	2 0	
plastic flange rings		8 5ea	—	10 6	
plastic locking rings		8 5ea	—	10 6	
polythene bags (100)		16 0ea	—	20 0	
Simpla Sassco (1220 CT)					I
colostomy bags (10)		11 8ea	—	13 4	
ileostomy bags (10)		13 4ea	—	15 0	
ureterostomy bags (10)		14 2ea	—	15 10	
belt		12 2ea	—	13 9	
gel		4 0ea	—	4 6	
tex		4 0ea	—	4 6	
dor		5 9ea	—	6 6	
SMP (930 P & B)					D
SMP (1476 SMP)					I
Spillers (1172 Spillers)					A
Kattomeat	handy	50 2 (4doz)	10 11 (4doz)	1 6	

		Trade	Tax	Retail	
Kennomeat	hemihandy	4 (4doz)	(4doz)	1047 45	
	large	44 2 (2doz)	9 7 (2doz)	2 8	
Topcat	handy	37 10 (4doz)	8 3 (4doz)	1 2	
Topdog	handy	41 0 (4doz)	8 11 (4doz)	1 3	
	large	37 9 (2doz)	8 3 (2doz)	2 3	
Stermin (328 CCC)					I
	2lb	16 8ea	—	25 0	
	7lb	48 0ea	—	72 0	
Stresnil (328 CCC)					●
injection (vet.)	50cc	33 4ea	—	50 0	
Sublimage (666 Janssen)DD					I
ampoules 2·15ml	10	27 0ea	—	40 6	
	50	126 0ea	—	189 0	
vial	10·5ml	10 62 0ea	—	93 0	
Superil (328 CCC)					A
(vet.)	20oz	77 0ea	—	115 6	
	80oz	256 8ea	—	385 0	
Superil 40 (328 CCC)					A
injection (vet.)	400cc	73 4ea	—	110 0	
Thermega (1225 Thermega) existing entry					D
Thermega (1225 Thermega)					I
electric blankets					
Mermaid	50×26	—	—	99 3	
	50×42	—	—	122 3	
Three Heat	60×30	—	—	145 6	
	60×48	—	—	191 0	
heating pad	16×12	—	—	119 6	
Travla (761 Lilia-White)					A
compressed		50 9 (1 gross)	—	6	
Triperidol (666 Janssen)†s4B					
tablets 0·5mg	500	113 0ea	—	169 6	A
1mg	50	16 0ea	—	24 0	R
Vasocidin (930 P & B)					D
Vasocidin (1476 SMP)					I
Vasocidin-D (920 P & B)					D
Vasocidin-D (1476 SMP)					I
Vasocon-A (930 P & B)					D
Vasocon-A (1476 SMP)					I
Vasodex (930 P & B)					D
Vasodex (1476 SMP)					I
Vasopred (1476 SMP)TS					I
ophthalmic drops					
	10ml	6 6ea	—	9 9	
Vasosulf (930 P & B)					D
Vasosulf (1476 SMP)					I
Vasozinc (930 P & B)					D
Vasozinc (1476 SMP)					I
Veltis (115 Bengue)					
cream unperfumed 40g					D
Wellcome (208 BW)					
Newcastle disease					
vacc. (vet.)	50ml	5 1ea	—	6 0	
	250ml	24 3ea	—	28 6	
		48 2ea	—	56 8	
Wright's (1351 WLU)					
fix wig and hair piece					
cleaner		26 6	—	6 3	●

AMENDMENTS TO KEY TO SUPPLIERS

228 Carlton=**Carlton Laboratories (UK) Ltd.**, 11 Shelley Road, Worthing, Sussex.
451 F & J=**Fassett & Johnson Ltd.**, 19 Radford Crescent, Billericay, Essex. Billericay 53221.
862 Morny=**Morny Ltd.**, 4 Miles Gray Road, Basildon, Essex. Basildon 23347.
1476 SMP=**Smith, Miller & Patch Ltd.**, 96 De Beauvoir Road, London, N.1. 01-249 2421.

Stop press

Abbocin (2 Abbott) TS					●
Filmtabs 250mg	100	23 0ea	—	34 6	
	1000	200 0ea	—	—	
Certor (786 Macdonald)					
cotton wool					
hospital quality	8oz	36 0	—	—	R
Flagyl (971, PSMB)					
Compak TS		20 0ea	—	30 0	●

rapeutic—pharmacological index

ollowing products to be added under the cations stated

o-Cantil
lstin
-cap
-cap C
-cap folic
Cardioquin

10(c) Betadine
11(c) (cephalosporins) Keflex suspension
11(c) (tetracyclines) Abbocin
11(h) Flagyl Compak
12(a) Oranabol 10
13(e) Noveril
13(i) Matthodorm
15(a) Theograd
18 Cendevax

INTER-ALIA

GENERIC Products

. . . now presented to you under our own brand names. These tablets are guaranteed to be manufactured in our own Works and Laboratories under the strict supervision of qualified staff with full analytical control . . .

		Per 250	Per 500	Per 1000
IA-BUT (Phenylbutazone B.P.)	100 mg.	6/- (£0.30p.)	11/6 (£0.58p.)	22/2 (£1.11p.)
	200 mg.	8/- (£0.40p.)	15/6 (£0.78p.)	30/2 (£1.51p.)
IA-LOXIN (Oxytetracycline B.P.)	250 mg.	26/- (£1.30p.)	51/- (£2.55p.)	100/- (£5.00p.)
IA-PEN (Penicillin V. B.P.)	125 mg.	22/- (£1.10p.)	43/- (£2.15p.)	85/- (£4.25p.)
	250 mg.	43/- (£2.15p.)	85/- (£4.25p.)	160/- (£8.00p.)
IA-PRAM (Impramine B.P.)	25 mg.	14/6 (£0.73p.)	28/- (£1.40p.)	55/6 (£2.78p.)
IN-SOLONE (Prednisolone B.P.)	1 mg.	4/3 (£0.21p.)	7/3 (£0.36p.)	13/11 (£0.70p.)
	5 mg.	12/6 (£0.63p.)	24/- (£1.20p.)	47/3 (£2.36p.)
IA-SONE (Prednisone B.P.)	1 mg.	4/- (£0.20p.)	7/- (£0.35p.)	13/5 (£0.67p.)
	5 mg.	11/6 (£0.58p.)	22/6 (£1.13p.)	44/5 (£2.22p.)

iA

The symbol of guaranteed quality!

INTER-ALIA PHARMACEUTICAL SERVICES LTD.

(Incorporating Roberts & Co. of Bond St., W.1.)

RAPHAEL HOUSE, 226 HIGH STREET NORTH, LONDON, E.6.

Phone: 01-552 4344 *Cables: Intalpharm London E6* *Telex: 261553*

Works and Laboratories:
Grangestone Industrial Estate, Girvan, Ayrshire.
Phone: Girvan 3471/2 Telex: 778683

Printed by EDEN FISHER (SOUTHEND) LTD., Sutton Road, Southend-on-Sea, Essex, for the proprietors MORGAN-GRAMPIAN LIMITED, at 12 Dyott Street, London, W.C.1. Registered at the GPO as a newspaper.

NU!

...& EXCLUSIVE TO YOU!

NEW FROM...

SUBA-SEAL

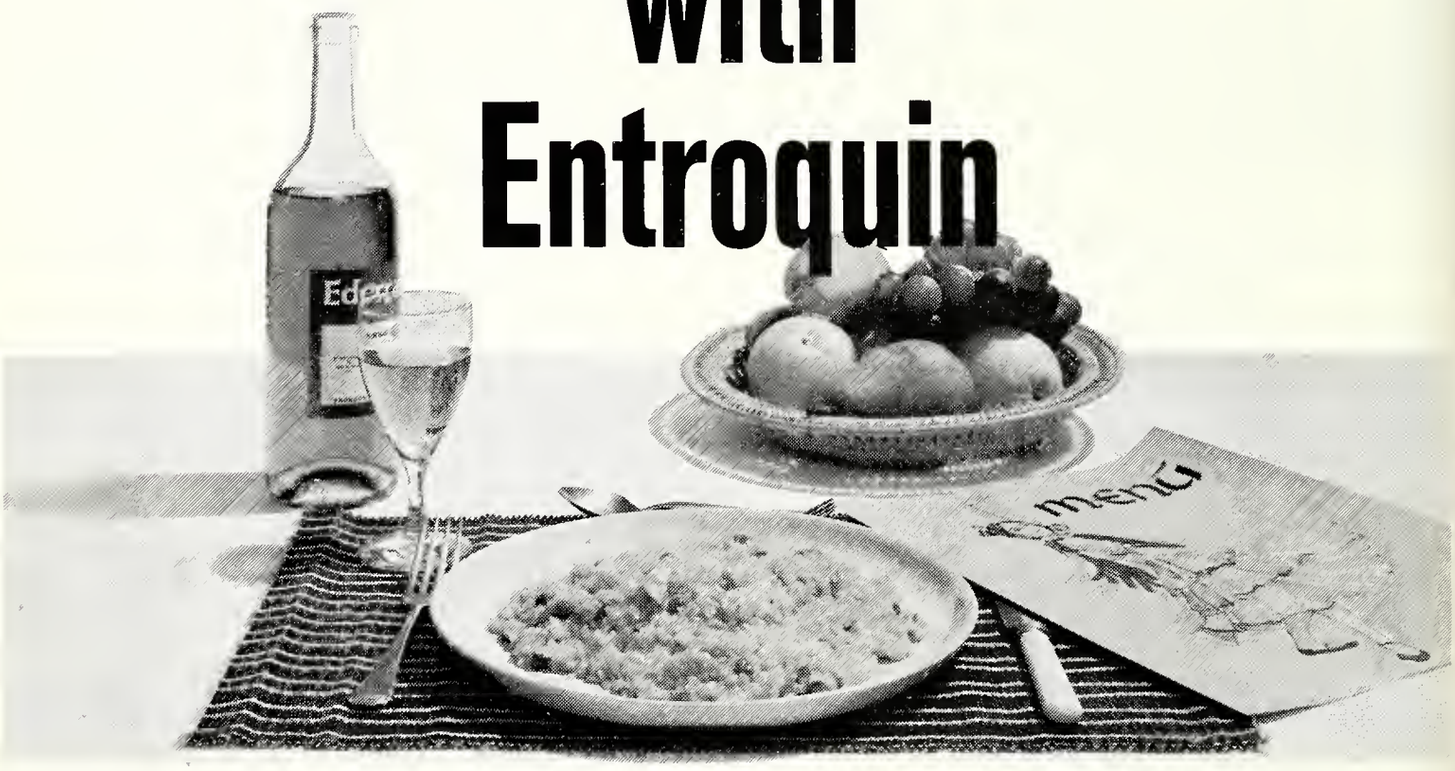
SUBA-SEAL RANGE

Father Bear No. 1A11 | Suba-Luxe No. 1A44 ® | Suba-Star No. 1A50 ® | Suba-Ray No. 1A55 ®

5% EXTRA DISCOUNT
OFF ALL HOT-WATER BOTTLES ORDERED
up to June 30th
for delivery before
December 31st.

THE SUPER SELLER!

Paella goes well with Entroquin



You can recommend it for all foreign dishes. In fact whenever a customer says 'I'm taking the family abroad next week', you should send him packing with a packet of Entroquin. It's the effective preventative *and* treatment for such gastro-intestinal disturbances as Diarrhoea (due to 'infected' food and drink), Gastro-Enteritis, Colic, sudden-overeating, or tummy upsets from changes in type and quality of food. You can recommend Entroquin for 'stay at homes' too as an excellent all-the-year-round treatment for these ailments.

Entroquin is yet another product in the famous Cox's Chemist's Own Brand scheme. The scheme that puts your name, address and brand mark on the pack. And recommends you to the customer. If you're not already in the scheme just fill in the coupon below and post to:

Arthur H. Cox & Co. Ltd.

Brighton 7, Sussex, BN2 3QJ.

Please send me full details of the Cox C.O.B. scheme. I am a registered pharmacist.

Name_____

Address_____

_____

Each tablet contains:

Iodochlorhydroxyquinoline U.S.P.	*175 mg.*
Hyoscine Hydrobromide B.P.	*0.1 mg.*
Codeine Phosphate B.P.	*5 mg.*
Pectin U.S.N.F.	*60 mg.*
Kaolin (Heavy) B.P.	*250 mg.*

COMMENTCOMMENTCOMMENTCOMMENTCOMMENT

A labelling precedent?

Wider and stricter controls over the labelling and advertisement of food and over the claims made for certain foods have been announced by Mr Cledwyn Hughes, Minister of Agriculture, Fisheries and Food.

Under new regulations, effective January 1 1973, food labels are to be clearer and more informative. Claims relating to slimming, to the presence in foods of vitamins and minerals and to the tonic or medicinal properties of foods are being specially dealt with.

The new regulations are the result of reports by the Foods Standards Committee concerning food labelling and on claims and misleading descriptions.

One effect is that only foods "which can make a definite and positive contribution to weight control or . . . weight reduction" will be allowed to be advertised or carry a label as an aid to slimming.

It must be made clear in the advertisement or on the label that the food cannot aid slimming except as part of a calorie controlled diet and the calorie content must be given.

Section 6 of the Food and Drugs Act 1955 prohibits false or misleading claims. That general provision is now reinforced by specific requirements in the Regulations concerning the composition of food for which certain claims are made on labels or in advertisements.

The claims concerned are that a food provides energy, calories, protein, vitamins or minerals, and claims relating to the value of food for diabetics.

Before such claims are made certain criteria specified in the Regulations must be satisfied. For example, for a claim that a food is a source of protein at least 12 per cent of the calories must be provided by protein; for claims that vitamins or minerals are present the food must contain one or more of the vitamins or minerals specified in the Regulations.

All prepacked foods will have to show on the label the name and address of a responsible person such as the packer, labeller or the person marketing the product, a registered trade mark may no longer be given as an alternative.

Most prepacked foods will be required to carry on the label a complete list of ingredients, including any additives, in descending order by weight.

The list of ingredients will have to be next to the name of the food or within a surrounding line or on a contrasting panel so that the customer can find it easily.

A special feature of the new regulations is the emphasis on the clarity of labels. There are requirements as to the height of the letters and visual emphasis and prominence to be given to the common or usual name or appropriate designation as compared with anything else appearing on the label. Minimum heights of lettering, related to the greatest dimension of the container will be required for the common or usual name or appropriate designation, and must be 1 mm high for ingredients.

The smallest letter on cans up to 12 cm high, which includes most of the commonly used cans, must be at least 2 mm in height for the name or designation and 1 mm high for ingredients.

Some of the provisions in the new regulations were included in The Labelling of Food Regulations 1967 which were to come into force on January 4, 1971. Many labels have already been altered so as to comply with the new requirements. All labels of food sold after January 1, 1973 must comply with the new Regulations and manufacturers will therefore be progressively changing all the remaining labels.

The Regulations were laid before Parliament by the Minister of Agriculture, Fisheries and Food acting jointly with the Secretary of State of Social Services. Thus the Health Departments have a special interest in the Regulations, and the experience gained — especially in labelling matters — could well be used when the labelling of medicinal preparations comes under review during the application of the Medicines Act 1968.

A new forgers' ploy

Something new in the prescription forger's art came to light in a case at Thames magistrates' court last week (p 462). The defendant pleaded guilty to obtaining Durophet capsules by means of a forged prescription, and asked for 17 similar offences to be taken into consideration. His special technique was to prepare private prescription forms "with the aid of a printing set which can be bought from stationers' shops."

What this case demonstrates most forcibly is that imposing headed notepaper or forms cannot be taken as any indication of the genuineness of a prescription. It is no longer necessary for the forger to go to a third party to have such forms printed — he can now use one of the high quality "designers' aids" that have become generally available and produce "one-off" headings that are difficult to distinguish from the real thing.

We understand that the defendant in the present case is not alone in having discovered this technique. Others are reported to have been forging prescriptions with Letraset (a form of dry transfer lettering) and a "ring" is said to have been operating from East London and distributing forms over a wide area.

These developments throw an even greater burden on the pharmacist in detecting forgeries. With today's communications, he is bound to receive many prescriptions from prescribers unfamiliar to him. But he still has a professional duty to satisfy himself that such prescriptions are genuine.

It is perhaps pertinent to say here that in respect of Dangerous Drugs, the pharmacist is legally obliged to take such steps. This has been interpreted as meaning that he must not just look up the name in the Medical Register, but should telephone or write to the prescriber to check that the prescription was issued. There may well be cases where this full procedure should be followed for other drugs, particularly those that have been the subject of abuse.

ARTHRITIS: THEORIES AND TREATMENT

Everyone has a personal interest in anti-inflammatory drugs, Dr M. W. Whitehouse, University of California, told a recent symposium of the Society for Drug Research. The reason is that few people fail to develop arthritic symptoms in old age.

All present drugs are palliatives and none curative, he said. Arthritis is a slow chronic disease in humans whereas in animals it is an acute disease. The causes of chronic inflammation are not known and the relationship between inflammation and chronic disability even less well understood.

Outlining historical ideas on the mechanism of inflammation, Professor J. J. R. Duthie, Edinburgh, said that at one time all chronic rheumatic diseases were regarded as forms of gout. The victims were subjected to a vigorous regime aimed at removing accumulated noxious humours. The theory of humoural imbalance as a cause of disease lasted from Hippocrates until the late 18th century.

Pasteur's discovery of the bacterial origin of many diseases led to the belief that chronic inflammation was due to foci of infection with the disastrous consequence that suspected foci were surgically removed. "Even today, this belief lingers on."

Current theories considered rheumatoid arthritis to be sustained or aggravated by an immunological aberration resembling auto-intolerance.

What should be a protective function against invasion of the body by foreign antigens had assumed characteristics of malignancy. It was not possible to remove the inflammatory response without increasing man's vulnerability to injury and infection.

Screening tests which incorporated an immunological reaction as well as acute and chronic inflammation were described by Dr B. B. Newbould, Imperial Chemical Industries Ltd. In the adjuvant-induced arthritis test, rats are injected in the foot pad with Freund's adjuvant—a suspension of dead tubercle bacilli in liquid paraffin. Local swelling develops over four days and then subsides over the next six days. On the 10th day swelling again starts and secondary lesions appear elsewhere in the body. Corticosteroids and phenylbutazone are effective against the acute and chronic inflammatory stages but neither prevent nor delay the development of secondary lesions.

Immunosuppressive agents such as methotrexate and cyclophosphamide are effective against the chronic stage of inflammation and also suppress the development of the secondary lesions. Compounds which resemble the immunosuppressives in their effects on the inflammatory response have been synthesised in ICI laboratories.

The effect of applying histamine, 5-hydroxytryptamine or bradykinin directly to the mesentery of rats had been observed by Dr B. Northover, Leicester Regional College of Technology. These agents are responsible for the increased permeability of blood vessels which occurred in inflammation. The response to the agents can be made visible under the microscope by the trapping of intravenously-injected colloidal carbon by the walls of small venules. The endothelial cells of small venules resemble smooth muscle in that their contractions are inhibited by indomethacin and phenylbutazone.

Dr J. Chayen, Kennedy Institute of Rheumatology, described experiments on the stability of the membrane surrounding lysosomes in synovial tissue. In that from rheumatoid patients, the membrane allows the tissue-destroying enzymes to escape.

Dr Barbara Ansell, MRC Rheumatism Research Unit, Taplow, described the gammaglobulin known as "rheumatoid factor" which is present in about 70 per cent of adults with rheumatoid arthritis. It is rarely present in the serum of juveniles with Still's disease and is present in about 2-3 per cent of healthy individuals. The pathogenic significance of rheumatoid factor is unknown, but it reflects the intensity of the response to some unknown antigen.

Gastric irritation is a major side effect of anti-inflammatory drugs, said Mr D. Green, John Wyeth & Brother Ltd. Whether given orally or by injection, the stomach lining of rats becomes pitted within a few hours. The gastric-irritant potential of new compounds should always be estimated. Synthetic methods and structure-activity relationships of several series of aromatic acetic acids were described by Mr W. Hepworth, Imperial Chemical Industries Ltd, Dr J. S. Nicholson, Boots Pure Drug Co Ltd, Mr D. E. Bays, Allen & Hanburys Ltd, and by Dr M. Farge, Rhone Poulenc, Paris.

The nature of the immune response will be discussed in more detail at a symposium of the Society for Drug Research on May 27.

Contemporary themes

Synergy of EDTA with antimicrobials in resistant enterobacteriaceae. Lack of. *Nature*, February 21, 1970, p. 763.

Gum. Prosopis Spicigera studies on. Part 1: Physico-chemical characters. *Indian Journal of Pharmacy*, November 6, 1969, p. 148.

Tablets. Estimation of mean potency and content uniformity of. A new approach. *Journal of Pharmaceutical Sciences*, February 1970. p.210.

Assay of Individual Tablets. Construction and operation of an automated dispensing analyzer for the. *Journal of Pharmaceutical Sciences*, February, 1970, p.248.

Tetramisole and Oxyclozanide in Combination (Nilzan) in the treatment of Gastro-intestinal worms, lungworms and liver fluke (*Fasciola hepatica*) in sheep, goats and cattle. *Veterinary Record*, February 21, 1970, p.222.

BUSINESS Q & A

The owner of the pharmacy where I have been employed for 22 years (I am now 61) is selling the business at present under offer. The prospective buyer will not need my services. Am I entitled to any redundancy payment from my present employer?

As a person who has been employed for over 104 weeks you are entitled to redundancy pay if your notice expires before your 65th birthday (60th birthday in the case of women). When the payment is made to you, you are entitled to a written statement showing how it has been calculated.

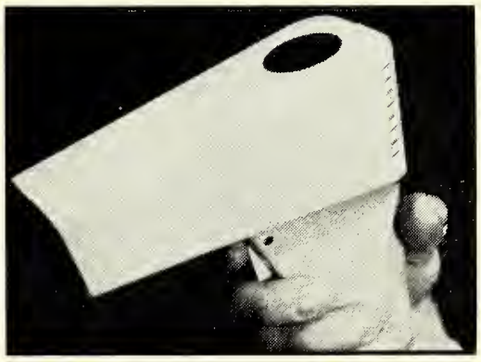
I am selling my pharmacy business but keeping the freehold premises which will be let to the new owner. There is an outstanding mortgage on the premises which I could pay off out of the sale monies. Would you advise this, or shall I retain the mortgage and invest the whole of the proceeds of sale please?

You do not mention the rate of interest which you are paying, but in any event such interest in connection with a property acquisition is allowable for tax purposes. Over the course of some years you would probably do better to retain the mortgage and invest the sale proceeds, since provided the investment is carefully carried out you can expect some growth, whereas the capital of the loan will remain unchanged subject to any repayment of capital you may make.

My wife and I are the sole directors of our pharmacy company which consists of shop and living accommodation etc. As we are both now over 60 years of age we would like to sell-up. In the event of a purchaser being found, can you indicate the probable incidence of capital gains tax on any profit that might be made on the sale?

On the sale of business assets if held personally, or shares, insofar as the underlying assets are business assets, exemption from capital gains tax on retirement is available. The exemption begins at age 60 and reaches a maximum on retirement at age 65. At 65 the exemption is on the first £10,000 of gains and this is scaled down on a time basis by £2,000 for each year that retiring age is lower than 65. It must be borne in mind that the relief extends only to business assets, that is to say assets including goodwill used for the business but excluding cash and investments. The relief is, moreover, available only where business has been carried on for 10 years or more.

NEW PRODUCTS AND PACKS



Cosmetics and toiletries

Cedar Wood foam shave

Cedar Wood have introduced a foam shave (8s 6d). Pack is a 284g aerosol claimed to be nearly twice the size of anything else on the market. It yields a thick concentrated foam perfumed with the famous Cedar Wood fragrance. The pack design is an eye-catching new paisley pattern. (Goya Ltd, 161 New Bond Street, London W 1.)

New fragrance

A new shave cream has been launched by Gillette Industries Ltd.

The product, Lemon Lime Foamy, is an aerosol shave cream (5s 8d).

Lemon Lime is a new fragrance exclusive to Foamy shaving cream, has found "tremendous popularity in Canada and the United States" say Gillette who feel confident that their new product will stimulate sales of their aerosol creams.

The aerosol shave cream market has grown rapidly over the past three years and Gillette's Regular Foamy is a brand leader with more than 35 per cent of the market.

Pack is a 150 g can. (Gillette Industries Ltd, Great West Road, Isleworth, Middlesex.)

Arden Bye-Lines

Brand-new Bye-Lines (55s) from Elizabeth Arden is an under make-up lotion which helps firm, smooth and tighten the skin. It also helps combat wrinkle-causing dryness by maintaining the moisture level in the skin. Bye-Lines should be used after thorough cleansing and toning and should be smoothed over the face with the fingertips. Pack is a frosted glass 2-oz bottle. (Elizabeth Arden Ltd, 25 Old Bond Street, London W 1.)

New Endocil range for the seventies

Intec Proprietaries Ltd, Crown House, London Road, Morden, Surrey have reformulated and re-packaged their Endocil skin-care products.

The preparations are now water-in-oil emulsions and are now known as Endocil skin beauty treatment cream and Endocil skin beauty moisturising lotion. The colour of Endocil skin beauty treatment cream has been changed to a delicate shade of blue. It should be noted that the 45g tube of Endocil beauty treatment cream and the 60g day care tinted bottle are still available in their former presentation and unchanged in formula.

The entire range of Endocil skin care products is now packaged in navy blue, gold and white.

Sundries

Pifco Go-Girl hairdryer

Believing that the 1970 trend-setting girl insists on her right to bright zingy colours, Pifco now offer an extra lightweight (12oz) travel mini-hairdryer in a colour range that includes avocado green with matching avocado zippered case. Styled in high impact plastic the Go-Girl hairdryer has a pistol grip design with an on/off switch on the handle and automatic safety cut-out in the nozzle. It fits neatly into holiday beauty bags and holdalls.

The Go-Girl Trio, a home version of the Go-Girl is also available complete with stand and plastic hood (£5 2s). (Pifco Ltd, Watling Street, Manchester 4.)

"Chemists only" hot water bottles

William Freeman have designed an entirely new group of competitively priced hot water bottles which are to be offered exclusively to chemist outlets.

Marketed under the individually registered brand names of Nu Sun, Nu Star and Nu Ray, the range is attractively presented in two-colour polythene packs carrying the brand name and slogan "Buy a good hot water bottle . . . from your chemist."

Each of the three bottles is a full size, guaranteed product distinctively styled to meet popular taste, manufactured to British Standard Specification BS 1970, and fitted with efficient heat resistant plastic screw closures. Each pack is individually colour-coded

Additional point-of-sale support is provided by a full-colour showcard for counter display, showing the individual bottles and carrying the "Buy from your chemist" slogan which spearheads the campaign. (William Freeman & Co Ltd, Staincross, Barnsley.)

British fibre

A new soft, luxurious fibre is being used for the new Meggie Wigs. Made from Teklan fibre the material is flameproof, non allergenic and can be washed in lukewarm or cold water. Meggie Wigs are offered in seven models and in seventeen colours. Each comes in a display box complete with a PVC headstand. A full colour catalogue showing the models is available from the suppliers. (Meggie Wigs division, Inter-Alia Pharmaceutical Services Ltd, 226 High Street North, London E 6.)

Supplies available to chemists

Elbeco Supp-hose support panty is now being made available in increasing quantities to chemists. Supp-hose is said to have "destroyed for ever" the notion that stockings designed to support have to be in heavy gauge and unattractive. An extensive advertising campaign is emphasising the sheerness of Supp-hose. (Personal Supports Ltd, Russell Street, Nottingham NG7 47L.)

continued over

Slimming

Bisks introductions

Fisons have introduced three new products to their range of slimfoods. New Bisks Crispbread is a Swedish brown rye crispbread that is "more filling than ordinary crispbreads" without containing any extra calories. One or two slices eaten between meals with a drink is said to satisfy hunger pangs. Pack is a 3½oz packet (2s). Bisks Crispbread Sandwich (1s 6d) is now available in two tasty new flavours — ham or chicken each sandwiched between two slices of brown rye crispbread. A meal-replacement for those who like savoury dishes: "one plus a glass of milk makes a complete meal". Individually wrapped, the handy single meal packs come in their own compact display unit. (Fisons Pharmaceuticals Ltd, Loughborough, Leics.)

Sunglasses

Polaroid UK adds two models

Two new sunglasses have been introduced by Polaroid (UK) Ltd as additions to the 1970 Polaroid sunglass collection. Designated Model 366 (60s) is a plastic-framed library style for the '70's — a masculine variation on the contemporary "aviator" theme.

Model 367 (60s) is an attractive oval-lens shape with a moderately heavy arched browline, for ladies.

Both models are available in a lightly-tinted semi-transparent frame colour, Polaroid UK term it "Shadow", surrounding the warm tan Polaroid anti-glare lens. Alternative colour for Model 366 is dark havana with a neutral grey lens, and for 367, light shell with a neutral grey lens. (Polaroid [U.K.] Ltd, Rosanne House, Welwyn Garden City, Herts.)

Diagnostics

To replace Schilling test

The Dicopac test offers a speedy diagnosis of vitamin B12 malabsorption. Unlike the Schilling test which requires a complete 24 hour urine sample, the Dicopac requires only one administration of capsules, one injection and one urine collection. Information to enable the diagnosis of pernicious anaemia to be made can be obtained in patients with renal dysfunction and in cases where the 24-hour urine sample collection is incomplete. (The Radiochemical Centre, Amersham, Bucks.)

PRESCRIPTION SPECIALITIES

NEO-CANTIL tablets and elixir

Manufacturer MCP Pure Drugs Ltd, Alperton, Wembley, Middlesex HA0 4PE
Description Pale yellow tablets and amber peach flavoured elixir. Each tablet and each 5 ml elixir contain mepenzolate bromide 12.5 mg and neomycin sulphate 150 mg
Indications Infective diarrhoea, gastro-enteritis, bacillary dysentery and traveller's diarrhoea
Contraindications Glaucoma; should be used with caution in patients with prostatic hypertrophy
Dosage Infants up to 1 year (up to 10 kg bodyweight), 2.5 ml or half tablet four times daily. Children, 1 to 5 years (20-40 kg bodyweight), 5 ml or 1 tablet two to four times daily; 6-12 years (20-40 kg bodyweight), four times daily. Adults, 10 ml or 2 tablets four times daily. 15 ml or 3 tablets may be given in the early stages if required
Dispensing diluent Water
Packs Elixir 100 ml (trade price 21s 6d); tablets 50 (35s 4d)
Supply restrictions Therapeutic Substances Act
Issued April 1970.

PALFIUM suppositories

Manufacturer MCP Pure Drugs Ltd, Alperton, Wembley, Middlesex HA0 4PE
Description Light cream suppositories, each containing dextromoramide tartrate equivalent to 10 mg dextromoramide base
Indications Control of severe pain
Dosage One suppository as required
Precautions Caution is advised in cases of hepatic insufficiency and hypotension
Packs Pack of 10 (trade price 15s 8d)
Supply restrictions PI, SI, DDA
Issued April 1970.

FE-CAP FOLIC capsules

Manufacturer MCP Pure Drugs Ltd, Alperton, Wembley, Middlesex HA0 4PE
Description Yellow and scarlet capsules, each containing ferrous glycine sulphate 450 mg (equivalent to 80 mg ferrous iron) and folic acid 350 micrograms
Indications Prophylaxis of iron and folic acid deficiencies during pregnancy
Contraindications Iron deficiency in non-pregnant patients
Dosage One capsule daily
Storage In a cool dry place
Packs Containers of 30 (trade price 7s 6d); 500 (75s 6d) and 2500 (333s 4d)
Issued April 1970.

FE-CAP C capsules

Manufacturer MCP Pure Drugs Ltd, Alperton, Wembley, Middlesex HA0 4PE
Description Yellow and orange capsules, each containing ferrous glycine sulphate 565 mg (equivalent to 100 mg ferrous iron) and ascorbic acid 300 mg
Indications Treatment and prophylaxis of iron deficiency
Dosage One capsule daily
Storage In a cool dry place
Packs Containers of 30 (trade price 8s 6d) and 1000 (200s)
Issued April 1970.

FE-CAP capsules

Manufacturer MCP Pure Drugs, Ltd, Alpe ton, Wembley, Middlesex HA0 4PE
Description Yellow and white capsules, ea containing ferrous glycine sulphate 565 n (equivalent to 100 mg ferrous iron)
Indications Treatment and prophylaxis of ir deficiency
Dosage One capsule daily
Storage In a cool dry place
Packs Containers of 30 (trade price 6s) a 2,500 (312s 6d)
Issued April 1970.

NILSTIM tablets

Manufacturer Trentham Laboratories (N tingham) Ltd, Easthorpe House, Loug borough Road, Ruddington, Nottingha NG11 6LW
Description Pale green, flat-faced tablets wi break line on one side, each containi methylcellulose 2500, 400 mgm, and mier crystalline cellulose 220 mgm, in a peppermi flavoured base
Indications Suppression of appetite; manag ment of colostomies
Dosage Appetite suppression: two tablets minutes before meals (break and swallow wi a drink). Colostomy management, as abo but volume of drink varied to suit individua requirements. The less fluid the firmer t stools.
Pack 100 (trade price 10s)
Issued April 1970.

FLAGYL COMPAK

Manufacturer May & Baker Ltd, Dagenha Essex RM10 7XS
Description Combined treatment pack co taining 21 Flagyl metronidazole tablets 200mg (white); 14 nystatin vaginal inserts (p yellow) 100,000 units, and one vaginal ins applicator
Indications Vaginitis of mixed trichomon monilial origin
Dosage One Flagyl tablet (200mg) orally th times a day for seven days, concurrent wi one nystatin vaginal insert night and morni for seven days
Shelf life One year
Pack Single Compak (trade price 20s)
Supply restrictions Therapeutic Substan Act
Issued April 1970.

ABBOCIN tablets

Manufacturer Abbott Laboratories L Queenborough, Kent
Description Yellow Filmtabs each containi 250 mg oxytetracycline activity in the fo of oxytetracycline dihydrate
Indications Infections due to oxytetracycli sensitive organisms
Contraindications Hypersensitivity to tet cyclines
Dosage 250 mg four times daily. In sev infections the dose may be doubled or trebl
Precautions As with other tetracyclines, shou be administered with great care to individu with renal or hepatic dysfunction. Staining the teeth may occur *in utero* if the expecta mother is treated after the fifth month gestation, or may be produced during tre ment of the child after birth
Side effects May include nausea, vomiting a diarrhoea. Superinfection by *Candida albic* may cause glossitis,, stomatitis or pruritus a Occasionally resistant Staphylococci may gi rise to enterocolitis. Allergic reactions a skin rashes are rare
Packs Bottles of 100 (trade price 23s) a 1000 (200s.)
Supply restrictions Therapeutic Substances A
Issued April 1970.

Introducing the Ronson Escort 2000. Five years early.

The new Ronson Escort 2000 represents a considerable advance in hairdryers. In fact it's five years ahead of its time.

For instance, instead of the old 'Low, Medium, Hot' heat control, we put in a dial with a hundred and one variations. So you're no longer stuck with temperatures someone else picked. You can choose your own.

We've also given the Escort an extra long flex. And a handy shoulder strap. So your hands will be free. And you'll be free to move around.

What's more, the Escort has comb and brush attachments. So while you dry your hair, you style your hair. And it keeps its shape. (A good hairdryer can make your hair look prettier. And prettier hair will make you look prettier.)

Lastly, we made our hairdryer a thing of beauty. We gave it a smart new hood. A nifty shape and modern colours.

The powerful motor and large fan make the Escort 2000 by far the most efficient hair dryer of its type you can buy.

We wouldn't mind betting it'll still be ahead of everyone else five years from now.

Ronson.

Introducing the Ronson Escort 2000 advertising.

Unlike most hairdryers, which only sell at Christmas, our's sell all the year round.

Which means we can afford to advertise all the year round.

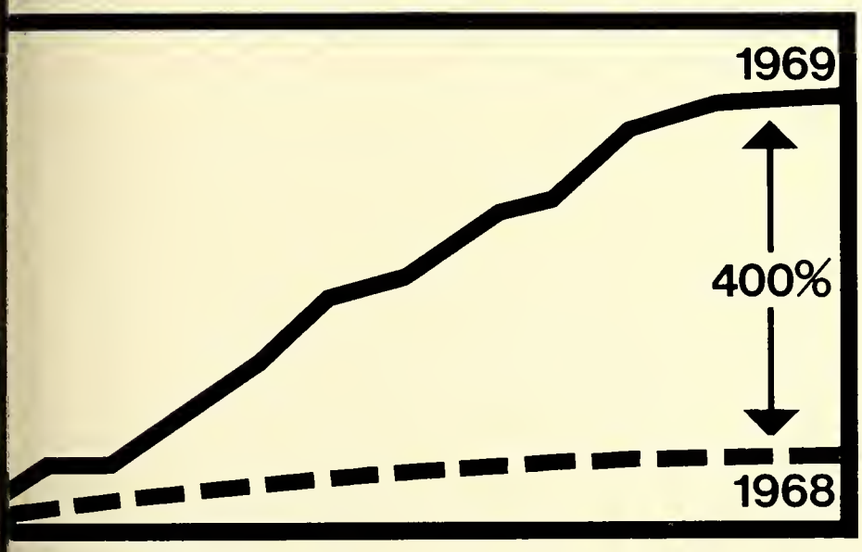
This year for instance, we'll be advertising with full colour pages in Woman, Woman's Own and She, from April to June.

new look, new range, new Silvikrin hairspra

*Three new formulations for dry, normal and greasy ha

* Beautiful new packs. * Improved hold. * Easier brush

now going national after runaway test market success.



Over 400% increase in sales in the Westward T.V. area.

Now we're going to do the same thing right across the nation.

- £120,000's worth of advertising in first three months, starting June.
- Full colour pages in all the major woman's magazines.
- 5 spots a week on every T.V. station!

Attractive introductory bonus terms.

Now Supp-hose® supports *you*

Until now the hosiery people have had all our Supp-hose support. Now the immensely profitable Supp-hose Panty, predicted to be our best-seller, is available to you. More and more doctors are recommending support hose. Supp-hose, the product *and* the advertising, is destroying for ever the idea that support stockings have to be thick and ugly.

Supp-hose Panty* gives women the full support recommended by their doctors *plus* the sheer, morale-boosting tights that their fashion-sense demands.

Do you have all the support *you* need? Or would you like some of ours—from this very special product line?

If so, get in touch with the sole agents for the Chemist and Surgical Trade:

PERSONAL SUPPORTS LTD.,
Russell Street, Nottingham NG7 47L
Telephone: 0602 75222.

*As recommended by Specialists, Doctors, Chemists and Surgical Technicians

One of four full-colour advertisements appearing in Vogue, Harper's Bazaar, Nova, Queen and Flair all this year

Supp-hose Panty has Mother-appeal! This advertisement, in colour, appears in You and your Baby, Baby Book and Mother & Baby.

ELBEO
BEAUTIFUL STOCKINGS

Supp-hose®

PROMOTIONS

cott-Energen's plans for ie slimming season

ott-Energen Foods, makers of the iergen range of products for slimmers, e embarking on an ambitious promo- onal programme throughout the main ring/summer slimming season, from now ıtil July.

Crispbreads, which accounted for some million in total turnover in 1969, are ing up-dated for the seventies by Ener- n, who have re-packed the wheat and e starch reduced varieties to bring them to line with the rest of the range. voury cheese crispbread is also being cked in the spring drive.

A provocative national magazine and ess advertising campaign for the three rieties is under way and continues until e end of June. Theme of the campaign "Energen helps you lose it like a lady." icking the advertising will be special iits with headboards illustrating the lvertising to merchandise Energen Crisp- eads through the pharmacy.

A new Energen product becoming avail- ble in May is an economy pack of iergen starch reduced rolls — 36 rolls r 5s 10d. The only alternative size ailable from May will be the 12-roll ck selling at a maximum recommended ice of 2s 4d. An initial trade bonus will available to chemists on the new -roll pack.

Rolls are Energen's longest-running pro- ct, established in 1916, and they have e highest unprompted consumer aware- ss rating of any product in the Energen ıge. (Scott-Energen Foods Ltd, Cerebos ouse, Victoria Road, London NW 10.)

hick's current hairdryer trade-in is pported by colourful point-of-sale terial. Shown here are the Consolette d beauty salon models, "topped-off" h the trade-in value cards and window- 's. (Schick Electric Ltd, Billingshurst, ssex.)

ld Spice display competition

April 15, all chemists stocking Old ice products will be sent a brochure ntaining the rules of the window display competition for 1970. They will also receive a three-dimensional Old Spice display unit, a window banner and a postcard for entry application.

On receipt of the application the Old Spice manufacturers are mailing the contestant a gift of a Stanley Lifeguard Yellow steel rule, a poster and a model sailing ship. The contestant is then fully kitted to go ahead with his window display. After submitting a photograph of his display, the contestant is then automatically sent another gift of a polished Silver Oyster spiked carving dish, and his entry is acknowledged by return of post. Judging of the photographs will take place on July 15.

There will be two first prizes of a 17-day holiday in India. The northern and southern winners, each accompanied by a companion will enjoy first-class jet plane travel from London to Delhi and back by Air-India.

The holiday includes sightseeing tours by chauffeur-driven limousines, staying in luxury hotels and viewing such wonders as the Taj Mahal, Mt Everest seen from Katmandu and the temples of Benares.

Two northern and two southern winners will each receive, as second prizes, a Kenwood diswasher A1212. Each third prize winner — 100 of them — will receive a wine rack containing a dozen bottles of wine, specially selected and supplied by Grants of St James's. (Shulton (Great Britain) Ltd, Brompton Road, London SW 3.)

Izal's £50,000 campaign

Izal are spending £50,000 on an advertising campaign to get the Zal disinfectant message to the housewife. For the first time Izal disinfectant Zal will be advertised in women's magazines. The following will be used — *Woman, Woman's Own, Woman's Weekly, Readers' Digest, Family Circle, Woman's Realm, True Romances, True Story, Woman's Story, My Weekly, People's Friend, Woman and Home, She, My Home, Mother, Annabel* and *Good Housekeeping*. (Izal Ltd, Thorncliffe, Sheffield S30 4YP).

Ronson attack wet shaving again

Following up last year's hard-hitting dry shaver advertising campaign, Ronson are developing a further campaign in the *Daily Mirror* with five large spaces between April 15 and May 27.

Ronson claim to be the "first electric shaver manufacturers to be in a strong enough position to challenge the wet shaver market head on." (Ronson Products Ltd, Randalls Road, Leatherhead, Surrey.)

Carnation's summer programme

Carnation corn caps will as usual be advertised in leading women's journals and national Sunday newspapers from April to August, directing customers to chemists.

Promotional aids still available include a group counter wire display dispenser, and a small wire display piece for Carnation corn caps which occupies virtually no counter space as other items can be displayed on the flat base below the hanging wallets.

Two new aids are offered, one is a

self-adhesive window sticker, brightly printed both sides, 8½ x 4in, showing an eye-catching footprint on one side and a foot and a Carnation corn cap wallet on the other.

The other new aid consists of a rotating spiral of 7 in-wide aluminium foil printed red and green "End corn agony, Use Carnation Corn Caps." This can spiral from counter to ceiling, from floor to ceiling or the full window length. Moving features of this nature are known to attract attention, not only to themselves but also to the items in their vicinity, encouraging impulse purchases. (Cuxson, Gerrard & Co Ltd, Oldbury, Warley, Worcs.)

Consumer offers

☐ Lentheric are offering a 12cc bottle of their new bath foam with 1oz Tweed bouquet for the price of the fragrance alone. (Lentheric Ltd, 17 Old Bond Street, London W 1.)

☐ Full retail cash margin is retained with special "1s-off" economy, and "6d-off" large, Ingram lather shaving cream packs. The brushless is also offered at "6d-off", bringing recommended prices to 4s. 3s 1d and 3s 1d respectively. (Bristol-Myers Ltd, 17 Stratford Place, London W 1.)

☐ Packets of Lilia 12's towels are being overprinted with an offer of 1s off Mum Rollette. The offer closes on April 24. (Lilia-White (Sales) Ltd, Charford Mills, Birmingham 8.)

ON TV NEXT WEEK

Ln = London; M = Midlands; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands

Askit: Sc, B, G
Aspro Soluble: All except U, E
Imperial Leather soap: All areas
Lempak: Ln, M
Steradent: All except So, A, We, E, CI
Trufood baby milk: M, Lc, Y, So
Vosene: All except Lc, E, CI

TRADE NEWS

Casual hair colours

The Toni Co, Great West Road, Isleworth, Middlesex, are now introducing four new fashion shades in their permanent colourant Casual hair colour (9s 2d). Chosen to coincide with fashion trends, they are as follows: Honey Gold, a honey blonde shade; Bianca Blonde, a light ash blonde; Silken Beige, a very pale ash blonde and Warm Cognac, a golden brown.

This brings the total number of shades in Casual Hair Colour to thirteen, five blonde shades, seven browns, plus black. For the launch period the new shades will be in special packs flashed with the words "new fashion shade."

Eleven altogether

Outdoor Girl have added a number of new shades to their plain (2s 6d) and pearl (4s 6d) nail polish. The new "plains" are Baby Pink, Candy Floss, Cherry Flip and Apricot Flip. The "pearlies" are Iced Pink, Raspberry Mousse, Pink Fantasy, Sugar Almond, Caramel Peach, Spun Coral and Apricot Sherbert. Details are available from Girl Cosmetics Ltd, Surbiton, Surrey.

Out of stock

E. R. Squibb & Sons Ltd, Regal House, Twickenham, Middlesex regret that Fungilin oral suspension will be out of stock for a period, probably in excess of two months. That is due to a worldwide shortage of certain raw materials, necessitating a full re-formulation and stability programme. Squibb emphasise that any stock that has been released to pharmacists, practitioners or hospitals is of perfectly good quality and that for those patients requiring oral antifungal treatment Nystan oral suspension and Fungilin lozenges are suitable alternatives.

New pack

As from April 1, A. H. Robins Co Ltd, Redkiln Way, Horsham, Sussex, are listing a 500 sale pack of their vitamin preparation Allbec with C (255s).

LP record offer

Cyanamid of Great Britain Ltd, Bush House, Aldwych, London WC 2, point out that the validity of the Miss Breck LP record offer has time expired but Cyanamid are continuing to honour applications. They suggest that retailers should contact their Cyanamid representative if they are holding stocks of that special pack offer.

New aerosol can-forming process

Aerosol cans, with a one-piece body and integral base, are now being produced on a pilot scale by the Metal Flo process by Tube Investments, Bridgewater House, Cleveland Row, St James's, London, SW 1.

Absence of side and base seams reduces corrosion and leakage hazards.

A standard cone is seamed on the top in the conventional manner. The aerosol can may be printed in up to four colours on a base coat, giving a much improved external appearance and the interior can be spray-lacquered if required.

Tube Investments stress that the present operation, at an experimental plant in Coventry, is of a pilot nature and that it is not yet ready to announce further plans. The limited production has been contracted to aerosol fillers collaborating in the development.

Bonus offers

Macdonald of Manchester, Portland Mill, Ashton-under-Lyne, Lancs. Silcot sanitowels sizes 1 and 2. Bonus of 9 free packets on 3 cases, 15 free packets on 5 cases and multiples. Plus normal quantity terms. (Until May 16.)

Cuxson Gerrard & Co Ltd, Fountain Lane, Oldbury, Warley, Worcs: Carnation foot comforts. Special parcel includes 12 wallets Carnation corn caps, as bonus.

William Freeman & Co Ltd, Staincross, Barnsley, Yorks. Nu Sun, Nu Star, Nu Ray and Suba Seal hot water bottles. 5 per cent. (Until June 30.)

Pharmaceutical Specialities (May & Baker) Ltd, Dagenham, Essex. Anthical cream 25g, Anthisan cream 25g and Avomine tablets 10. Ten invoiced as nine. (April 1-August 31.)

Fulford Williams (International) Ltd, Cornwall Road, Hatch End, Pinner, Middlesex. Snug denture cushions. 12 invoiced as 11. (Until May 31.)

TRADE MARKS

Applications advertised before registratio
'Trade Marks Journal' March 25
No. 4778

Keracolor, 937,994, by Eugene-Gallia S.A., Pa 9, France. For soaps, perfumes, non-medicat toilet preparations, essential oils, cosmetics, h lotions, colouring and tinting preparations for t hair, depilatory preparations and toilet articles

Vitawig, 939,475, by Charles Alexander & Co L West Molesey, Surrey. For preparations for t in cleaning wigs, postiches, half-pieces a assemblages of false or real hair (3)

Femfresh Gold (device), 915,888, by Gree Young & Co. Ltd, London W 1. For deodora and anti-perspirants; medicated liquid preparatio impregnated into pads, cloths or tissues, for ph maceutical or sanitary purposes, sanitary towe sanitary pads and sanitary tampons, medica creams and medicated powders; pharmaceuti substances; medical and surgical plasters, mater prepared for bandaging; and disinfectants, all f female personal use (5)

Azthimon, 925,528, Chemical Industrial & Pharm ceutical Industries Ltd, Bombay 8, India. F pharmaceutical preparations and substances human and veterinary use (5)

Coolfem, 926,269, by Green, Young & Co L London W 1. For medicated liquid preparatio impregnated into pads, cloths or tissues, sanita towels, sanitary pads, sanitary knickers and sa tary tampons; medicated creams and medica powders; pharmaceutical substances; medical a surgical plasters, material prepared for bandag and disinfectants; all for female personal use (5

Myotox, B932,024, by Fisons Ltd, Felixsto Suffolk. For disinfectant; preparations for kill weeds and destroying vermin; pesticides, herbicid fungicides, insecticides (5)

K-Lo-Eg, B936,022, by Jeremiah Milner, Liv pool. For pharmaceutical preparations and s stances.

Lilt, 939,416, by Procter & Gamble Ltd, N castle upon Tyne. For medicated preparations the bath; and deodorants (5)

Xylofilm, 939,855, by Astra Chemicals Ltd, W ford, Herts. For gelatinous films soluble saliva, and containing a local anaesthetic for plication to mucous membranes (5)

Kolerest, 940,020, by Bristol-Myers Co, N York 10020, USA. For pharmaceutical and m cinal preparations and substances, all for reduc the cholesterol level in the bodies of human bei and animals (5)

Rondec, Trozim, 940,569-70, **Zumaril,** 948,680, Abbott Laboratories, Chicago, Illinois, USA. pharmaceutical, veterinary and sanitary substa (5)

Brospamin, 940,571, by Abbott Laborator Chicago, Illinois, USA. For pharmaceutical parations containing amines (5)

Sterets, 941,931, by Prebbles (Medical) Ltd, Li pool. For pharmaceutical, veterinary and sani preparations and substances (5)

Carburid, 943,983, by Pharmacia AB, Upps Sweden. For pharmaceutical preparations (5)

Tavegil, 947,867, by Sandoz Products Ltd, H forth, Leeds, Yorks. For pharmaceutical prod (5)

Villadeste, 924,029, by Farchy-Marchesi, Mi Italy. For perfumes, cosmetics and non-medic toilet preparations (3)

I am loved (device), B925,402, by Helzberg's mond Shops, Inc, Kansas City, Missouri, U For cosmetic preparations and non-medicated t preparations (3)

Big Man, 937,035, by A. J. Siris Products Lanchester, co Durham. For non-medicated t preparations, non-medicated lotions for use shaving, talcum powder for toilet use, hair loti hair lacquers, essential oils and toilet articles, for use by men (3)

Only Love, 937,455, by Studio Cosmetics Havant, Hants. **Lilt,** 939,415, by Procter & Gam Ltd, Newcastle upon Tyne. **Gigolo,** 939,842, British-American Tobacco Co Ltd. For perfu non-medicated toilet preparations, cosmetic parations, dentifrices, depilatory preparations, t articles, shampoos, soaps and essential oils etc

MARKET NEWS

Price movements in some vitamins

London, April 1: The week has been quiet in all markets because of the Easter holidays. Among pharmaceutical chemicals there were higher rates quoted for nicotinic acid (up ninepence kg) and nicotinamide (up one shilling kg). Calcium pantothenate was marked up by an amount varying between 3s 6d and 7s 6d kg according to quantity. The schedules for sodium pantothenate and *d*-panthenol have been amended downwards for quantities over 1 kg.

Pepper and turmeric were easier. Sarsaparilla was down by one penny lb. Peru balsam was advanced by sixpence lb on former shipment offers. Cascara was nominal on the spot as was styrax. White quill was 5s cwt up for prompt delivery.

A Treasury Order (SI 1970 No. 463) when it came into operation on April 2, temporarily exempted from import duty crude barytes and the chemicals n-propyl acetate and tri (nonafluoro-n-butyl) amine.

Pharmaceutical chemicals

Ascorbic acid: (Per kg) 1-kg 31s; 50-kg 25s. Coated plus 1s 6d; **Sodium ascorbate** plus 4s 6d.
Atropine: (500-g lots per kg) alkaloid and methobromide 1,304s; methylbromide 1,284s; sulphate 1,058s.
Benzocaine: 50-kg lots 27s 4d kg.
Caffeine: (50-kg) Hydrate BP 33s kg.
Calciferol: Above 5-kg lots 3s 3d per g.
Calcium pantothenate: 100s kg.; 25-kg. 94s kg.
Cantharidin: £75 per 100 g.
Carotene: Suspension 20 per cent 334s 6d kg.
Cortisone: Acetate 4s 6d. **Hydrocortisone** acetate or alcohol 4s 6d.—all per g.
Cyanocobalamin: Up to 200-g lots 42s per g.
Digoxin: 10-g lots are 41s per g.
Ferrous phosphate: In kegs 7s 11d kg.
Glucose: (Per ton) monohydrate; powder £79; anhydrous £150 10s; liquid 43° Baume, £62 (5-drum lots).
Glycerin: BP £250 cwt in 5-cwt drums, £257 in 6-lb tins. Technical grade less 5s cwt.
Hydroxocobalamin: 105s per g.
Hyoscyamine sulphate: 1kg £55 10s.
Menaphthone: 100-kg lots £6 kg; **Aceto menaphthone**: 112s 6d; **manapthone sodium bisulphite** (vitamin K:) 72s 6d.
Mersalyl: Acid 275s per kg; sodium 335s.
Nicotinamide: (Per kg) 1-kg 34s 6d; 50-kg 29s kg.
Nicotinic acid: 1-kg 30s; 50-kg 24s 6d kg.
D-Panthenol: 180s kg; 5-kg 170s kg.
Potash sulphurated: BPC, 1959, 8s 10d kg in 50-kg drums.
Potassium acetate: (Per lb) 1-cwt lots 3s; 5-cwt 3s 8d; 10-cwt 2s 6d.
Potassium acid tartrate: BPC £356 per 1,000 kg.
Potassium bicarbonate: BP powder 110s cwt in 1-4 cwt lots; 105s cwt for 5-cwt and over.
Potassium carbonate: 50-kg kegs 6s 7d per kg.
Potassium chloride: Pure 50-kg sacks, 3s 7½d per kg.
Potassium gluconate: BPC, 1-ton lots 14s lb.
Potassium hydroxide: (Per kg), Pellets, BP 9s 6d; sticks, ½-kg in bottles 30s 10d; technical flake 4s 5½d.
Potassium permanganate: BP in 1-cwt lots 2s 0¾d per lb; technical 218s 7d per cwt; 1-ton lots 217s cwt.
Potassium phosphate: BPC 1949, 50-kg kegs of powder 9s kg; granular 9s 6d.
Potassium sulphate: BPC '49 1s 2d lb.
Potassium thiocyanate: 50-kg lots 14s 7d per kg in kegs.
Pyridoxine: (Per kg) 170s; 5-kg tin 167s kg. 25-kg drum 165s.
Quinidine: sulphate 21s 8d per oz for 1,000-oz lots. Alkaloid 17s oz (500-oz).
Riboflavine: (kg) 5-kg lots 160s; 25-kg 157s 6d.
Santonin: Prices nominal.
Sodium bicarbonate: BP £22 8s per metric ton for 8-ton lots in 1-cwt bags.
Sodium chloride: Vacuum dried 183s 6d per metric ton in paper sacks for 6-ton lots, delivered London.
Sodium fluoride: 50-kg kegs 10s 4d kg.
Sodium formate: BPC 1934 6s 8d in 50-kg lots.
Sodium gluconate: Pyrogen-free 500-g 240s per kg; refined £442 metric ton.
Sodium metabisulphite: Powder 1s 11d kg in 50-kg sack.
Sodium nitrate: BPC, 50-kg kegs 6s 2d per kg.
Sodium pantothenate: 125s kg; 5-kg 122s kg.
Sodium perborate: (Per ton) **tetrahydrate** (minimum 10 per cent. available oxygen) £144 8s, in kegs; £136 18s in bags; **perborate monochydrate** (15 per cent. available oxygen) is £313 4s.
Sodium percarbonate: (Per ton). £173 15s in kegs (bags £7 10s per ton lower) for minimum 12 per cent available oxygen.
Sodium phosphate: BP acid, fine crystal 5s 7d kg.
Sodium potassium tartrate: BPC £268 per metric ton.
Sodium salicylate: 9s 1½d kg for 1,000-kg lots.
Sodium sulphate: BP from £30 to £35 per metric ton as to crystal. BP exsiccated £58 10s ton.
Sodium sulphite: 4-ton lots; photo quality, £31 12s 6d per ton in bags.
Sodium thiosulphate: in 4-ton lots £40 per metric ton ex works.
Strychnine: (100-oz) alkaloid 7s oz; sulphate and hydrochloride 6s.
Sulphur: (ton) precipitated £130; roll £40; sublimed £85.
Tartaric acid: 1,000-kg, in bags delivered £383.
Theobromine alkaloid: 25s 11d per kg cif.
Theophylline: (50-kg lots) BP 39s 3d per kg; hydrate 38s 3d and aminophylline 28s 3d per kg.
Thiamine: (Per kg) hydrochloride 1-kg tin 117s; 5-kg 115s 25-kg 113s. The mononitrate is 121s; 117s and 115s for similar quantities.
Urea: BP £57 ton: technical £38.
Vitamin A: Acetate and palmitate up to 10,000 million international units: 2½ per m.i.u.; 10-15,000 m.i.u. 2¼d.
Vitamin D: Powder for tableting, 850,000 i.u. per g. 155s per kg. Crystalline see under calciferol.
Vitamin E: (kg) 10-100 kg lots. 244s; 25 per cent dry powder 97s.

Crude Drugs*

Balsams: (Per lb) **Canada**: 33s 6d. **Copaiba**: 10s 6d spot. **Peru**: 15s 3d spot; 14s 9d, cif. **Tolu**: BP 14s genuine as imported 41s 6d cif.
Cardamoms: Alleppy greens 41s lb, cif. Prime seed 62s 6d, cif. Tanzanian for shipment, 24s 9d, cif, net shipping weights.
Cascara: Nominal.
Pepper: Sarawak white 4s lb spot; 3s 8d, cif; black 3s 4d spot; 2s 11d; cif.
Sarsaparilla: Spot 5s 3d lb, shipment 5s, cif.
Seeds: (Per cwt) **Anise**: Chinese star unselected 175s, Spanish green 255s both duty paid. **Caraway**: Dutch 177s 6d **Celery**: Indian spot £121 new crop July-August 400s, cif. **Coriander**: Moroccan 95s spot; shipment 92s cif. **Cumin**: Chinese 160s; Iranian 165s, both duty paid. **Dill**: Chinese 125s duty paid; shipment 92s 6d, cif (50-kg). **Fennel**: Chinese 115s (50-kg); 95s cif. **Fenugreek**: Moroccan 74s and 62s 6d, cif. **Mustard**: English 50s to 90s as to quality.
Squill: White 275s cwt spot.
Styrax: Spot nominal; 22s 6d, cif.
Turmeric: (cwt) Madras finger 300s spot; shipment 240s, cif.
Witch hazel leaves: 5s lb spot; 4s 10d, cif.

Essential and expressed oils*

Almond: Imported 5s lb spot.
Amber: Rectified spot 2s 6d per lb.
Anise: Chinese 15s 6d lb spot; 14s 6d, cif.
Bay: 52s 6d spot; 49s, cif.
Bergamot: New crop top grade 88s lb.
Birch tar: Rectified 16s lb spot.
Bois de Rose: Brazilian 40s 9d kg spot; 38s 6d, cif.
Buchu: Nominal.
Cade: Spanish 3s lb, drum lots.
Cajuput: Spot from 10s to 12s lb.
Camphor, white: 7s 3d kg, duty paid; 6s 6d, cif.
Cananga: Java 24s lb.
Caraway: Spot 55s lb; English 80s.
Cardamom: Indian 525s per lb English 1,930 kg.
Cassia: 80-85 per cent; 20s lb 19s, cif.
Castor: BP £200 ton naked ex mill.
Cedar: Leaf 60s lb; wood African 7s 6d; American 13s 6d.
Celery: Prices nominal.
Cinnamon: English distilled 52s oz; Ceylon leaf 14s 6d lb; Seychelles leaf rectified 19s.
Citronella: Ceylon 6s 9d per lb spot; 6s 3d, cif. Chinese 7s 6d spot and shipment.
Clove: (lb) Madagascar leaf 11s 3d in bond; 11s cif. English distilled bud £16 kg.
Cod liver: BP (45-gal drums) 12s per gal; veterinary from 9s 10d to 10s 9d.
Coriander: From 45s per lb spot.
Cubeb: English distilled 100s per lb.
Cumin: English from 120s lb; imported from 100s.
Dill: BP 52s 6d lb spot.
Eucalyptus: Chinese 80-85 per cent 12s kg in bond; 10s 9d, cif.
Fennel: Spanish sweet 13s 6d lb.
Geranium: Bourbon 110s lb.
Ginger: (per lb) Indian 365s; Chinese 80s nominal; Jamaican 175s.
Juniper berry: English 250s lb; imported from 30s.
Lavandin: French 30-32% 24s lb.
Lavender: French 40-42% 50s lb.
Lavender spike: Spanish 24s 6d lb.
Lemon: Spot 35-55s lb; Sicilian new crop firm at from 68s to 76s, c and f, as to quality.
Lemongrass: Spot 70s kg; 60s, cif.
Nutmeg: East Indian 45s lb; West Indian 80s; English distilled 125s.
Olive: Spot, £335 per ton ex wharf duty paid. Spanish for shipment £285-290 metric ton fob; Moroccan-Tunisian, no offers.
Palmarosa: 205s kg spot; 175s, cif.
Patchouli: Spot 26s to 27s 6d per lb duty paid; shipment 23s to 25s, cif.
Pennyroyal: Spot 16s 6d lb.
Peppermint: (lb) *Arvensis*. Chinese spot 16s; 15s 11d, cif. Brazilian spot 15s 6d; shipment 15s, cif, American Piperita 35s 6d to 40s cif.
Petigrain: Paraguay Spot 19s lb; 18s cif.
Pimento: Leaf spot 25s to 30s lb; berry 32s 6d.
Pine: *Pumilionis* 15s 6d to 17s 6d per lb; *sylvestris* 11s; *abietis* 20s.
Rosemary: Spanish 11s 9d lb, spot.
Sage: Spanish 17s 6d per lb.
Sandalwood: Mysore spot 285s kg. East Indian for shipment 280s, cif.
spot 61s 6d per kg; shipment 59s, cif.
Spearmint: American 52s lb; 34-35s, cif. Chinese spot 61s 6d per kg; shipment 60s, cif.
Vetivert: Bourbon, spot, 100s per lb.

**Prices obtained by importers or manufacturers ex warehouse for bulk quantities.*

FROMENT
STABILISED PURE WHEAT GERM
A NOURISHING AND HEALTH-GIVING FOOD FOR ALL THE FAMILY
Well advertised. Finest Value.
Packed in 3 sizes-Don't be without FROMENT when your customers ask for wheat germ
SOLE MANUFACTURERS: JOHN H. HERON LTD., HOOK ROAD MILLS, GOOLE. TEL 2153/4

COMING EVENTS

Sunday April 5

Sherwood Region, Pharmaceutical Society, Main Lecture Theatre, T1, University of Nottingham, at 10 a.m. Conference on "Whither Pharmacy." Speakers include Professor M. W. Partridge, head of department of pharmacy, Nottingham University, N. Herdman, Pharmitalia (UK) Ltd, E. J. Fitchett, chief pharmacist, Leicester Royal Infirmary, A. Howells, president of the Society, J. R. Phillips, general practice, J. M. T. Ross, chief pharmacy superintendent, Boots Ltd and J. Wright, secretary and manager, National Pharmaceutical Union group.

Monday April 6

Chemical Society and **Royal Institute of Chemistry,** Edinburgh. Joint annual meeting. Until April 10.

Colchester Branch, Pharmaceutical Society, Post-graduate centre for Medical and Allied Sciences, Essex County Hospital, Colchester, at 8 pm. Annual meeting.

Northampton Branch, Pharmaceutical Society, Cripps Medical Centre, Northampton General Hospital at 8 pm. Annual meeting followed by wine and cheese supper.

Pharmaceutical Society of Great Britain, Department of Pharmacy, Chelsea College, Manresa Road, London SW 3, at 10 am. Postgraduate school on absorption, distribution and metabolism of drugs. Until April 10. An exhibition of scientific instruments is being held in conjunction with the course April 7-9. Admission to exhibition free.

Retail Alliance, Corn Exchange, Dorchester, at 7.30 pm. Decimalisation meeting.

Retail Alliance, Hull Centre Hotel, Paragon Street, Hull, at 7.30 pm. Decimalisation meeting.

Tuesday April 7

Ayrshire Branch, Pharmaceutical Society, Eglinton Arms Hotel, Irvine, at 7.30 pm. Annual meeting and speaker from NCR on "Decimalisation — be prepared."

Dispo 70 (Disposables Exhibition), Mount Royal Hotel, London W 1. April 7-9.

East Metropolitan Branch, Pharmaceutical Society and West Ham Association of Pharmacists, Medical Education Centre, Whipps Cross Hospital, Leytonstone, London E 11, at 8 pm. Annual meetings.

North Staffordshire Branch, Pharmaceutical Society, North Staffs Medical Institute, Hartshill Road, Hartshill, Stoke-on-Trent at 7.45 pm. Film evening.

Retail Alliance, Grosvenor Hotel, Haversham, at 7.30 pm. Decimalisation meeting.

Retail Alliance, Free Trade Hall, Manchester, at 7.30 pm. Decimalisation meeting.

Stockport Branch Pharmaceutical Society, Research Laboratories, Imperial Chemical Industries Ltd, pharmaceuticals division, Alderley Park, Macclesfield at 8 pm. Professor F. E. Camps on "Common domestic poisons."

Wednesday April 8

Scottish Pharmaceutical Federation and **National Pharmaceutical Union,** St Enoch Hotel, St. Enoch Square, Glasgow C 1. at 2.15 pm. Management seminar: "Money and motives." Fee £7 7s.

Medway Branch, Pharmaceutical Society, Royal Star Hotel, Maidstone, at 7.30 pm. Dinner and dance.

Retail Alliance, College of Technology, Luton, at 7.30 pm. Decimalisation meeting.

Thursday April 9

Bournemouth Branch, Pharmaceutical Society Postgraduate Medical Centre, Royal Victori Hospital, Boscombe, at 7.30 pm. Dr E. S Foote, on "Psychotropic Drugs."

Manchester and Salford Branch, Pharmaceutical Society, Boyd House, Victoria Park Manchester, at 8 pm. Annual meeting.

Bedfordshire Branch, Pharmaceutical Society Halfway House, Dunstable, at 7.30 pm Annual dinner and dance.

Retail Alliance, Moor Lodge Hotel, Branston Lincolnshire, at 7.30 pm. Decimalisatio meeting.

Retail Trades Education Council, St Jame Hotel, Buckingham Gate, London SW1 Commodity course for sales staff: "Sellin cosmetics."

Friday April 10

Anglia Region, Pharmaceutical Society School of Pharmacy, University of London Brunswick Square, London WC1, at 7.30 pm Lecture by Dr P. M. Wright on "Drug Addi tion."

Courses and conferences

British Society of Perfumes and **Society o Cosmetic Chemists of Great Britain,** Gran Hotel, Eastbourne, April 20-22. Joint sym posium on perfumery.

Industrial Training Exhibition and Symposium, Belle Vue, Manchester, May 19-2 Organisers: John Clarke (PR) Ltd, St Jam House, 44 Brazennose Street, Manchest M2 5AP.

Society of Cosmetic Chemists, Piccadil Hotel, London W 1, October 6. Joint meetin with American Society of Cosmetic Chemis on "New developments in lanolin and i derivatives." Details from Mr J. M. Blak way, c/o Society of Cosmetic Chemists, 5 Kingsway, London WC 2.

First class pharmaceuticals, tailor-made packaging, competitive prices and on-the-dot deliveries.

The Cartwrights Service.

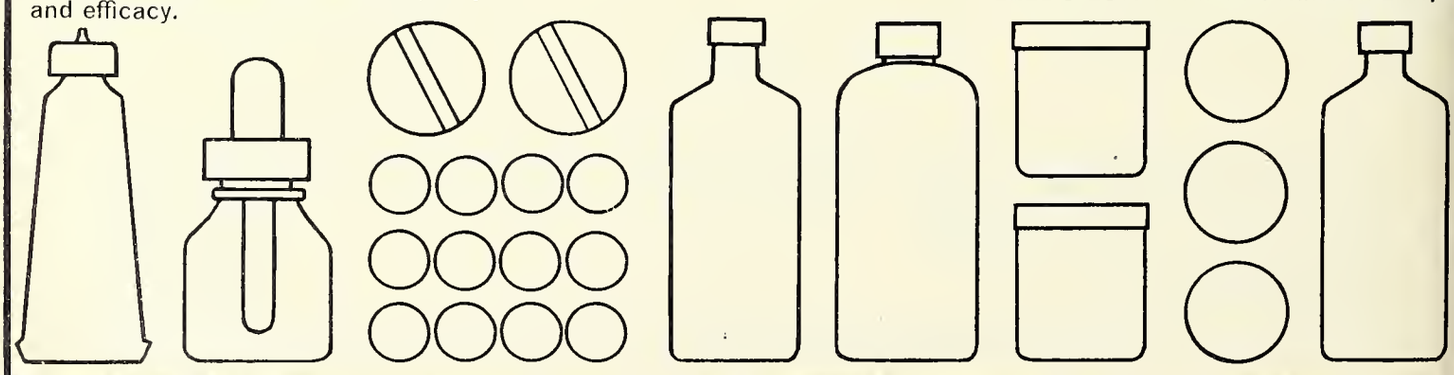
Cartwrights manufacture a full range of pharmaceutical powders, tablets, ointments, lotions and creams.

With modern plant and stringent analytical control, they manufacture them to the highest standards of purity and efficacy.

Cartwrights also package the full range. To customer specifications as required.

That's the Cartwright's service. More about it from:

Cartwrights
(RAWDON) LIMITED.
Lakeside Laboratories, Rawdon,
LEEDS LS19 7YA. Tel: Rawdon 2143/6.



The touch of REAL Beauty

Velouty
POWDER CREAM

In shades of Ivory, Natural, Ochre, Peach. Sungold, Apricot, Rachel.

Suggested Retail Prices:

TUBES No 2 2/2 each (Trade 12/4 doz.)
TUBES No 3 3/8 each (Trade 20/4 doz.)
PLASTIC JARS 6/5 each (Trade 37/- doz.)

The ALL-IN-ONE Make up.

A complete modern beauty treatment.

FROM YOUR USUAL WHOLESALER OR DIRECT FROM

DIXOR LTD.

ST. LEONARD'S RD, MORTLAKE SW14

The Triangle Trust helps people of the Pharmaceutical Industry

The Triangle Trust 1949 Fund is an independent charitable trust whose main purpose is to give assistance with education expenses or to relieve hardship or distress for people, and their dependents, working in the pharmaceutical industry in Britain and the British Commonwealth.

The Trustees will consider sympathetically any applications for assistance, beyond the scope of an employer's responsibilities, concerning education or training at recognised centres of study for general or special subjects, including music and the arts.

For additional information, or to apply for assistance, write to:

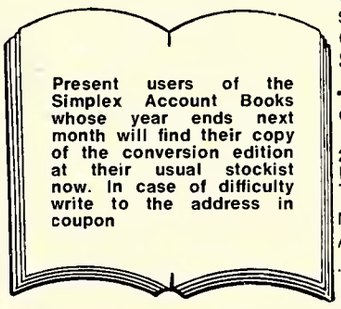
The Secretary, Dept CD
The Triangle Trust 1949 Fund
Clarges House, 6-12, Clarges Street
London W1Y 8DH

ACCOUNTING HEADACHES?

Will your present account books become obsolete when D-Day arrives? Simplex Account Books are now ruled to allow accounting under the present system or by decimals!

SIMPLEX account books make it easy work!

Simplex Account Books are especially designed for fast, simple book-keeping. For small businesses and shopkeepers, accounting takes only minutes a week! Pages contain headings for daily takings, bank payments, weekly expenses and accounts paid. A summary section allows you to see weekly trading figures at a glance. Approved by accountants and H.M. Commissioners of Inland Revenue.



Send now for **FREE** leaflet and name and address of your nearest stockist.
Or buy direct from us **POST FREE.** Send **15s. 6d.** to:

George Vyner (Distributors) Ltd., (Dept. CD),
2 & 4 Woodhead Road, Honley, Nr. Huddersfield, Yorks.
Tel: Huddersfield 62200.

NAME .....
ADDRESS .....
.....

CLASSIFIED TEL: 01-240 0855

HOSPITAL APPOINTMENTS

BARNET GENERAL HOSPITAL
Wellhouse Lane, Barnet, Herts.
Pharmacy Technician I

required for modern Group Pharmacy. Whitley Council salary. Apply to Group Pharmacist.

ROYAL INFIRMARY OF EDINBURGH
Senior Pharmacist

to take charge of Quality Control Laboratory. Main duties relate to Quality Control of tablets, surgical dressings, haemodialysis fluids and sterile solutions. Modern well-equipped laboratory in Category V Teaching Hospital. Excellent opportunity for gaining wide experience in Hospital pharmacy. Commencing salary £1,446 to £1,801 (subject to confirmation). Apply giving full details to Personnel Officer.

ST. JAMES' HOSPITAL
BALHAM, LONDON, S.W.12.
SENIOR PHARMACIST

required at above busy general hospital of 589 beds, for Category 5 Group Department. Large well equipped department providing full range of pharmacy services, including quality control. Adequate supporting and ancillary staff are employed and successful candidate would be encouraged to attend courses as appropriate. Friendly atmosphere and easily accessible to tube and main line stations. Preliminary enquiries welcome. Detailed applications, naming two referees to Hospital Secretary. (01-672-1222).

BARNET GENERAL HOSPITAL
Wellhouse Lane, Barnet, Herts.

Senior Pharmacist required in Group Pharmacy of Category V hospital. Whitley Council salary plus London Weighting. Pleasant modern comprehensive pharmacy. Apply to Group Pharmacist.

HAMMERSMITH HOSPITAL AND THE ROYAL POSTGRADUATE MEDICAL SCHOOL
Du Cane Road, London, W12.
LOCUM PHARMACIST

required at above post graduate teaching hospital, mid April for several weeks. Salary £30 3s. per week. Applications to Chief Pharmacist.

ROYAL INFIRMARY OF EDINBURGH
PHARMACISTS

1. Basic Grade providing excellent experience in all aspects of Hospital pharmaceutical work.
2. Basic Grade for duties including investigation of ward pharmacy procedures.

Modern well-equipped Pharmacy in Category V Teaching Hospital (1,350 beds). Staff are encouraged to engage in research and development. Salary according to previous professional experience within the scale £1,325 to £1,665, subject to confirmation plus qualification allowance and additional pay for evening clinics and week-end duties. Apply Personnel Officer.

ST. WOOLOS HOSPITAL, NEWPORT, MON. (316 beds)
ST. LAWRENCE HOSPITAL, CHEPSTOW (202 beds)

A senior pharmacist is required each hospital. New salary sca recently agreed by Whitley Counc Each hospital is Category III ar provides useful experience. App quoting two referees and post pr ferred to Group Secretary, 64 Card Road, Newport, Mon.

ILFORD AND DISTRICT HOSPITAL MANAGEMENT COMMITTEE
KING GEORGE HOSPITAL,
Eastern Avenue, Newbury Park, Ilford, Essex.
DEPUTY CHIEF PHARMACIST

required. Whitley Council salary a conditions of service. Apply to Gro Secretary.

Barnet General Hospital, Wellhouse Lane, Barnet, Herts.
POSTGRADUATE PHARMACY STUDENT

required for modern and pleasa group pharmacy. Whitley Coun salary. Apply to Group Pharmaci

ST. JAMES' HOSPITAL
BALHAM, LONDON SW 12
Locum Pharmacist

required immediately for 8 wee for above busy acute busy gene hospital of 589 beds. Modern ph macy with Sterile Products Labo tory. Apply Hospital Secreta 01-672 1222. Ext. 327.

BURY GENERAL HOSPITAL

SENIOR PHARMACIST

Applications are invited for the post of Senior Pharmacist, £1,446 - £1,801 per annum, at the above hospital, under pleasant working conditions in a well equipped modern Pharmacy. The hospital has a large out-patient department and the post offers an opportunity to work at other hospitals in the Group. The hospital is graded as category iv.

Further particulars may be obtained from the Group Chief Pharmacist at the above hospital.

Applications, together with the names of two referees, should be sent to the Group Secretary, Bury General Hospital, Walmersley Road, Bury, Lancashire, BL9 6PG.

MISCELLANEOUS

LICENSED CHEMISTS

Why not realise an asset which you might not use?

Sell us your JUSTICES LICENCE FOR WINE AND SPIRIT OFF SALES.

We will pay between **£200 and £2,000** for licences in or around London and Home Counties.

Contact Mr. A. Mason,
Oddbins Ltd.,
21, Duke Street Hill,
London SE1
01-407 4780. Telex 263695.

MANLY MAN'S BELT. Nationally advertised "obtainable from chemists." 45s. Full trade terms. Order by waist measurement from Manly Co., 23 Freshwater Parade, Bishopric, Horsham, Sussex. Telephone: Horsham F426.

LATEX PROTECTIVES

CONTURE (Form-Fitting) 90/- gross (retail 5/- packet of 3)

KORALLE Continental 45/- box of 30 (retail 3/- each)

From your usual wholesaler, or c.w.o. for delivery by return:

SUREX LTD.
8 Edward Street, Blackpool
Tel: 0253 20509

WANTED

WE PURCHASE surplus and redundant stocks of every description especially packing material. Spot cash settlement. Reliance Trading Company, 23-25 Charles Lane, St. John's Wood, London, N.W.8. Tel.: JUNiper 0701. C 599

WE WILL PURCHASE for cash a complete stock of a redundant line, including finished or partly finished goods packaging, raw materials, etc. No quantity too large. Our representative will call anywhere. Write or telephone Lawrence Edwards & Co., Ltd., 6/7 Wellington Close, Ledbury Road, London, W 11. Tel. Park 3137-8. C 140

WANTED: Surplus cameras, enlargers, cine-cameras and projectors, photographic equipment of every description. Surplus and outdated film and paper, large or small quantities. Phone, write or call. Spears (Dept. CD), back Watling Street, Shudehill, Manchester, 4. Telephone: BLAckfriars 9432 (5 lines), Bankers, Midland Bank, Ltd. C 613

WANTED — any quantity Dubarry Creme Shalimar. Telephone 01-626 2440.

PREMISES WANTED

SPARE ROOM?

Chemists with space suitable for Optician's Consulting Room in the West Riding of Yorkshire are invited to contact the advertiser. Also Chemist/Opticians who do not wish to continue optics themselves. Please contact Box 1607.

FOR SALE

CIGARS AND WHIFFS, up to 30% saving! Top brand discount service. Write for list and free voucher, CIGAR PLAN, CD11, Havana House, Birmingham 20.

RUBBER STAMPS

Rubber stamps are an in valuable aid to busy people We are able to make these at **extremely competitive** prices and simple stamps can be made **by return** Please send for our price list and details to the

Printing Department,
A. BROWN & SONS LTD.
Perth Street West,
Hull.

PRICE ticket shelf edging wh plastic ¾ in. at 8d. ft., 1 in. at 9 ft., 1¼ in. at 10d. ft. Price ticke 14s. gross. Also full range of sho fittings. Midlands Shop Equipme Co., Ltd., 179 Bromsgrove Stre Birmingham 5. Tel.: 021-602 1943.

BUSINESS OPPORTUNITY

Run your own business WITHOUT CAPITAL

We are acting for a substantial company who own a small group of chemist shops in the London area.

It is intended to lease the pharmaceutical business to a qualified Pharmacist on the basis that we provide the working capital and he retains the profits, less a rental computed by reference to net assets and earnings.

Applications should be from Pharmacists who must have had some years experience of running chemist shops at a profit. Applications from companies carrying on a similar business will also be welcome.

The potential profit from the shops could be £15/£20,000 per annum. An option to purchase the business may be given to the successful applicant.

Replies to:
D. M. CAMERON,
GREYCOAT LIMITED, 140 Park Lane, London, W.1

EIRE

Wholesale Chemists situated in Dublin

Prepared to receive enquiries from companies interested in growth by merger.

Please write Box 1620

FREELANCE SALESMEN

Photopia Ltd., Hempstalls Lane, Newcastle, Staffordshire, require freelance salesmen in all areas to sell a comprehensive range of sunglasses to the chemist and allied trades. Enquiries are invited from established, successful salesmen anxious to carry an additional line with excellent commission incentive. Applications in writing should be addressed to Mr. Rupert Cartlidge and should give full details of present connections.

SITUATIONS VACANT

MANCHESTER

Young pharmacist required to assist in the running of a large pharmacy. This position calls for someone with initiative and drive. Alternate 32hr. and 38hr. week work. Three weeks holiday. Salary not less than £2,000 p.a.

Apply Box No. 1619

UNITED CHEMISTS ASSOCIATION LTD.

Manufacturing Chemists,
UCAL WORKS,
CHELTENHAM

Young Pharmacist required to assist in all aspects of manufacturing. Interesting position for successful applicant.

Apply in confidence Director/General Manager, UCAL WORKS, CHELTENHAM.

CROSS & HERBERT

seek a young man for progressive position as Assistant to the Warehouse Manager in their Enfield Warehouse. Previous wholesale or retail experience required. Apply with full details to:—

The Warehouse Manager,
Cross & Herbert Ltd.,
476 Hertford Road,
Enfield, Middlesex.

SITUATIONS VACANT

MINISTRY OF DEFENCE (NAVY DEPARTMENT)

REGISTERED PHARMACISTS

THREE vacancies exist for Basic or Senior Grade Pharmacists in the Royal Naval Medical Service as follows:

(1) Royal Naval Hospital, Haslar, Hants.
(2) Royal Naval Hospital, Plymouth.
(3) Royal Naval Medical Depot, Greenock.

Interesting and rewarding careers would be open to successful candidates, with opportunities later for service at Royal Naval Hospitals, Gibraltar and Malta. Good promotion prospects. Salary, conditions of service and superannuation linked to those of the NHS.

Applicants (Male or Female) to apply to Medical Director General (Naval), Ministry of Defence, Empress State Building, London, SW6.
Closing date: 18 April 1970

SALES REPRESENTATIVE

Due to promotion a unique opportunity occurs for an experienced, professional salesman to join old established company. Requirements: connection with chemists and department stores in S.W. and W. London, Middlesex, and Western Home Counties. Experience of selling proprietaries and toiletries preferred.

We offer permanent, progressive, pensionable position with good salary, car and expenses.

Phone: Mr. Leigh-Davis, THE DDD COMPANY LIMITED, Watford 29251

AGENTS

MANUFACTURING CHEMISTS

in Dublin offer their services to any firm wishing to enter the Irish market. This is an established firm with representatives covering Ireland and having excellent connections with the Medical Profession, Retail and Wholesale Chemists etc., with facilities for introducing and distributing products.

Box No. 1616

BUSINESS OPPORTUNITY

COSMETICS. Increase sales—Cust mers. Gentleman, West End sal experience cosmetics - Toiletrie scientific and professional traini in skin care, make-up, beau treatment seeks management co metic section. Sales promotio expert advise, personal attentio £20. Box 1617.

Proprietary Business For Sa Owing to retirement. Turnover l year £1,287. Gross profit £853. Pri required only £1,000 inclusive. Ap Box 1615.

SHOPFITTINGS — Manufacturers o chemists fittings offer Special Term to chemists opening or re-fitting in April, May and June, willing to act as show installations for new range display shelving, showcases, count and check-out units. Usual H.P. fa lities. Limited amount of three yea rental available. Rocano Ltd., St. Paul Street, Bristol 2. Tel.: Bristol 40328.

BUSINESS FOR SALE

ERNEST J. GEORGE & CO.

(INCORPORATING JOHN S. THORPE & CO.)

Chichester House, 278/282 High Holborn, London, WC1V 7EZ 01-405 7406/7 — Tudor House, Bridge Street, Walsall, WS1 1EZ 0922 28748 — Gardale House, Gatley Rd., Gatley, Cheadle, SK8 4AT Ches. 061-428 6718/9

WEST LONDON. Turnover £25,250 (subj.audit). should be scope increase. NHS items 1600 p.m + private. Double fronted lock up premises, main road site. Housing development in area. Well established family pharmacy. Lease, normal hours, rota 1 in 7. Price £2,400 lease and g/will, £565 fixtures and fittings + s.a.v. about £3,800 but can be reduced. (London).

KENT COAST. Residential pharmacy. High class dispensing business, favourable main road site, good supporting shops. T/O approaching £35,000. NHS about 2700 p.m + good private. Normal hours and rota. Freehold or lease with option. Price of business £7,750 + s.a.v. (London).

MANCHESTER EAST (Death vacancy) Turnover approx. £24,000. NHS 2500 scripts per month. Property for sale or lease at £550 per annum. Price of business £750 goodwill plus stock and fixtures approx. £5,500 (Manchester).

LINCS. COAST. Family pharmacy, turnover £22,600 approx. increasing. NHS 1700 items p.m. Commodious premises with modern fixtures. Freehold for sale at £6,000. Offers for goodwill for quick sale plus f. & f. £750 and s.a.v. estimated £7,500. Part payment considered. (Walsall).

CHEMISTS

(with Photographic and Toiletries)

Broadway position, West London. Audited Sales (over half NHS) for year ending Feb. '69 £21,000 by elderly owner. Scope for big increase. Large flat on long lease. £4,900 S.A.V. Christie & Co., Specialist Business Agents, 32 Baker Street, London W1M 2BU. Tel.: 01-486 4231 (12 lines).

ORRIDGE AND CO., DACRE HOUSE, DACRE STREET, VICTORIA STREET, LONDON SW 1. Tel.: 01-799 6433 (5 lines)

NEWARK, Notts. Drug store and Photo shop with increasing turnover, last year £12,284. Audited net profit £2,944. This year shows a substantial increase. Very nice living accommodation with 3 bedrooms. Lease. Rent £450 p.a. No new opposition. Price about £1,675 s.a.v. (£1,500 available on mortgage). Sole agents.

OXFORD CITY. Medium class branch business for disposal. Turnover last year over £19,000. Net profit to managing proprietor at least £4,000 p.a. NHS approximately £11,000. Modern living accommodation with 2 bedrooms, etc. New lease at £500 p.a. Present firm's hands nearly 40 years. Price only £1,000 s.a.v. (about £2,500). Sole agents.

SOUTHEND-ON-SEA area. Branch business for disposal. Attractive shop. Increasing turnover this year should be at least £32,000. Good profits. At least £5,000 net to managing proprietor. Substantial NHS dispensing. Lock-up beautifully fitted shop. Present rent £380 p.a. Established 15 years. Price £5,500 o.n.o. s.a.v. Genuine reason for disposal. Sole agents.

EASTBOURNE. Death vacancy. Very well situated old established beautifully fitted pharmacy for immediate disposal. Turnover last year £21,713. Profit £4,453. Considerable scope. Spacious lock-up shop. Present rent £600 p.a. Late proprietor's hands 25 years. Price £2,500 o.n.o. s.a.v. Part payment considered. Sole agents.

GRAYS (Nr.). Middle and working class general retail business with increasing turnover this year expected to exceed £35,000 p.a. NHS approximates 1,800 items p.m. Self-contained flat over. Rent £1,255 at present. Price £5,000 o.n.o. Sole agents. s.a.v.

SHOPFITTINGS

THE ORIGINAL PLASTIC COATED SHELVING. Adj. steel shelving better than stove enamel, DE LUXE QUALITY. FREE PLASTIC FEET, nuts and bolts. Carr. Pd. (Mainland only). C.W.O.

PLASTIC COATED SHELVIT

72in. x 34in. x 12in.	6 shelves £3.15.0
72in. x 34in. x 9in.	6 shelves £3. 7.6
36in. x 34in. x 12in.	4 shelves £3. 0.0
36in. x 34in. x 9in.	4 shelves £2.17.6
24in. x 24in. x 9in.	3 shelves £2. 7.6
72in. x 44in. x 9in.	6 shelves £4. 0.0
72in. x 22in. x 12in.	6 shelves £3. 0.0

SHELVIT (C&D), 30 Berkeley Street, Burnley, Lancs. Tel. 0282 29355.

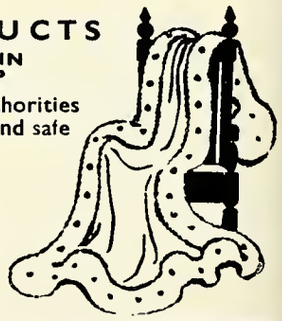
QUEEN

Non Irritant

BEAUTY PRODUCTS

THE SAFETY FACTOR IN EVERYDAY MAKE-UP

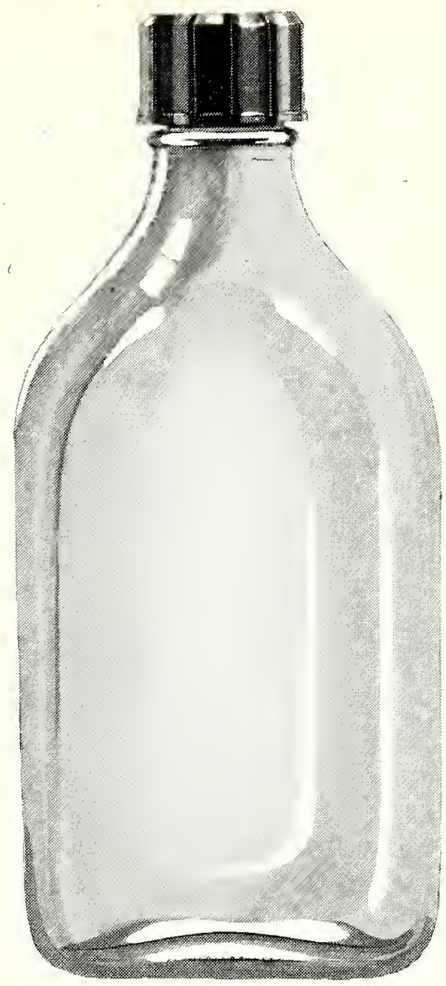
Prescribed by the Medical Authorities for over 20 years as the pure and safe cosmetic for sensitive skins



Proprietors:-
BOUTALLS CHEMISTS LTD., 60 Lambs Conduit St., London, W.C.1
Agency Distribution:-
PEARMOSS LTD., 53 Great Marlborough St., W.1 Telephone. 01-437-3102

WELLCOME LIBRARY INSTITUTE

Printed by EDEN FISHER (SOUTHEND) LTD., Sutton Road, Southend-on-Sea, Essex for the proprietors MORGAN-GRAMPIAN LIMITED, at 12 Dyott Street, London, W.C.1. Registered at the GPO as a newspaper. 23/17/1



THE BEATSON METRIC MEDICAL

made to British Standard Specification 1679 part 6.

WHITE FLINT

Made in sizes

50 ml, 100 ml, 150 ml, 200 ml, 300 ml, 500 ml.

*R/4 medium deep caps available as follows:

(a) Black plastic with woodpulp faced BK Steran liner.

(b) White polypropylene wadless.

*Packed in sealed cartons in quantities of

50 ml — 12 doz.		
100 ml — 12 doz.	neck size 22 mm.	
150 ml — 6 doz.		
200 ml — 6 doz.		
300 ml — 3 doz.	neck size 28 mm.	
500 ml — 3 doz.		

TRADE MARK REGISTERED

From your Wholesaler

BEATSON GLASS CONTAINERS—clearly the best

BEATSON,CLARK & CO. LTD., ROTHERHAM YORKSHIRE Tel: 79141 Telex: 54329

rb BC 188

Thovaline is available in a special retail pack which can be sold without prescription.

Many Mothers prefer Thovaline because of its high quality and its effectiveness in treating Nappy Rash. The attractive counter display box and continuous promotion in Mother and Baby Magazines plus, of course, the continuing birth rate keeps Thovaline moving from your shelves.

Thovaline is available in 12 or 24 unit sizes from your regular wholesaler, or, in case of difficulty write to:—

Thovaline

a healing cream of quality

ILON LABORATORIES (HAMILTON) LTD. Lorne Street, Hamilton, Lanarkshire, Scotland.

London & Area Distributors:—HEDLEY & CO. (LEYTONSTONE) LTD. 120-122 Harrow Rd., Leytonstone, London, E.11.